City of Jacksonville June 28, 2024
Community Redevelopment Agency Uncertified Condensed Copy

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CITY OF JACKSONVILLE

COMMUNITY REDEVELOPMENT AGENCY

BOARD MEETING

Proceedings held on Friday, June 28, 2024, commencing at 9:38 a.m., Jacksonville Public/Main Library, Multipurpose Room, 303 North Laura Street, Jacksonville, Florida, before Diane M. Tropia, FPR, a Notary Public in and for the State of Florida at Large.

BOARD MEMBERS PRESENT:

PATRICK KRECHOWSKI, Acting Chair. BRAXTON GILLAM, Board Member. SONDRA FETNER, Board Member. SCOTT WOHLERS, Board Member. CAROL WORSHAM, Board Member. MELINDA B. POWERS, Board Member.

ALSO PRESENT:

LORI BOYER, DIA, Chief Executive Officer. GUY PAROLA, DIA, Operations Manager. STEVE KELLEY, DIA, Director of Development. INA MEZINI, Strategic Initiatives Coordinator. ALLAN DEVAULT, DIA, Project Manager. JOHN SAWYER, Office of General Counsel. AVA HILL, DIA, Administrative Assistant.

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board member.

BOARD MEMBER WOHLERS: Scott Wohlers, board member.

MR. SAWYER: John Sawyer, Office of General Counsel.

MR. HILL: Ava Hill, DIA staff.

THE CHAIRMAN: Thank you, everybody, and welcome again.

I want to thank Mr. Citrano for missing his last meeting as Chair and passing the gavel to me. He's out of town apparently at a funeral, so we wish him safe travels and a safe return to Jacksonville.

Ava, do we have any public comments?

MR. HILL: We do. We'll start with Nancy
Powell.

(Audience member approaches the podium.) MS. HILL: Please state your name and your address for the record.

AUDIENCE MEMBER: Nancy Powell, 1848 Challen Avenue, Jacksonville, Florida 32205.

As many of you know, I'm the executive director of Scenic Jacksonville and one of the founders of the Riverfront Parks Now Coalition.

And I just want to take a moment to
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PROCEEDINGS

June 28, 2024

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9:38 a.m.

THE CHAIRMAN: Good morning.

We're going to call to order the Community

Redevelopment Agency meeting. I appreciate everybody's patience. I appreciate the staff here scrambling to get our mics on. And I thank everybody for being here. Happy Friday.

The first thing we'll do is introductions, starting with Mr. DeVault to my left.

MR. DEVAULT: Allan DeVault, DIA project manager.

MR. PAROLA: Guy Parola, staff.

MR. KELLEY: Steve Kelley, director of downtown real estate and development.

MS. BOYER: Lori Boyer, CEO.

BOARD MEMBER POWERS: Melinda B. Powers, board member.

BOARD MEMBER FETNER: Sondra Fetner, board member.

THE CHAIRMAN: Patrick Krechowski, board member.

BOARD MEMBER WORSHAM: Carol Worsham, board member.

BOARD MEMBER GILLAM: Braxton Gillam,

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acknowledge the milestone that we achieved as a city collectively this week when the City Council approved \$56 million for the completion of the riverfront parks, destination parks, Metropolitan Park, Shipyards, and Riverfront Plaza.

We've come a long way. It was four years ago this week that the small group that had started Riverfront Parks Now, which was Scenic Jacksonville, the St. Johns Riverkeeper, and the Late Bloomers club met with the former mayor, Curry, and his staff. It wasn't Curry, excuse me, it was his staff. And we presented our vision to him, which was the vision of the connected network of world-class parks and greenspaces along the Northbank primarily, but in the Downtown Overlay.

At the time, there were 65 or 70 acres of publicly available land. The Landing, the courthouse had just come down. The Shipyards had been vacant since 1992. And Metropolitan Park had been left for dead.

We based our vision on peer city examples. We used examples from midsize cities across the country, and the benefits of the economic

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impact, the resilience, the health and wellness

2 for the community, and the gathering, bringing

3 up people together.

4 It didn't take exactly right away, but we had worked with Lori and the DIA. And in 5

6 September of that year, we presented to the

7 DIA. And fast forward, in 2022, the prior

8 administration allocated substantial funding

for the first round of those parks. That was a 9

10 milestone. This week, the Council approved the

second round. 11

12 The DIA, some of you were here. Carol and Braxton were here, but many of you all are new. 13

14 Lori, we worked together. We worked with Build

Up Downtown. We worked with the Chamber. We 15

worked with business groups. We worked -- we 16

17 became a coalition of 14 different nonprofits.

So there's still a lot of work to do, but 18 19

I think it's important that we acknowledge that

in four years we've come a long way, and we

look forward to turning all of those renderings 21

into reality. 22

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23 Thank you.

24 THE CHAIRMAN: Thank you for coming.

25 MR. HILL: That's it.

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THE CHAIRMAN: Okay. Mr. Parola just reminded me that I skipped an important step.

And with this beautiful country's birthday 3

coming up, please join me, stand, and say the 4

5 Pledge of Allegiance.

6 (Recitation of the Pledge of Allegiance.)

7 THE CHAIRMAN: Thank you.

8 If there's no more public comments, we'll

move on to begin the Community Redevelopment 9

10 Agency meeting.

Do we have any Form 8B voting conflict

12 disclosures?

MR. HILL: Yes. Pursuant to Section 13

112.3143 of the Florida Statutes, a Form 8B, 14

Memorandum of Voting Conflict, filed by Board 15

Member Jim Citrano, prior to this meeting, must 16

17 be read publicly at the next meeting, after the

18 form is filed.

19 Pursuant to that requirement, Board Member

Jim Citrano declared a conflict on Resolution 20

21 2024-06-01, RISE Doro, for the following

reasons: "Seacoast Bank conducts business with 22

23 an affiliate of Jacksonville Properties 1, LLC,

applicant on Resolution 2024-06-01. I am

25 directly involved in the management of this

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1 business relationship."

2 THE CHAIRMAN: Thank you, Ava.

3 Any further?

4 MR. HILL: That's it.

5 THE CHAIRMAN: Okay. So we will move on 6

to Item B on the agenda, which is the May 15th,

7 2024, Community Redevelopment Agency meeting

8 minutes approval.

BOARD MEMBER WORSHAM: Move to approve.

10 BOARD MEMBER WOHLERS: Second.

THE CHAIRMAN: Any comments, discussion? 11

BOARD MEMBERS: (No response.) 12

THE CHAIRMAN: All those in favor, signify 13

by saying aye.

15 BOARD MEMBERS: Aye.

THE CHAIRMAN: Any opposed? 16

17 BOARD MEMBERS: (No response.)

THE CHAIRMAN: Okay. That motion carries. 18

19 Moving on to the consent agenda. We have

a number of items here and you have two 20

21 corrected resolutions for a scrivener's error.

BOARD MEMBER GILLAM: Move to approve the

23 consent agenda.

24 BOARD MEMBER WORSHAM: Second.

THE CHAIRMAN: Any discussion? Any

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1 auestions?

2 Ms. Boyer.

3 MS. BOYER: Mr. Chairman, just for the

benefit of board members, I think you have 4

highlighted or red-lined copies that show the 5

scrivener's errors. They're very minor, but 6

7 just for the benefit of the public, the

scrivener's error on RISE Doro is simply

acknowledging that, because there is a REV 9

10 Grant involved, you're acting in the capacity

11 of the Northbank CRA and inserting that

12 language.

And the scrivener's error on the Southside 13 '24/'25 revised budget is simply acknowledging 14

that, at this point, now that the Budget Office 15

has acted, your recommendation is no longer 16

17 tentative. It is your -- so we've deleted the

18 word "tentative."

So those are scriveners in nature.

20 THE CHAIRMAN: Thank you, Ms. Boyer.

Any questions on those two issues?

22 BOARD MEMBERS: (No response.)

THE CHAIRMAN: Okay. We'll go around the

24 table.

25 Ms. Powers, how do you vote?

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Community Redevelopment Agency

City of Jacksonville June 28, 2024 Uncertified Condensed Copy 9 11 BOARD MEMBER POWERS: In favor. THE CHAIRMAN: Ms. Worsham. 1 1 2 THE CHAIRMAN: Ms. Fetner. 2 BOARD MEMBER WORSHAM: In favor. 3 BOARD MEMBER FETNER: In favor. 3 THE CHAIRMAN: Mr. Gillam. 4 THE CHAIRMAN: Ms. Worsham. 4 BOARD MEMBER GILLAM: In favor. 5 BOARD MEMBER WORSHAM: In favor. 5 THE CHAIRMAN: Mr. Wohlers. 6 THE CHAIRMAN: Mr. Gillam. 6 BOARD MEMBER WOHLERS: In favor. 7 BOARD MEMBER GILLAM: In favor. 7 THE CHAIRMAN: And I, too, am in favor. 8 THE CHAIRMAN: Mr. Wohlers. 8 So Resolution 2024-06-04 passes BOARD MEMBER WOHLERS: In favor. 9 9 unanimously. 10 THE CHAIRMAN: And I, too, am in favor, so 10 Moving on to Item E, Resolution the consent agenda passes unanimously. 11 2024-06-13, Laura Street Trio. 11 12 We thank those that are here for that for 12 I'll send it to you, Ms. Boyer. being here. We look forward to these things 13 MS. BOYER: Thank you, Mr. Chair. 13 14 moving forward. 14 I will simply introduce the resolution and then turn it over to Mr. Kelley, who has done 15 On now to Item D on this agenda, 15 Resolution 2024-06-04, the Northbank fiscal all the work on the review and drafting of the 16 16 year '24/'25 revised proposed budget. 17 staff report. 17 MS. BOYER: Thank you, Mr. Chairman. The resolution essentially recommends that 18 18 19 This resolution has been amended -- was 19 we not proceed with the proposals as received 20 amended in the Finance and Budget Committee, 20 from the developer of the Trio. And at the and so it is not on the consent agenda. But 21 21 request of several board members, I just want what you will see, if you turn to Resolution to share that the staff report goes into more 22 22 23 06-04 -- and the exhibit attached was -- the 23 detail and more financial analysis than was committee's recommendation was to put the 24 required of us by City Council. 24 additional revenue that we were seeing in the 25 So if you go back to our conversations Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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Northbank into Unallocated for next year. So

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that gives you more flexibility during the

course of the year, or even between now and 3

August or September when Council takes action 4

on this, to make an additional or a changed 5

6 allocation if that becomes necessary.

7

Line 84, you'll now see "Unallocated," a million-three, and that reflects the action of the Finance and Budget Committee. That is Exhibit B to the resolution that you have in your folder.

THE CHAIRMAN: Thank you, Ms. Boyer.

I'll entertain a motion. 13

BOARD MEMBER GILLAM: Move to approve 14

Resolution 2024-06-04. 15

BOARD MEMBER WOHLERS: Second. 16

17 THE CHAIRMAN: Any comments, any questions

of the staff? 18

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19 BOARD MEMBERS: (No response.)

THE CHAIRMAN: All right. We'll go around

21 the table again.

22 Ms. Powers.

BOARD MEMBER POWERS: In favor.

THE CHAIRMAN: Ms. Fetner. 24

25 BOARD MEMBER FETNER: In favor.

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earlier, you know that City Council directed

staff and -- to bring back to the board a

recommendation, and that recommendation could 3

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ignore public investment policy, ROI

requirements, other program guidelines,

6 et cetera.

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We did take that message to heart, and

the -- in your packet you see an April

proposal -- a response to the April proposal; 9

10 it was actually provided in May -- that did

11 simply accept the developer's numbers but

12 provided a structure that we had vetted with

OGC that would be acceptable. 13

Subsequent to that time, we heard from

several -- I think there was some media 15

coverage at that point that we were close to a 16

17 deal. Subsequent to that time, we heard from a

18 number of board members who were concerned that

we were not providing the board members 19

themselves with the analysis at the board 20

21 meeting to make a recommendation and to execute

22 their responsibilities.

So that's why you see in the staff report

that we did go through the financial analysis, 24

the ROI, all of that to provide you that 25

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additional information.

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And with that, I'm going to turn it over to Mr. Kelley to provide the detail.

4 I know there's been some criticism of the 5 accuracy of the report or other commentary. I 6 will tell you that I fully stand behind the 7 staff report that he prepared and the analysis 8 that he has done. And he is consistently, I mean, heroic in the amount of work he puts into 9 10 the underwriting. In this case, there was a subsequent thumb drive delivered on the 20th 11 which had hundreds of pages of documents that 12 Mr. Kelley wanted to go through to be able to 13 14 ensure that his recommendation was the right 15 one.

So with that, I'm going to turn it over to Mr. Kelley.

MR. KELLEY: Thank you, Mr. Chair.

So the staff report that has been distributed, I'm going to really just kind of go through the executive summary and touch on some of those points in a little bit more detail, but, obviously, I'll be happy to

address any further questions from the board.

So as has been pointed out, it's well Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

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recognized that the restoration of the Laura Street Trio -- and even the new construction elements, but most specifically the restoration of those three historically important buildings are critical to the growth and identity of downtown Jacksonville. We've recognized that.

I think we've all approached everything related to the Trio projects over the years with that as the forethought as -- and forefront of the considerations that we have made, including the most recent analysis and information that's been disseminated.

Likewise, I would say that the SouthEast Development Group has been very forthright and earnest in their efforts to put forth the best development plan that they could devise for that, including the restoration of the Trio buildinas.

Unfortunately, from our perspective, it's the inability or the lack of ability to bring into this project the capital that's necessary that we could help fill a gap that has resulted in some of the financial challenges that we see before us today, which I'll go into a little bit more detail on, and as -- as is outlined

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here in the staff report.

2 So, you know, there's a listing of the various proposals that have been entertained by the DIA and the City of Jacksonville, gosh,

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5 going all the way back to the previous

ownership under Cameron Kuhn, all the way back

to 2007, and then a whole list of different

proposals and analyses and back and forth and

approvals made over the years, 2017, 2021, and 9

10 on through that I really think should not be 11 lost in the conversation about what kind of

back and forth and -- and efforts have really 12

been made to achieve this outcome that we all 13 14 deem so critically important.

However, the recent funding structures that were proposed that were actually just received on June 17th -- so that was, gosh, 11 days ago -- was the most recent proposed structure after there was a lot of back and forth through the first part of this year.

21 That's really what this staff report is based on, is that June 17th requested funding. 22

And so they -- the outcome of the analysis is that they really just placed the City at

risk and in a good number of ways, and I'll do

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my best to elucidate those with clarity.

2 The first of those is that the \$89 million in funding represents more than 40 percent of 3

the total development cost, which is much 4

higher than we typically see in development 5

deals. There have been some DPRPs, much 6 7 smaller deals, obviously. And the DPRP

8 guidelines do allow for funding in that range,

but when we're looking at the -- not only the 9

10 historic rehabilitation but also the new

11 construction to be in that 40 percent range is

12 much higher than what we would typically expect

to see. 13

14 And so maybe even more challenging is that 15 most of that capital is requested to be funded up front. In some cases, we have entertained 16 17 some small awards on the front end of a project, but it's very, very few and far

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between. As I think the board is well aware, 19

almost all of our funding proposals and 20

21 approvals are structured so that they come in

22 at completion. We've had a couple where we

23 have funded a progress [sic] through the

construction phase, but I don't know of one 24

25 where we have been asked to fund as much money Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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straight up front from the time of the approval by City Council.

3 There's a funding request for \$8.6 million there. And at financial closing, there's a 4 request for more than \$60 million to be funded 5 6 there. And it's important to note that of that 7 \$60 million a critical element of this from the 8 developer's perspective is the need to arbitrage that money. And what that really 9 10 means is that they need to be able to use the interest earnings on the City's money from the 11 12 point of financial closing while the City is either facing opportunity costs or actual 13 14 interest costs, whichever way you want to look at it, from that point for the benefit of the 15 developer. 16

So the interest earnings that they would get is important to them to be able to offset the interest expense that they are having to incur from the proposals that they have received. From our perspective, primarily those high interest costs are driven in no small part by the lack of some of the elements that a lender would look for in terms of equity and back support and three ways out and all of

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the things that a commercial lender would look for. So all of those elements combined add to the City's risk and the City's costs associated with this proposal from our perspective.

The developer has also proposed a bond structure for the construction financing for the hotel that requires the City to be responsible for interest payments of 12 percent. That follows on a very quick conversation I had with the developer in response to one of their responses where I had suggested where --

In this earlier proposal, they had requested that the City not provide a \$14 million REV Grant but, instead, make that \$14 million a construction loan, something that we do not do. We don't have the back-room operations. We're not set up to be a construction lender.

And somewhat as a quick response, I just said to the effect that it might be easier to look at a way to buy down the interest costs associated with that lending proposal up front but not to serve as the lender. And you might hear the developer say that's what led to this

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bond structure, was that very quick, offhand comment, but I'm happy to go into more detail.

That certainly was not my suggestion and -when I made that comment.

5 So in any case, that bond structure is 6 here. I spoke with our General Counsel,

7 Mr. Fackler. He has not had the time to really

review this or to send it to outside counsel

for a final determination on the legality of 9 10 it, but he -- speaking on his behalf, I would

suggest that it was his opinion -- and 11

12 Mr. Sawyer may have some information on this as

well -- that it likely had the potential to not 13 14 be a legal structure. So I can't say it more

definitively -- with more definition than that. 15

The free cash from the developer -- in 16 17 fact, when you look at the actual equity that's in this project, it's -- even when you look at 18 19 the full capital stack as it's been proposed, 20 it equals about 15 percent of the total 21 development cost.

A couple of the figures that are in there staff feels are overstated, and I can go into more detail. There's more detail in the staff report and I'm happy to elucidate some of that,

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but we -- we typically and traditionally do not

look at tax credit equity or equity that's not

an economic risk in the same way that a

developer would be putting their own capital at

risk into a development in the same light. So

frequently, as in the case of DPRP, we exclude 6 tax credit equity in our consideration of how 7

8 much equity is truly at risk here from the

developer. 9

10 And when you make some of these 11 adjustments and exclusions, which I've detailed 12 here and I'm happy to address any questions on, we really get down to the developer equity at 13 risk of about 5 percent of the total, which is 14 exceedingly low compared to what we would 15 typically look for. 16

And when you -- when you look at the developer's pro forma and the free cash that is expected, and through -- at least the pro formas that have been provided, and how much of that -- we don't have a view of the waterfall.

22 The waterfall is actually how cash gets

23 distributed among the investors in a series.

And so we don't have a look at that waterfall, 24 25 but there's the potential that that \$5 million

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in equity at risk could really be generating 2 very excessive returns. We don't know. But 3 that is a consideration.

I provided a table in here. This is not to say these are apples-to-apples comparisons. They are certainly not. Nothing really is when

you get into real estate deals of this size.

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All of the comparisons are readily identifiable as new construction. They were simply provided on -- as a representation of scale, and just to provide some insight for the benefit of the board as to, you know, how this 12 kind of stacks up comparatively to some other 13 structures of similar scale. 14

And then there were a couple of other aspects of this that we found were important to highlight. One being the elimination of the National Park Service Part 3 approval as a condition of funding the historic rehabilitation.

So where all of this starts for us is the rehabilitation of the Trio buildings, and to not have a National Park Service Part 3, which is, you know, the standard, that is the evidence that these buildings have been

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rehabilitated per the National Park Service standards. And to not have that in order to make that funding, then we're left without that knowledge or that information.

We had also originally proposed clawbacks. I'm sorry, we had originally proposed clawbacks upon sale, but also that there would be an amortization of forgiveness. We had proposed in our May 2024 response to them, written response -- it was presented in a room full of people. We had proposed that there would be a 20-year amortization on the completion grants. That has now been eliminated. So there's no -no opportunity for clawback, there's no opportunity for amortization, or to determine the City's position at the time of a liquidity

event or a disposition of the property. That really kind of covers the high level of the executive summary. I know -- I see Mr. Atkins here from the development team, along with others from the development team. To the extent that the Chair would like to recognize them, Mr. Chair, I leave it to you. THE CHAIRMAN: Sure. Thank you, Mr. Kelley.

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Before we move on, just given the amount of information you just provided and before we begin our formal deliberations, I just want to

4 make sure that -- if the board has any

questions on what was just shared before we set our heads and minds on other topics and other

speakers. I just want to give everybody an

8 opportunity, if they have any questions of 9

Mr. Kelley before we take the next step. 10 BOARD MEMBERS: (No response.)

THE CHAIRMAN: Okay. Thank you, 11

Mr. Kelley. Appreciate the update. 12

Mr. Atkins, if you would like to come up, 13 14 we'd love to hear from you.

Thank you.

(Mr. Atkins approaches the podium.)

MR. ATKINS: Good morning.

I appreciate the board's time and the opportunity to respond to the resolution this morning.

21 I want to just quickly introduce the folks that are here with me as part of my team. 22 23 First and foremost, my partner, Graham White.

24 He is a partner with me in SouthEast

25 Development Group. Joe Niggel, who is a

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managing director at Piper Sandler, who is our financial advisor and placement agent.

I also would like to quickly introduce one 3 of our development partners and an equity partner, Mr. Paul Bertozzi of Live Oak Contracting. Most of you probably are familiar 6 with him and --7

Paul, thank you for joining us this morning.

This is a very complicated and expensive project, I think we all agree. I know there are a number of challenges that we had to address with both market conditions, time, resources, and all that consideration.

I want to begin by thanking Mr. Steve Kelley. He and I have spent an inordinate amount of time together talking about this project, reviewing the dynamics, and I have greatly enjoyed our conversations.

20 We have come to this time and place after 21 a lot of deliberation, a lot of back and forth. 22 There are a number of concerns that we have in the staff report and some of the information 23

that's provided. We think there's a number of 24 25 things that are inaccurate. We could probably

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perspective.

spend hours going through all of that on a point-by-point basis, and my team is here to 2 3 respond to any questions that you might have if that's what you choose to do. 4

I would prefer to just hit a couple of very high points that are important to me. Obviously, our team members are experts in finance, in public/private partnership, in construction. My personal expertise is in adaptive reuse and historic preservation. That's what I focus on.

Along with my development company, I have a subsidiary company that is Southeast Community Investment Fund. We are a CDE, a certified Community Development Entity, certified with the U.S. Treasury to employ tax credits and put those into projects. That's one of the things that I focus on, along with the sticks and bricks. That's what my background is.

So while there are a number of things that we could talk about, about financing and equity and so forth, what I think I would like to primarily offer as some context is that an adaptive reuse project, and particularly the

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challenges and one of the things that's difficult sometimes for a layperson to 3 understand is that a very large percentage of 4 5 up-front costs -- in our case, probably about 40 percent of the overall construction costs on 6 7 this project that you have to -- you have to 8 execute in order to stabilize these properties and make them feasible for new construction, 9 10 you get zero return, zero return from that investment. It is simply the price of 11 12 admission, and that is true of a lot of historic preservation and adaptive reuse 13 projects. So it skews a consideration and a --14 and a review of equity from that overall cost 15

Laura Street Trio, is very unique. One of the

So to look at it in comparison to these new construction projects, these green-built projects that are simply money in, money out, it -- really, it's a -- it's a skewed metric that, I think, is somewhat disingenuous to look at in terms of how this really works.

I have wanted to have a workshop with the DIA board for sometime. I have requested it several times and we've never been able to do

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that because there are so many things that need to be explained and worked through from a very fundamental basis about this specific project.

We haven't had that chance; I wish that we had. 4

This is, you know, just where we are. 5 This is clearly not working. So the City of 6 7 Jacksonville City Council Special Committee for [sic] Downtown has asked to pick this up and 8 review and move this project forward if we can. 9 10 We want to be part of the solution, not the problem. 11

I have millions of dollars out of my own pocket invested in this project. There are others who have millions of dollars invested. There are tax credits associated with this project that are presold, a little bit over \$10 million. Now, I know that Steve mentioned that the City doesn't necessarily view that as equity. Well, the commercial markets do.

When you go out and receive a coupon for the work that you're going to do and you sell that in the open market and you have cash that you put back into the project, that's equity. So there's a different way of looking at equity

from different people's perspectives. But

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there's about \$30 million right now in the project. Maybe that's -- maybe that can be adjusted, maybe we can look at different means

and methods to do so, but --4

You know, one of the things that Steve mentioned was about the total tax credits. Well, with all due respect to Mr. Kelley and his work, the analysis that's in the summary is incorrect. Tax credits are generated by what's called QREs, or qualified rehabilitation expenses, and that covers a gamut of expenses for a project, not just construction, soft costs, financing fees, and so forth. There are specific metrics that are used in order to develop that total amount of equity, so I would be more than happy to go through that. Those

18 review with you guys. At this point, I don't want to be belabor 19 the point. I just want to do what we need to 20 21 do to get this project finished. So if that 22 means moving on to City Council, doing a 23 workshop with Council, whatever that means,

are the types of things that we wanted to do in

you're all welcome to join that. 25 But for me, I would -- just to say, I

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appreciate the time, I appreciate the efforts.

2 I know that probably we all really have the

same end goals. We're just not in alignment as 3

to how to do that. 4

5 So I'm happy to answer questions, and my 6 team is here to answer questions as well.

THE CHAIRMAN: Thank you, Mr. Atkins.

MR. ATKINS: I appreciate it very much.

9 Thank you.

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10 THE CHAIRMAN: Thank you for your time.

Appreciate your team being here. 11

12 MR. ATKINS: Thank you, sir.

THE CHAIRMAN: I also know we have Council 13 14 Member Carlucci who's here and would also like to say something given his investment and 15 16 concern for this project.

Mr. Carlucci.

18 (Council Member Carlucci approaches the 19 podium.)

20 COUNCIL MEMBER CARLUCCI: Thank you, Chair 21 Krechowski, and congratulations on moving to 22 that position. It's a great responsibility 23 and -- and a nice hello to all of my friends in

front of me and the ones in back of me. I've written this out a little bit. I

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like to be the kind of person that just talks

from the heart. And sometimes I can, but

3 sometimes when I do that, I leave something

out, so --4

> First let me say, this is a very hard time for me right now on a project that I have also invested a lot of time. I can't say I've invested a lot of money except for the money that I missed making at my insurance office while trying to get this through Council and pulling people together and a lot of that. So this is hard. But I have to say, in my

opinion, that the staff recommendation is a 13 14 painful truth. 15 Now, I've got to thank the DIA staff, the

board members, because you've taken a lot of

time on this, could have disposed of this

earlier on, but I kept asking y'all to put that 18

19 off, and you did. And so I probably -- I hope

I didn't waste too much political capital with 20

21 my friends up here, but I did ask y'all to take

more time. And, likewise, I asked the mayor, 22

the mayor's office, Darnell in the back, to

take extra time and to give extra time for the

25 developer who's a very -- he has great interest

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in this city, to give him more time to come up

with a solution or a development strategy where

it would be acceptable. But I thank you, DIA,

for all your work and I thank the mayor's 5 office for their patience.

These are three precious historical 6 buildings. And, at this point, I have to fall 7

8 back on a maxim that I have, and that is

9 Jacksonville moves best when we move together.

10 Don't y'all agree with that? We move best when

we move together. And I've got to tell you, 11

12 that's not happening here in my view.

13 I don't know what your vote is going to 14 be. You may vote yes, and it -- it goes to the 15 mayor's office. Maybe we can all be together, 16 but I just don't see that happening here. I 17 wish so much that it was happening here, that 18 we have something that we could join arm in arm 19 and hand in hand and move ahead. And 20 hopefully -- perhaps it can at some point, but 21 I don't think we're there.

And I introduced the bill and have been asked to disassociate myself with that bill, which means I might have to withdraw it. And

that's going to be withdrawing a good piece of

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my heart at the same time, but you know what?

I love those three precious buildings, but I

love this city, and I love the fact that I had

the opportunity to have a fiduciary duty in 4 this -- in this discussion. 5

6 I can point to several things that concern 7 me, but I think one of the biggest things that 8 concerns me is the amount of money that's

9 fronted to a bank or a mortgage or a lender --10

or some type of lender at closing and then this 11 put in an escrow account.

12 It's a lot of money. We spend a lot of money around here in Jacksonville. We did a 13 14 whole lot the other night, and we've got more to do, but that is a concern because I don't 15 think that's typical -- atypical of DIA 16

17 incentives.

I hope we can come together. I hope the development team can come together and put something that's acceptable, but I just want you to know as somebody who has asked you to

22 take time and use whatever political capital I

23 had with y'all and the mayor's office to see if

we could find a way. I don't think we found 24

25 it, and I just want to give you my opinion, for

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what it's worth. 1

2 Thank you. And I'll take any questions if 3 you have any. If not, I'll go back to my

chair. 4

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5 THE CHAIRMAN: Thank you, Council Member.

Any questions of Mr. Carlucci by the

7 board?

8 BOARD MEMBERS: (No response.)

THE CHAIRMAN: We appreciate your time,

10 your passion, and your support of the agency.

11 Thank you.

COUNCIL MEMBER CARLUCCI: Thank you. 12

And I thank you all for everything you do. 13

Oh, and -- I thank you for everything you

do. I know the pay is good, but -- at any 15

rate, thanks for the time to speak. 16

THE CHAIRMAN: Thank you. I know that the mayor's chief of staff, 18

Mr. Smith, is here. I don't want to put you on 19

20 the spot, but if you would like to say

21 something to the board, I'd love to give you

the opportunity. Entirely up to you. 22

23 MR. SMITH: Thank you. I'm good.

THE CHAIRMAN: Thank you for being here.

Okay. It's back to us, so I'll entertain

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a motion on Resolution 2024-06-13.

2 BOARD MEMBER WOHLERS: Move to approve

3 Resolution 2024-06-13.

BOARD MEMBER GILLAM: Second. 4

THE CHAIRMAN: All right. Any questions?

6 We'll start with you, Mr. Wohlers.

BOARD MEMBER WOHLERS: Thank you very

8 much.

Just a couple of comments and things I'd 9 10 like to point out in regards to this, that --

and I'd like to thank Mr. Atkins for being here 11

12 and his team for being here. I know the

importance and your passion for this building 13

and the importance of this being done for the 14 15

city of Jacksonville is very important.

However, I live, in my world, in numbers and in a fiduciary capacity every day. And

17 acting as -- on behalf of the taxpayers of the

18 city of Jacksonville from a fiduciary 19

20

standpoint, this is not a deal that I feel like

21 we can do at this time.

22 You know, with locking up \$61 million up

23 front to be invested in an escrow account to

earn interest to pay down your costs puts the

City's money at risk for loss and the taxpayer 25

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money for a loss -- or taxpayers' money at risk 2 of loss.

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3 So at this time, I don't feel like I

can -- I approve the resolution as it stands 4

5 and I cannot support the project.

THE CHAIRMAN: Mr. Gillam.

BOARD MEMBER GILLAM: Thank you, 7

8 Mr. Chair.

9 You know, this happens to be my last

10 meeting, so it's sort of -- you know, I've got a -- I might take a few more minutes because 11

this is an interesting project relative to my 12

service on the board for the last eight years. 13

14 I mean, in the last eight years this project

has come before the board -- at least half the 15

years I've been on the board, I mean, we've had 16

17 this project in front of the -- in front of our

commission [sic], and that's meant time from 18

19 board meetings, but it's been -- what it's

20 really meant is -- it's been a lot of time from

21 our staff because it is a tremendous project.

I mean, it is a historically significant 22

23 project, and I do appreciate Mr. Atkins' team,

and -- who have worked -- worked very hard. 24

What I will note, however, is the efforts

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by Council Member Carlucci. I mean, most of

the time you've joined us in these chambers for

these meetings have been to support this

project. Your efforts, I mean, have been 4

legion to support this project and I appreciate

how important it is to you. 6

Like Mr. Wohlers, though, I have a problem

with the project, from this board

perspective -- I mean, I've said -- the last 9

10 time this came to us, I said to Council Member

11 Carlucci, it seems like a policy issue that's

12 bigger than this board. We have a very set,

you know, responsibility, what I would call 13

"jurisdiction" for our job. 14

And, you know, we're to incentivize projects, and how we do that -- we do that

typically, most often, with -- with tax 17

incentives, with REV Grants. And that's -- and 18

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that's important because, from a timing

standpoint, you know, the -- the concept is, 20

21 where there's a gap, where it costs more to do

22 work downtown, we're going to help developers,

23 encourage developers to do work downtown

instead of somewhere else, and how do we do 24

25 that? If it costs more to do work downtown for

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a number of reasons, we're going to fill that 2 gap.

3 And this is a little, special project. It's more than that. It's also historic, plus 4 5 downtown. So I understand that may mean -- and

6 I understand Mr. Atkins' comments about ROI and

looking at ROI. You've got to look at it 7

8 differently, and that's just -- that's just a

9 fact.

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10 When you're talking about spending money to renovate a historically, you know, 11

significant building, it's going to cost more. 13 And so you've got two things here. One,

14 encouraging developers to come downtown and

15 incur that additional expense of development

16 downtown, and -- and when we're saying you must

develop the existing structure that's going to 17

cost, frankly, more than if you tore it down 18

and built something new, we've got to give 19

20 developers more money. I have consistently

21 advocated for those two postures, but it --

22 But the point is, we do it after the fact. 23 I mean, the tension in the room between

government and the development community is, 24

how do we encourage you with -- you know,

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economically, to take these projects on, but

how do we protect ourself? How do we protect

3 the citizens of Jacksonville? We do that by

providing funding significantly at the end. 4

5 We've done it particularly with REV Grants.

6 That's been the biggest source of our funding

7 for the development community.

We've also, at -- from time to time, when it was appropriate, particularly for significantly important projects like this one, with completion grants, and -- but the end --

12 completion grants, money after the fact.

the project is going to be complete.

My concern here is -- in the end is, though the developer really wants to move forward, has done, you know, I think everything they possibly could to move forward, in the end, they don't have the funding. And I'm concerned about the City fronting money, which would be one of the largest fronting, you know, projects we've ever seen, with no guarantees

And I look at the fact that, you know, this project came to us in '17 and '21 and '23, and -- and it's gotten bigger every time, and there was not -- there's been no completion,

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there's been no move forward because of a 2 problem, either a problem with a plan, a

problem with the economy, a problem with

something resulting in the need for more money

for the project, and so I --5 6

What I wonder is, if we were to approve a project like this and give this money up front, do they come back and say, "Well, we can't do it; we need more money," after we've already approved and put in money and spent money? And that's a real concern for me.

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12 I don't -- to Mr. Wohlers' comments, I 13 don't think we're doing our job as fiduciaries, particularly because of their track record 15 here, but also because we've got so many other 16 projects we're trying to support downtown. And what do we say to all those other developers 18 who have come to us with, you know, projects to fit the mold, they fit the -- they fit the plan and who've completed those projects, what do we say to those people? Because -- while we're doing something different here. And that's my 22 biggest concern.

I really want to see this project go forward. I mean, it is a really important Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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project, but I just -- I don't have faith right

2 now that this is the right plan to go forward

3 with.

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4 Thank you.

THE CHAIRMAN: Thank you, Mr. Gillam.

6 Ms. Worsham.

BOARD MEMBER WORSHAM: Thank you.

8 Not to belabor, but I concur with the 9 other board members' comments, and it's -- it's

really disappointing and heartbreaking to see 10

11 that we can't come to a project that is

12 financially feasible, that the board, in our

responsibility, can approve. 13

> And again, I want to thank the staff for the inordinate amount of work that you put in to get to this point. I know we're all

17 disappointed with the outcome at this point. 18 I look forward to a time, hopefully in the

19 future, where we can come to a development program that works for the developer and the 20

21 City and that this is not the end. But as far

22 as the proposal presented to us today, I'll

23 have to concur with Mr. Wohlers and Mr. Gillam

that this is not something that I could, in all 24

25 good conscience, approve and support today, so

Community Redevelopment Agency

I'll vote in favor of the resolution to deny.

2 THE CHAIRMAN: Thank you, Ms. Worsham.

3 Ms. Fetner.

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BOARD MEMBER FETNER: Thank you.

5 I understand the amount of time and effort 6 that the DIA staff has spent on this project as 7 well as the development staff or the developer, 8 and I appreciate everyone's efforts because this building is a critical component in our 9 10 downtown ecosystem.

(Microphone failure.)

BOARD MEMBER FETNER: I believe it's a critical component of our downtown ecosystem and it needs to be rehabilitated in the right way and in conformance with the Secretary's standards for historic redevelopment. And if that component's not part of it, I don't really understand how this project moves forward.

And I echo all the comments of my board members. You know, I'm not a numbers person by any stretch of the imagination, but, to me, it just doesn't seem like this is the appropriate way for the City to be leveraging its bonds and its money, and it -- I would feel more

comfortable if the developer had more skin in Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

the game and the City wasn't funding it up front.

I believe that we have much to do downtown in terms of small businesses and creating the downtown that we all envision, and it's -- it would be incredibly difficult to do if we were holding money up.

8 So I support this resolution, and I also have some questions for the staff. Would now 9 10 be a good time, Mr. Chair?

THE CHAIRMAN: Sure thing.

BOARD MEMBER FETNER: Thank you.

Ms. Boyer, I know there's that 2021 RDA that's out. What is the status of that and

what are the implications of keeping that in --15

keeping it going, basically? 16

MS. BOYER: Through the Chair to

Ms. Fetner, so, essentially, the agreement is,

19 effectively, repudiate, but it's still in

effect. So it hasn't been officially 20

21 terminated, legally terminated as a document.

The document was executed, but all of the 22

23 performance deadlines in the document have been

missed, substantially; the project description

25 has changed.

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1 The board previously approved a new financial structure in June of '23, contrary to

what was included in the signed agreement. So

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there are many actions that have taken place 4

5 that are contrary to the signed, existing 6

contract.

7 It would probably be in the best interest of the agency -- and we've had conversations 8

with OGC regarding that -- to formally 9

10 terminate that and get it eliminated. It also

causes us to have -- to record on something 11

12 that we call the "commitment tracking sheet"

that we provide to City Council, a future 13

14 obligation for a payment that really isn't

15 realistic because the amount of money requested

and approved in that transaction has long ago 16

been deemed inadequate to make this deal 17

18 happen.

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BOARD MEMBER FETNER: Thank you.

20 So what you're saying is that the future 21 funds that would be required for the incentive package from 2021 are being reflected in those 22

23 future commitments?

24 MS. BOYER: They are reflected in a 25 commitment tracking sheet.

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1 BOARD MEMBER FETNER: Thank you.

2 Through the Chair, would it make sense --

do we need to direct you to do anything about

that, to remove those -- that funding

5 commitment? Since it -- if the agreement is

essentially invalid at point, for lack of 6

7 performance, and we're moving down a different

road with an entirely different package and

project, does it -- do you have to have 9

10 direction to do anything there?

MS. BOYER: I don't know whether I am

12 required to have direction. I will say that

Mr. Sawyer has previously advised -- or maybe 13

it was -- but OGC has previously advised us 14

that we can't unilaterally terminate something. 15

So it would either have to be a mutual 16

termination signed by the developer and by DIA 17

or DIA could terminate by declaring a default 18

19 which gives the developer an opportunity to

cure. And if they fail to cure in that time 20

21 frame, then there is an effective termination.

22 But there is a formal process we have to 23 go through to make it be terminated. So if you

wanted to direct us to do that, that would be 24

25 fine. That just simply cleans up an old

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agreement from '21 and we have a fresh playing 2 field.

3 BOARD MEMBER FETNER: Okay. Thank you.

If my board members agree, I think we should just -- we should move forward with that and whatever process that requires. So I would direct you -- my motion to amend would be to direct DIA staff to move forward with cleaning up the 2021 RDA and -- or formally terminating it.

THE CHAIRMAN: So we have a motion to amend.

BOARD MEMBER GILLAM: I'm not sure that's in order because I think it's outside the scope of the current motion. I think it's a good motion, but it might be a second motion after we dispose of the current business.

THE CHAIRMAN: I think -- the motion is 18 19 pending, so I'll second for discussion.

I think I would prefer to ask staff to proceed with bringing that back to whatever the appropriate committee is or to this board to

23 finalize that, technically move that forward.

That would be my recommendation, but we -- we 24

have a motion and a second just for procedure,

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so I'll turn it back to you, Ms. Fetner. 1

BOARD MEMBER FETNER: Through the Chair --2 3 to the Chair, would I need to rescind my motion to amend and save it for later?

4 5 THE CHAIRMAN: Correct.

6 BOARD MEMBER FETNER: Okay. I rescind my 7 motion.

8 Thank you.

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9 THE CHAIRMAN: And I'll rescind my second.

10 Thank you.

11 Any further comments, Ms. Fetner?

12 BOARD MEMBER FETNER: No.

THE CHAIRMAN: Ms. Powers. 13

BOARD MEMBER POWERS: Yes, I want to thank 14

everyone for being here and Mr. Atkins for 15

16 being here to support your position. Council

17 Member Carlucci, for your passionate retelling

of the history of this. You know, as a new 18

19 member, this is very helpful, to get a full

20 scope of the journey of this process.

21

I, too, am a huge proponent for historical preservation, not only for the historic value

23 but the aesthetic value and the cultural value

for the city. However, with the terms that

25 we've been presented with, I do not agree with

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this particular stance, as my other board

members have -- fellow board members have

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expressed, so that is my -- I can't support

this, I'm so sorry. It's really heartbreaking. 4

5 THE CHAIRMAN: Thank you, Ms. Powers.

6 I, too, as well want to thank Ms. Boyer and Mr. Kelley for not just the time they spent

8 doing their jobs but the time they spent over

the last few months educating me on this 9

10 project and their work in making sure that I

understand what's going on. 11

12 I've also previously met with Mr. Atkins, 13 and so I appreciate him educating me on this.

I have been contacted by several Jacksonville developers that also appeared before this board, sharing their thoughts and

17 their concerns, as well as several business 18 leaders in this community that have done the

19 same.

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20 I think it's this agency's job to close 21 the gap. And, unfortunately, I think this gap

22 is larger and more significant than this agency

23 has the authority to close. And that's not

24 DIA's (microphone failure) and it's the

developer's fault, that's just the situation.

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1 And I think it's beyond this board's

responsibility to fill that gap for staff and 3 for the agency when the program and their

authority and their mandate and our mission

5 don't call for it and don't allow for it.

So this is a tough decision. This is not one I take lightly or this board takes lightly

8 or the staff takes lightly, but I'm in support

of the resolution and, frankly, hope that 9

supporting the resolution allows this project 10

11 to move forward in a different way and maybe a

12 way that leads to success.

Any other comments or questions of board 13 14 members?

15 BOARD MEMBERS: (No response.)

THE CHAIRMAN: All right. I'll start with 16

17 you, Mr. Wohlers, and your motion.

BOARD MEMBER WOHLERS: I vote in favor.

19 THE CHAIRMAN: Mr. Gillam.

BOARD MEMBER GILLAM: In favor. 20

BOARD MEMBER WOHLERS: In favor.

22 THE CHAIRMAN: Ms. Fetner.

BOARD MEMBER FETNER: In favor.

24 BOARD MEMBER POWERS: In favor.

25 THE CHAIRMAN: And I, too, am in favor.

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So Resolution 2024-06-13 passes
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        unanimously.
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             That brings us to the end of this
 4
        Community Redevelopment Agency meeting agenda,
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        so I will formally conclude that meeting.
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             (The foregoing proceeding were adjourned
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        at 10:27 a.m.)
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CITY OF JACKSONVILLE

DOWNTOWN INVESTMENT AUTHORITY

BOARD MEETING

Proceedings held on Friday, June 28, 2024, commencing at 10:34 a.m., Jacksonville Public/Main Library, Multipurpose Room, 303 North Laura Street, Jacksonville, Florida, before Diane M. Tropia, FPR, a Notary Public in and for the State of Florida at Large.

BOARD MEMBERS PRESENT:

PATRICK KRECHOWSKI, Acting Chair. BRAXTON GILLAM, Board Member. SONDRA FETNER, Board Member. SCOTT WOHLERS, Board Member. CAROL WORSHAM, Board Member. MELINDA B. POWERS, Board Member.

ALSO PRESENT:

LORI BOYER, DIA, Chief Executive Officer. GUY PAROLA, DIA, Operations Manager. STEVE KELLEY, DIA, Director of Development. INA MEZINI, Strategic Initiatives Coordinator. ALLAN DEVAULT, DIA, Project Manager. JOHN SAWYER, Office of General Counsel. AVA HILL, Administrative Assistant.

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connection with our regular meetings, but created challenges for the Chair when we're short on members.

THE CHAIRMAN: Is that all right? Got that, Ava? We're good?

MR. HILL: Yes.

THE CHAIRMAN: Okay. So we have a motion and a second. We have an amendment from Mr. Gillam, so -- as amended. Are we good there? Okay.

All those in favor, say aye. BOARD MEMBERS: Aye.

THE CHAIRMAN: All opposed?
BOARD MEMBERS: (No response.)

THE CHAIRMAN: So that motion, as amended, carries.

Moving on to Item B of the Downtown Investment Authority meeting, Resolution 2024-06-11, the Sip & Stroll contribution.

Ms. Boyer.

MS. BOYER: Thank you, Mr. Chairman.

Resolution 2024-06-11 really is a

23 bifurcated resolution. It has two actions in24 this. The first action deals with the fact

that Downtown Vision has elected not to have

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PROCEEDINGS

June 28, 2024

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10:34 a.m.

THE CHAIRMAN: We will move to our Downtown Investment Authority meeting, and I will open that meeting. It's 10:34.

The first item on the Downtown Investment Authority meeting agenda is the May 15th, 2024, Downtown Investment Authority board meeting minutes approval.

BOARD MEMBER WORSHAM: Move to approve. BOARD MEMBER WOHLERS: Second.

THE CHAIRMAN: Any questions or comments on the May 15, 2024, meeting minutes?

BOARD MEMBER GILLAM: I'm sorry. I have one amendment.

THE CHAIRMAN: Go for it.

BOARD MEMBER GILLAM: So under the -- it's on Page 4 of 4, fourth comment at the top says, "Member Gillam mentioned that creating the process of the consent agenda meant more work for committees and puts a greater burden on the chair when short on members." What I think that should say is, Member Gillam noted that while a consent agenda meant more work for committees, it had been effective in -- in

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Sip & Stroll events over the summer months. It's extremely hot, as you know, weather challenges with rain in the afternoon, and they have decided to not provide those events in the months of June, July, and August.

And so, as a result -- we had previously entered into contract with them for this year for funding that would have called for those events to occur. So the first thing is, an amendment of the current year's contract to extend those funds three months into the fall for the three months after this term. So that would be including the months of October, November, and December. So we're basically substituting October, November, December for June, July and August. So that's the first action.

And the second action is that -- we do have funds left in our budget this year for those types of events, and what we are suggesting is that we also enter into a separate contract with them for the events from January through, I believe, May --

MS. MEZINI: Through September.
MS. BOYER: -- through September.

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Thank you, Ms. Mezini. 1

2 So January through September of next year

3 with the funds that we currently have

4 available.

5 So the resolution does both, extend the 6 term on this year's contract to include later 7 events in the fall, and then funds next year's

8 events for Sip & Stroll as part of that so that we have kind of a continuous year of Sip & 9

10 Stroll aging on.

THE CHAIRMAN: Thank you, Ms. Boyer.

12 I see Jake in the audience and Eric.

Appreciate everything you do. Anything you 13

14 want to say or add?

15 MR. GORDON: No.

THE CHAIRMAN: Okay. Thank you for being

17 here.

11

16

18 I'll entertain a motion.

19 BOARD MEMBER WOHLERS: Motion to approve.

20 BOARD MEMBER GILLAM: Second.

21 THE CHAIRMAN: Any questions or -- of

staff or comments? 22

23 Mr. Gillam.

24 BOARD MEMBER GILLAM: The only question

is, if we're going to -- I like the idea

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of going ahead -- if we've got funding in the

budget to proceed with next year, but we're

going to plan for next year's June, July, and 3

August when we're deciding it's too hot this 4

year? 5

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6 MS. BOYER: Through the Chair to 7 Mr. Gillam, no, this does not include the

8 months of June, July, and August next year. It

does include the month of April because there 9

10 has been an announcement that there will not be

11 River Jams next April, and so there will be

12 Sip & Stroll in April.

BOARD MEMBER GILLAM: Thank you. 13

THE CHAIRMAN: Anybody else? 14

BOARD MEMBERS: (No response.)

THE CHAIRMAN: All right. We'll start 16

with you, Mr. Wohlers. 17

BOARD MEMBER WOHLERS: In favor.

19 THE CHAIRMAN: Mr. Gillam.

BOARD MEMBER GILLAM: In favor. 20

21 THE CHAIRMAN: Ms. Worsham.

22 BOARD MEMBER WORSHAM: In favor.

THE CHAIRMAN: Ms. Fetner.

24 BOARD MEMBER FETNER: In favor.

25 THE CHAIRMAN: Ms. Powers.

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BOARD MEMBER POWERS: In favor. 1

2 THE CHAIRMAN: And I, too, am in favor.

So Resolution 2024-06-11 passes

4 unanimously.

5 Thank you, everybody, for that.

The next item on the agenda is 2024-06-14,

7 Cathedral District Jax contribution.

8 Ms. Boyer.

MS. BOYER: Thank you, Mr. Chairman.

10 We were approached by Cathedral District

Jax, who had received a grant from -- I believe 11

12 it's AARP, regarding artistic gateway

installations that they were looking to provide 13

14 within various areas of the Cathedral Hill

15 district, several locations, and we're looking

for matching funds. Ms. Mezini identified 16

17 funds that were in the Downtown Economic

Development Fund in a subsidies and 18

19 contributions account that would be eligible

20 for this use, and this resolution is

21 recommending that we provide \$15,000 as a

matching grant. 22

23 And I can let Ms. Mezini or -- I see

24 Ms. Myrick is here -- go through more detail on

25 the terms of that, but the term sheet is

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included. And this is something that they're

going to be doing very quickly, creating a

community engagement effort and moving forward 3

right over the summer, so --4

(Ms. Myrick approaches the podium.)

6 MS. MYRICK: I'm really just here for any 7 questions.

8 We received the AARP grant. We look for

matching grants all over the city, so we're 9 10 doing pretty well matching it. We know that we

11 can't do much with 15,000, but we're -- we're

12 hitting around 40- right now, and I think we're 13

going to be close to 60-

14 So we're starting -- as your resolution 15 suggests, the -- our master plan calls for

certain locations, and the first one will be at 16

17 Adams and Market. And that is in sync with

changing the one-way on Adams to two-way. 18

So it's a good start, and we know that

19 there are essentially two other locations that 20

21 would be on both sides of the street. So this

22 year, this is what we can do, and next year

23 we'll do something different, hopefully, with

24 another round of money from the State.

25 I should say that we were approved for a Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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1 substantial amount of money from the State in a

- 2 cultural grant to do this, and then the
- 3 legislature did not fund the cultural grants.
- 4 It was \$25,000. So we'll be back in that cycle
- 5 again next year and maybe we'll come back to
- 6 you for a match in that regard.
- 7 THE CHAIRMAN: Thank you, Ms. Myrick.
- If you could, for the record, introduce
- **9** yourself.
- MS. MYRICK: I'm Ginny Myrick. I'm the CEO and president of Cathedral District Jax.
- 12 THE CHAIRMAN: Thank you for being here.
- Any questions for Ms. Myrick or staff on
- 14 this issue?
- 15 BOARD MEMBER GILLAM: Move to approve
- **16** 2024-06-14.
- 17 BOARD MEMBER WORSHAM: Second.
- 18 THE CHAIRMAN: We have a motion and a 19 second.
- 20 Any other comments or questions?
- 21 BOARD MEMBERS: (No response.)
- THE CHAIRMAN: All right. We'll start
- 23 with the opposite side this time.
- 24 Ms. Powers.
- 25 BOARD MEMBER POWERS: In favor.

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- 1 THE CHAIRMAN: Ms. Fetner.
- 2 BOARD MEMBER FETNER: In favor.
- 3 THE CHAIRMAN: Ms. Worsham.
- 4 BOARD MEMBER WORSHAM: In favor.
- 5 THE CHAIRMAN: Mr. Gillam.
- 6 BOARD MEMBER GILLAM: In favor.
- 7 THE CHAIRMAN: Mr. Wohlers.
- 8 BOARD MEMBER WORSHAM: In favor.
- **9** THE CHAIRMAN: And I, too, am in favor, so
- **10** 2024-06-14 passes unanimously.
- 11 Thank you all for that.
- 12 I see nothing under Old Business or New
- 13 Business. If that's accurate, we will move on
- 14 to our CEO monthly update.
 - Ms. Bover.

15

- MS. BOYER: Thank you, Mr. Chairman.
- 17 Good. I now see it on your screens and
- 18 it's on the big screen, so --
- We have a few slides to show you. For any board members who weren't here last month, I
- 21 did mention the fact that we have a PowerPoint
- 22 that we've been using in presentations to a
- 23 number of organizations called Downtown is
- 24 Under Construction, which includes some of our
- 25 graph slides about the taxable value growth and

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- other things and residential growth, but also
- 2 includes a lot of pictures of new construction.
- 3 You're going to see a few of those here, but
- 4 there are so many more. So I really -- I will
- 5 try to send a copy of that out to you, if
- 6 Ms. Mezini will help me remember that. And in
- 7 addition to that, it's -- really, the amount of
- 8 work currently underway is noteworthy.

9 So the first slide, One Riverside. You10 can see the continuing construction here on the

- 11 apartments that TriBridge developed on the
- 12 riverfront at One Riverside. And what
- 13 particularly happened in the last month is the
- 14 building that screens the entry to the parking
- 15 garage went up as well as additional work on
- 16 the riverfront.

17

- Next slide.
- McCoy's Creek outfall. So this is the
- 19 adjacent realignment of the creek, and now you
- 20 can really start to see where the new creek is
- 21 going to be and the park space that will exist
- 22 between the creek and the railroad tracks. And
- 23 then there will also be -- the actual Emerald
- 24 Trail path will be on the -- on your screen, on
 - 5 the left-hand side or west-hand side of the

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1 creek, as it comes down.

2 And there is the bridge ramp. You can

- tell the bridge ramp that the Riverwalk
- 4 currently rises to get to Corkscrew Park will
- 5 have to be partially reconstructed to
- 6 facilitate that, so that is one of the steps
- 7 that will be coming in the near future.
- 8 But I will mention in my CEO report -- I
- **9** guess I'll tell you now, that there was a
- 10 settlement agreement approved by Council that
- 11 is closing either today or Monday, that --
- 12 regarding the delays that Public Works incurred
- 13 in the construction of this project. But they
- 14 now have all their permits, they have a
- 15 contract, they are on target and moving
- 15 Contract, they are on target and moving
- 16 quickly. So I felt very comfortable with the
- new dates they were providing in terms of theirability to execute on those.
 - So that's One Riverside.
 - Next is the Park Street road diet. So I
- 21 think we showed you some pictures last month,
- 22 and you could see some progress, but this makes
- 23 it much more apparent that work is underway
- 24 when you can see all of the pavement has been
- 25 removed and work is progressing.

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This is from Stonewall to -- I think the 1 2 pictures are the block of Stonewall to Jackson, 3 but the project is Stonewall to Forest, just to give you an idea. 4

Next.

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THE CHAIRMAN: I can say, I tried to take a shortcut to the Rail Yard District yesterday, and that project is in full-blown detour zone.

MS. BOYER: I have made a similar mistake coming the other direction, trying to use it as my cut-through to get downtown.

Johnson Commons. Johnson Commons continues to build one building after another now. So they are moving quickly. I do not have a developer update on sales and I need to reach out to them and just find out how sales are going because we had reported to you previously that they were doing extremely well. I haven't heard anything to the contrary, so I believe that is still the case.

Next is Lift Ev'ry Voice and Sing Park. So it's interesting -- there we go. They're changing it at a different time from one screen to the other here.

Grand opening yesterday. Thank you to all Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

of you who attended. I saw a number of you there. It was very warm. However, we were excited to be able to participate in that.

Thank you to the Jessie Ball duPont Fund 4 for all of their efforts raising funds to make 5 that possible. 6

And I encourage you to go back when it's not the grand opening and you can actually see all of the wonderful assets and design attributes in the park. I enjoyed the ceremony yesterday. However, it was hard to see the park itself with that many people and tents and things there, so -- so go back.

And I believe -- I don't have the date, but I believe in September they have already scheduled a music festival event there, and we're looking forward to that.

Next.

Two-way street conversion, Adams and Forsyth. This is another where we have a better picture to show you what is actually happening at night. And, again, if any of you choose to drive down here in the middle of the night, you will now see more of the progress

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Again, this is on target for an actual December-of-this-year conversion of traffic.

Now, what that won't include is all of the

sideway [sic] expansion work and the tree

planting that are part of our Phase 2 effort,

but the actual traffic pattern change would happen this year. So this is all of the

signalization, all of those things that have to

happen to make it a reality.

Next.

Riverfront Plaza. So Riverfront Plaza, again, it is most apparent that the roadway realignment has occurred, which is your upper right slide. But you can also see the cranes in place working on the bulkhead now and that that work is underway, as well as the initial pile driving on the site of the playground in the corner next to the road realignment.

19 And for those of you who may work in the 20 Wells Fargo building, if anyone here does, you 21 may know there was a bit of an incident with a water main and an unidentified, formally 22 thought-to-be abandoned water line that was hit 23 as they were pile driving and as they were 24 working on that.

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1 So that's what happens downtown when one starts to work underground, is you discover things that we did not know were there, but 3 that has been resolved and they're continuing 4 5 work on that.

Next slide.

This is Decca Live. And I had not seen this slide in Ina's preview deck, but you can see the work that is going on inside quite well 9 on that project. That is underway.

Next is Lofts at Cathedral. Lofts at Cathedral, nearing completion. So we're expecting completion in August, maybe even sooner than that and, frankly, looking forward to that. You can see they're on exterior finish items and detail now. I don't see any landscaping or sidewalk work yet, but we're aettina close.

Next is Iguana Four Seasons and office. 19 Continuing to see pile driving and some initial 20 21 structures going up on those buildings, and we 22 have continuing meetings with them on progress on the marina permit for the reconstruction of 23 the marina. There are all kinds of 24

25 simultaneous project efforts going on in

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regards to the Four Seasons and office.

2 Next.

3 Union Terminal. We had pictures of the Union Terminal last month and you got to see 4 5 that inside finish was going on. I think this 6 one is intended to illustrate that they are now 7 doing the parking lot and paving and some of 8 that ancillary exterior work as well.

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More interior -- oh, this is Artea. This is Artea on the Southbank. So you're now starting to see actually exterior finish panels go on, as well as interior dry wall and doors, so making good progress on Artea on the Southbank.

And this is the boardwalk at RiversEdge. And I don't know -- do you have another picture, Ina, or not?

Don't worry, I should have -- I had a call 19 20 with RiversEdge yesterday, and they gave me 21 access to a slide that I wanted to get to Ina, but it didn't happen late yesterday, where the 22 23 walls -- initial walls are up on the Toll Brothers model home product. So you can see some vertical walls, and I wanted to include

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that slide to show you those, but you'll get to see those next month.

Mr. Gillam, I'm going to send them to you if you're not here next month because I know you've wanted to see that.

So that's some of the pictures of what is happening.

8 And then from the CEO report, the special committee on downtown meeting take-aways. They 9 10 have been working on -- we have been working on comparable city analyses and trying to obtain 11

12 true information on who does what in those

cities and where their funds are spent, which 13

14 is much more difficult than one would think.

We definitely know there are differing 15

organizations in different places, but to try 16

to really get underneath it and understand 17

where their revenue comes from and how they use 18

19 their resources has been challenging to get

something that's an apples-to-apples 20

21 comparison, but we're getting there.

As was mentioned earlier in the meeting, 23 there was a memo from the Council president suggesting that the special committee now will

25 take up the Trio. So there is a desire for

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them to look at that. Whether that means they

will consider your resolution and

recommendation or whether they will do this

de novo, from their own perspective, you know, 4

5 certainly is a policy matter. They can

approach it however they want. 6

7 I do know -- I heard from several of you that at least there was a comfort level with us 8 providing a recommendation based on our 9 10 responsibility and best judgment, and we've done our job to provide that to them, and they 11 12 can decide where they go with it.

Councilman Diamond is working on some preliminary legislation. I met with him about a number of things that would increase DIA's authority and autonomy.

And, in addition, they asked for a full presentation on the Office of Public Parking and DIA's involvement in parking; and in particular, the RFP disposition for the management of the City-owned garages, which there was some concern over.

I will say, for the board's perspective, we had been advised by both the administration and the inspector general that because there

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18 was not a protest timely filed, that is the

real basis regardless of whether one has a

question about how individuals scored or

whether they scored appropriately or not. You

can't go behind that if there is not a protest

filed. And if there had been a protest, we 6

7 could then go into the scoring question.

8 There may be reason to discuss -- and 9 actually I've had some conversations about having training, not just for DIA or DIA board 10 11 members, but having training across the City for those scoring RFPs under the new 12

Procurement code as what -- how you are 13 supposed to view things. I think there could 14

be some merit in that. 15

16 But nevertheless, as to this particular 17 matter, the fact that there was not a timely protest filed pretty much puts it to bed, 18 19 legally, so --

20 The MBRC budget hearing was last week. We 21 presented our budget to MBRC. In general, 22 across the City, there will likely be no additions to staff due to budget matters.

23 24 We pitched that our request does not come

25 from the General Fund and that we can pay for

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our requests out of the Tax Increment District 2

and would like the ability to do that. So I am

3 not giving up on the fact that I believe we need additional staff if we are going to 4

5 provide timely responses because items like --

6 as you just saw when we took up the Trio

7 earlier today. And between May -- between

April and now, we evaluated five different

8 proposals. 9

I mean, that's a huge time commitment, and there's not that many of us working on that activity. That prevents us, then, from working on other projects that also deserve attention. So just trying to get some more bandwidth and capacity to deal with these is important to us.

We have been interviewing for a parking operations manager. And we have several upcoming retirements. And I will say, Mr. Parola indicated that we interviewed a very good candidate, so we may be looking for someone that we can extend an offer to soon for that position, which will help in our -- not DIA direct staff, but in the Office of Public Parking.

And in addition to that, we are now far Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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enough into the fiscal year that we can

interview for our property disposition and/or

procurement position. We have one unfilled 3

position. We just did not have enough salary 4

to interview for it, so we had to wait until we 5

got down to the last few months of the fiscal 6

7 year which means we could now hire and pay for

8 that person for the remainder of the year and

then it would roll into next year's budget. So 9

10 we're going to be starting that process as

11 well.

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Professional service contracts. We had a community engagement open house for the restaurant at St. Johns River Park a couple of days ago. Thank you to a couple of board members who attended, appreciate that. Fairly good public attendance, and I think the meeting was well received. So the architects will commence design on that as soon as their contract is approved by Procurement.

The projection tower is the next project in line that would facilitate location of the projectors in front of the Performing Arts Center, and we're going to track right behind that with Riverfront Plaza restaurant. So

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they're really going to have three things on 2 their agenda, and we'll get those community

engagement meetings done. I think we're looking for July for the next one on the tower. 4

5 We also have a new RFO in process, selecting multiple qualified firms so that we 6 7 can begin design on multiple projects such as 8 Flagler Avenue, Broadcast Place, Riverwalk

enhancements, and Market Street. 10 Ms. Myrick will remember we approved funds for the Market Street streetscape. But rather 11 12 than doing individual design RFPs, as we have, we have been persuaded in working with 13 14 Procurement to do an RFO where you pregualify a 15 pool and then we can select among that pool, who has time, who is most qualified to do this 16 17 particular project. Hopefully, this will accelerate things. We're trying to find a 18

move more quickly. So it's a pilot of sorts. We don't know that it will be successful and really accelerate the timeline, but we're trying it.

different way of doing things that makes it

23 24 Capital projects update. We already

talked about the two-way on Forsyth and Adams,

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but what I should report is that Baker Design

is doing the portion about the sidewalk

expansions and the landscape enhancements. And

those -- I believe they have been cut loose to 4

start work, but I have not yet had an initial

meeting with them to see their work. I think 6

7 Mr. Parola may want to add --

MR. PAROLA: Thank you.

Through the Chair, we have a kickoff 9 meeting Monday that I didn't tell you about 10 11 mavbe.

MS. BOYER: There you go. I knew I hadn't gone to one yet, but I guess it's coming. 13

14 And we have, in addition to that, Hogan 15 Street design. So Baker is doing that for the City. So this is the Hogan Street cycle track 16 17 that connects from Riverfront Plaza all the way up to FSCJ. We had hoped it would be under

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19 construction two years ago. I am told that

construction of the first block is imminent; 20

21 like, within the next 60 days we should see

22 commencement of construction on the first

23 block. That was delayed a little bit due to

relocation of some fiber lines that had to get 24

moved to allow for bigger trees because we 25

wanted bigger trees.

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Next, McCoy's outfall construction. You already saw where we are on that.

Acosta Bridge parking. Public Works is reviewing our design prior to bidding it for construction. They thought there was some adjustments they wanted to make, so that bid has not gone out. I'm hopeful that we're going to get that out in the next month so we can get that moving.

The Southbank bulkhead is well underway on construction, and that syncs up with the work that Related wants to do. So they were very concerned about the timing of our construction of the bulkhead to make sure the Tyveks were in before they needed to start construction.

From a development update, the Gateway legislation -- another heroic effort of Mr. Kelley -- has now -- and Mr. Sawyer and Joelle Dillard. We have to give everybody credit on that one. And Jeanne Miller, who assisted us in that -- is now filed. So that includes -- it's one piece of legislation, but it's four projects and there are four sets of documents associated with it. So that will be

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heard in August because of Council break. But that is ready to go before Council.

There is a draft of the related documents that is being circulated and we're trying to schedule a meeting next week to go over those with the development team, but our plan is that those will be filed during Council break so that they will be right behind Gateway, one cycle behind Gateway.

Jones Brothers historic, I keep hearing that there are -- is a loan closing scheduled in August and that they have plans to commence on the historic building later this summer.

The MOSH performance schedule extension, the legislation was approved by City Council. We have verbally been advised that the June 30th fund-raising goal has been met. We reminded them, they have to give us formal documentation of that or show us the money on deposit. So we are anxiously awaiting on that today.

One Riverside, I told you the settlement agreement will close today or Monday.

The WJCT lease, we have not begun work on that other than have some meetings with them,

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but that's high on our list of projects that we

need to begin to focus on, as well as

disposition criteria for the east Landing lot.

And the discussion of that disposition; I've

had conversations with several board members

about a workshop in July. You know there is an upcoming board workshop scheduled on July 8th

to talk about long-range budgeting and

priorities for use of a capped General Fund 9 10 allocation.

So we talked about this in SIC. If the 11 12 special committee recommends a capped amount per year or a capped amount over several years 13 14 or -- and/or recommends a focus on a limited geographic area, like City Center, or an 15 emphasis in that area, it was suggested at SIC 16 that we have a workshop so that we are 17 presenting to the special committee what your 18 19 real desire is in terms of what that number 20 might be or how we would spend that.

This kind of goes back to the peer city analysis. For example, we are looking at the emphasis on large-scale capital projects in some of the other CRAs and how that stimulates other growth and whether we want to focus our

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own CRA resources and/or the City funds on incentives versus capital versus small business and how we cut that pie. So we're going to be 3

looking for your input. 4

Input on that, I'm promising that I will send you information no later than Friday the 5th, right after July 4th, so that you'll have time to look at that a little bit over the weekend and think about it for the workshop meeting on Monday.

The workshop can be by Zoom; you don't have to be in person since it's a workshop. I encourage everyone who can be present to be present in person. I think the conversation is more robust in person.

And, finally, thank you to Mr. Gillam for his service. I know we have a board resolution coming next month, and I'm hoping we can get you here. And you may still be here because there has not yet been legislation filed appointing your replacement, so you serve until a replacement is filed, unless you turn in a resignation. And so I'm hopeful that we will still have you for the July board meeting, but we are certainly -- if not, if you are not a

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serving member in July -- Mr. Gillam's term officially expires at the end of this month. He has been on the board the entire time I have been here, and before that, so very active board member, participant, chair of this board. And I, personally, am very grateful for his service.

Our approach to many projects has been very closely aligned, and it's -- he's been very easy to work with for me because we kind of, like, channel each other's thoughts on many topics, so definitely appreciative of the wonderful service you have provided to downtown and to this board.

(Applause.)

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THE CHAIRMAN: Thank you, Ms. Boyer.

I was going to include a thanks to Mr. Gillam in my report before we conclude the meeting. And I hope that we will see him again, whether it's serving on a board because he hasn't been released or simply to thank him -- to bring him back to thank him, but we all appreciate your participation, your diligence, and your leadership, Mr. Gillam. So thank you very much for that.

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critical to our downtown. So I encourage you all to stay connected with the dates and the meetings, to make your voice heard, to provide the committee members with your knowledge, your inside knowledge of how this agency works, how this agency can work better, and what we can do to continue to support this agency and the work they're doing for downtown. So, please, please commit to that as board members. I think it's very important.

I don't have anything else other than to say I hope everybody has a great weekend, a great 4th of July, a safe 4th of July.

If any other board members have anything, I'm happy to hear it before we adjourn.

BOARD MEMBERS: (No response.)

THE CHAIRMAN: If not, thank you, everyone, for being here.

Have a happy Friday, happy weekend, happy July 4th.

This meeting is adjourned.

(The foregoing proceedings were adjourned at 11:06 a.m.)

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Next on the agenda is the chairman's report. I think you're going to find that as I step into this role, these reports are going to be brief. I generally charge by the hour, not the word, so -- but I did want to thank staff again for the work they've been doing over the last several weeks. I hope you can take a breath, maybe have a bit of a calm afternoon, and walk into the weekend with maybe a little bit of a lighter feeling about you, but I want to thank you for everything that you've done over the last several weeks, and I think you know what I mean.

I also want to thank my fellow board members for entrusting me with this chairmanship. I will try to make you proud.

And I want to encourage all of you, including you, Mr. Gillam, as you depart, to continue to stay connected with and participate in the special committee regarding downtown. I think -- I've been to all the meetings, I've talked to some of the committee members. I think the work they're doing is important. I think it's critical to this agency and what this agency can do, which then means it's

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CERTIFICATE OF REPORTER

STATE OF FLORIDA)

COUNTY OF DUVAL) 4

> I, Diane M. Tropia, Florida Professional Reporter, certify that I was authorized to and did stenographically report the foregoing proceedings and that the transcript is a true and complete record of my stenographic notes.

> > DATED this 11th day of July 2024.

Diane M. Tropia Florida Professional Reporter

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\$	accurate [1] - 10:13	15:12	В	Brothers [2] - 17:24,
·	Acosta [1] - 25:4	applause [1] - 29:15		26:10
\$15,000 [1] - 7:21	Acting [1] - 1:13	apples [2] - 18:20	Baker [2] - 24:1, 24:15	budget [6] - 4:19, 6:2,
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