City of Jacksonville June 21, 2023 Community Redevelopment Agency Uncertified Condensed Copy

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CITY OF JACKSONVILLE COMMUNITY REDEVELOPMENT AGENCY BOARD MEETING

Proceedings held on Wednesday, June 21, 2023, commencing at 2:00 p.m., Jacksonville Public/Main Library, Multipurpose Room, 303 North Laura Street, Jacksonville, Florida, before Diane M. Tropia, FPR, a Notary Public in and for the State of Florida at Large.

### BOARD MEMBERS PRESENT:

CAROL WORSHAM, Chair.
JIM CITRANO, Vice Chair.
OLIVER BARAKAT, Board Member.
CRAIG GIBBS, Board Member, via Zoom.
BRAXTON GILLAM, Board Member.
GEORGE SAOUD, Board Member.
JOSHUA GARRISON, Board Member.
JOE HASSAN, Board Member, via Zoom.

### ALSO PRESENT:

LORI BOYER, DIA, Chief Executive Officer. LORI BOYER, DIA, Chief Executive Officer. GUY PAROLA, DIA, Operations Manager. STEVE KELLEY, DIA, Director of Development, via Zoom. INA MEZINI, Strategic Initiatives Coordinator. RIC ANDERSON, Marketing and Communications. JOHN SAWYER, Office of General Counsel. JOVIAL HARPER, Administrative Assistant.

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So for those -- I know we have a hybrid 2 meeting going on, so we'll do introductions, 3 starting with Mr. Sawyer.

> MR SAWYER: John Sawyer, Office of General Counsel.

MR. PAROLA: Guy Parola, Downtown Investment Authority.

MS. BOYER: Lori Boyer, CEO.

BOARD MEMBER BARAKAT: Oliver Barakat, board member.

BOARD MEMBER CITRANO: Jim Citrano, board member.

THE CHAIRWOMAN: Carol Worsham, board member.

BOARD MEMBER SAOUD: George Saoud, board member.

BOARD MEMBER GARRISON: Josh Garrison, board member.

BOARD MEMBER GILLAM: Braxton Gillam, board member.

MR. ANDERSON: Ric Anderson, DIA staff. MS. HARPER: Jovial Harper, administrative assistant.

THE CHAIRWOMAN: And do we have anyone on Zoom that needs to introduce themselves? Any Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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PROCEEDINGS

June 21, 2023

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2:00 p.m.

THE CHAIRWOMAN: I'd like to call the June 21st, 2023, meeting of the Downtown Investment Authority to order. And we'll start with the Pledge.

> (Recitation of the Pledge of Allegiance.) THE CHAIRWOMAN: Do we have any public

comment?

MS. HARPER: There is one public comment. Bruce Ferrari (phonetic).

(Audience member approaches the podium.) MS. HARPER: Please correct your name.

Sorry.

THE CHAIRWOMAN: And after you do that, we will introduce the people at the table.

AUDIENCE MEMBER: Madam Chairman, I'm only going to comment if you have anything regarding Ford on Bay on the agenda for today. If you don't, I don't need to comment.

MS. BOYER: (Shakes head.)

AUDIENCE MEMBER: All right. Thank you so very much.

THE CHAIRWOMAN: We do not have anything on Ford on Bay on the agenda.

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board members or Council people?

MS. HARPER: We have two board members. Mr. Gibbs.

BOARD MEMBER GIBBS: Craig Gibbs, board member.

MS. HARPER: And Mr. Hassan.

THE CHAIRWOMAN: Mr. Hassan, are you on the Zoom meeting?

(No response.)

THE CHAIRWOMAN: All right. Well, maybe he's muted. We'll proceed.

We're going to start with the Community Redevelopment Agency. And for our first item on the agenda, Form 8B, Voting Conflict Disclosures, did you have any to report?

MS. HARPER: (Shakes head.)

THE CHAIRWOMAN: I think Mr. Sawyer had something that he wanted to discuss.

MR SAWYER: Through the Chair to the board, when I was reviewing this, I wasn't sure why that item was there. And I understand now it's a reminder to all board members.

Just generally, it's every board member's obligation to always review the agenda to determine if you think you may have any voting

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conflicts or prohibitive conflicts. And please 2 give OGC, myself, a call so we work that

3 through with you beforehand.

If you wait until the meeting, sometimes it can be difficult to determine if there's a conflict, which would mean we'd have to advise you to abstain.

8 So just a reminder to take that exercise 9 seriously. And then at the meeting, in 10 addition to having the Form 8B ready to go, you need to state on the record the nature of the 11 12 voting conflict so that it's in the record.

13 Thank you.

THE CHAIRWOMAN: Thank you.

15 Moving on to Item B, the CRA meeting 16 minutes from May the 17th. I'm assuming everyone has had an opportunity to review, and 17 I look for a motion. 18

BOARD MEMBER GILLAM: Move to approve.

20 BOARD MEMBER SAOUD: Second.

21 THE CHAIRWOMAN: All in favor of approval 22 of the minutes from May 17, signify by saying 23

aye.

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24 BOARD MEMBERS: Aye.

25 THE CHAIRWOMAN: All right. The minutes

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stand as submitted. 1

Item C, Resolution 2023-06-02, the Laura

3 Street Trio. I'm going to turn it over to

Ms. Boyer to start our discussion. 4

MS. BOYER: Madam Chair, if I may, before

we go there, Councilman Carlucci would like to 6

7 attend this. There is a conflicting meeting

8 right now, that is the City Council's

9 Transportation Energy and Utilities Committee.

10 He asked if -- with the permission of the

Chair, if you would take up the other CRA items 11

12 first and let that go to the end of the CRA so

that he might have an opportunity to get here. 13

14 THE CHAIRWOMAN: All right. Thank you.

15 We will allow that.

16 We'll move on to Item D, Resolution

2023-06-03, the Southside CRA budget amendment.

MS. BOYER: Thank you, Madam Chair.

19 This item was voted on by the Finance and

20 Budget Committee. And I don't know if you want

to hear it as a committee report or if the 21

chair of that committee would like me to make 22

23 the report.

BOARD MEMBER CITRANO: There were both the 24

25 Southside and Northside budget amendments

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that -- the summary is that the amended amounts

were higher than what was originally budgeted,

which is good news.

4 Staff made a recommendation to take some

5 of that extra money and move it into

Unallocated and the Southbank and then 6

Professional Fees, as I recall, for the Flagler 7

8 Street project. I can't recall if that's how

we voted or if that was amended. 9

10 MS. BOYER: That was amended by

Mr. Gillam's motion to take 250- of the 11

12 additional revenue and use it toward the

RiversEdge district financial obligation. So 13

14 that total amount is now \$4 million in next

15 year's budget that we would be putting toward

16 that project.

17 And that left an amount -- if you can

slide down on the screen -- I think of 18

19 277,000 -- correct, 277,000 in Unallocated with

20 the additional 100,000 in Professional

21 Services.

22

I will tell you that we have now

23 received -- we have our actual budget hearing

with the Mayor's Budget Review Committee now 24

Friday. And we have received updated numbers

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again from the Budget Office, which are very

minor changes, but they are slightly to our

3 favor.

4 The taxes have gone up again slightly, and

so the amount, again, in the Unallocated has

gone up slightly. And the -- in this case, the 6

7 allocation to supervision, the charge-back for

DIA staff and operating expenses is going down

slightly. So it's a net positive for the 9

10 Southbank CRA.

11 But the amended resolution you have before

12 you has 4 million going into the district

RiversEdge project. 13

14 THE CHAIRWOMAN: All right. I'll look for

15 a motion on 2023-06-03.

BOARD MEMBER CITRANO: I'll move to 16

17 approve.

18 BOARD MEMBER GILLAM: I think it's a

19 committee meeting -- I think it comes as a

20 committee meeting motion. It doesn't need a

21 second.

22 THE CHAIRWOMAN: Do we have any

23 discussion?

Mr. Gillam.

25 BOARD MEMBER GILLAM: No further

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1 discussion.

2 THE CHAIRWOMAN: Mr. Garrison.

BOARD MEMBER GARRISON: No, Madam Chair.

4 THE CHAIRWOMAN: Mr. Saoud.

5 BOARD MEMBER SAOUD: No.

6 BOARD MEMBER CITRANO: No.

7 THE CHAIRWOMAN: Mr. Barakat.

BOARD MEMBER BARAKAT: No. I'll be in

9 favor.

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10 THE CHAIRWOMAN: All right. Then we will

11 vote.

12 Mr. Gillam.

BOARD MEMBER GILLAM: In favor. 13

14 THE CHAIRWOMAN: Mr. Garrison.

15 BOARD MEMBER GARRISON: In favor.

THE CHAIRWOMAN: Mr. Saoud. 16

17 BOARD MEMBER SAOUD: In favor.

THE CHAIRWOMAN: Mr. Citrano. 18

19 BOARD MEMBER CITRANO: I'm in favor.

20 THE CHAIRWOMAN: Mr. Barakat.

21 BOARD MEMBER BARAKAT: I'm in favor.

THE CHAIRWOMAN: And I'm also in favor.

23 So 2023-06-03 carries unanimously.

24 Moving on to Resolution 2023-06-04, the

25 Northbank CRA amendment. It came out without

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any amendments, I understand, but we did put it

on consent, so we still need a motion to 2

approve, unless anyone has a question. 3

BOARD MEMBER GILLAM: Madam Chair --4

MS. BOYER: The committee vote is a motion

to approve, and there simply is no need since 6

7 there was one item on consent. You have to

8 vote on it anyway, just like you're voting on

9 the consent agenda.

THE CHAIRWOMAN: All right. Then we don't

11 need to -- we don't even need a second, do we?

12 MS. BOYER: (Shakes head.)

THE CHAIRWOMAN: We just go into a vote. 13

14 Mr. Gillam.

15 BOARD MEMBER GILLAM: In favor.

THE CHAIRWOMAN: Mr. Garrison. 16

17 BOARD MEMBER GARRISON: In favor.

18 THE CHAIRWOMAN: Mr. Saoud.

19 BOARD MEMBER SAOUD: In favor.

THE CHAIRWOMAN: Mr. Citrano. 20

21 BOARD MEMBER CITRANO: I'm in favor.

22 THE CHAIRWOMAN: Mr. Barakat.

23 BOARD MEMBER BARAKAT: In favor.

THE CHAIRWOMAN: And I'm also in favor. 24

25 Thank you.

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So 2023-06-04 also passes unanimously. 1

2 We are on Item F, Resolution 2023-06-05,

the One Riverside performance schedule

amendment that was also dealt with in committee

5 that I understand was amended slightly.

MS. BOYER: Thank you, Madam Chair.

7 Yes, the vote in committee was unanimous 8 on the resolution as presented to the

committee, but there was an amendment between 9

10 the time we initially distributed the packet.

So what was in your agenda and what you 11

12 actually voted on was an amended resolution.

The amendment in the resolution -- so all 13

14 this, the entire resolution, is about a revised

performance schedule. And it is extending the 15

time frame for the developer to complete the 16

17 developer's retail improvements, residential

improvements, and for the City to complete the 18

19 McCoy's Creek improvements, all of which are

20 being triggered by the City's delay in

21 commencement of the McCoy's Creek improvements,

which was necessitated by FDOT approval. 22

23 And we finally received FDOT approval, so

24 it's all moving. The bid is on the street, but

it took a long time to get there. And as a

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1 result, these are the new dates.

2 The one date that changed between the time

it was published and the time you voted at

committee was the date of the developer's put

option. So you will recall that the developer

has an option, that if the City has not 6

completed improvements by a certain date, to

require us to repurchase the Phase II property.

And that date was changed from October to 9

10 March. So it was moved earlier in the version

11 that you voted on and would be included as the

12 final draft version.

13 The March date is the date by which the

14 City is required to substantially complete the

excavation and creation of the new creek, open 15

it up for flow, and build the roadway 16

17 underneath the current Acosta ramps to provide

access to the grocer and access to the parking 18

garage. That is the trigger date now for the 19

put option. If we don't meet our deadline on 20

21 that, they can require us to purchase the

22 property.

And I believe -- I saw Mr. Diebenow walk

24 in. I don't know if there are any other

25 representatives here, the developer, but I know Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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that you would like to have them available if

2 you have guestions. So I wanted to offer that they're here. 3

4 THE CHAIRWOMAN: Does anyone have

guestions or developer -- so if this came out 5

6 as an amendment, do we need a new motion, or we 7 could just vote?

8 MS. BOYER: No. It is being presented to you as amended from the committee. 9

THE CHAIRWOMAN: All right.

10

Any comment or questions from any of the 11 12 board members?

BOARD MEMBER GILLAM: I would have a 13 14 comment.

15 A few issues here I think that, you know, justify this ask. One is, in part, this is a 16

City road issue because we're waiting on DOT 17

approvals. You know, kind of help us 18

19 (inaudible). But I would say, you know, the

20 other thing, we've got a developer that came to

21 us and asked for incentives and we approved the

request. And they immediately hit the ground 22

23 running and have done everything that, you

know, we could have asked and expected them to

do. I think they deserve our support.

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1 THE CHAIRWOMAN: Any other comments?

BOARD MEMBERS: (No response.) 2

3 THE CHAIRWOMAN: If not, we'll proceed to

a vote on Resolution 2023-06-05. 4

5 Mr. Barakat.

6 BOARD MEMBER BARAKAT: Approve.

7 THE CHAIRWOMAN: Mr. Citrano.

8 BOARD MEMBER CITRANO: I'm in favor.

THE CHAIRWOMAN: Mr. Saoud. 9

10 BOARD MEMBER SAOUD: In favor.

11 THE CHAIRWOMAN: Mr. Garrison.

12 BOARD MEMBER GARRISON: In favor.

THE CHAIRWOMAN: Mr. Gillam. 13

BOARD MEMBER GILLAM: In favor. 14

THE CHAIRWOMAN: And I'm also in favor. 15

2023-06-05 passes unanimously. 16

17 I do not see Mr. Hazouri [sic] --

18 MS. BOYER: Councilman.

THE CHAIRWOMAN: I mean -- I'm sorry. 19

20 Mr. Carlucci.

21 We can come back to it.

22 MS. BOYER: I told him we would move it to

23 the end of the CRA agenda, but you are now

24 there.

25 THE CHAIRWOMAN: Yes.

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MS. BOYER: His assistant is here. And 1

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whether she can speak or she can text him and let him know that we're starting on this item?

MS. WEBBER: Yes, I can let him know.

And I'm also ready to share a letter if 5

possible, through the Chair, if I may do so? THE CHAIRWOMAN: That's fine. Please 7

8 proceed.

> Are you going to read the letter into the record?

MS. WEBBER: If I may. 11

THE CHAIRWOMAN: Yes. And please state 12

13 vour name.

14 MS. WEBBER: Yes. My name is Sheri

Webber. I'm Executive Council Assistant to 15

Councilman Matt Carlucci, At-Large, Group 4. 16

17 So today I'm going to be reading into the record his letter of support for DIA 18

19 Resolution 2023-06-02.

"Dear Board Members,

21 "As a Jacksonville City Council member

representing At-Large Group 4, I have the 22

23 privilege and responsibility to weigh in on

matters affecting our city, regardless of 24

25 district lines. And as someone who in 2001

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championed efforts to save the Laura Street

Trio from the wrecking ball, I have a vested

3 and personal interest in DIA Resolution

2023-06-02. 4

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"Please accept this letter as my

endorsement of the passage of Reso 2023-06-02. 6

I fully support the renovation, historic

8 preservation, and adaptive reuse of these

historic landmarks for mixed-use purposes and 9

10 multifamily development respectively.

11 Therefore, I support this DIA resolution.

"Furthermore, I understand the historic

and new construction components qualify this 13

project for different and separate incentive 14

programs. In my opinion, the presence of DPRP, 15

REV Grant requests should not disqualify the 16

17 developers from seeking an additional

18 appropriation from the City concerning the

project's affordable housing component, neither 19

should the DIA board withhold or deny support 20

21 of this project.

22 "I ask you to seriously consider the 23 positive fiscal impact potential this project

would likely bring as an economic driver and as 24

an iconic catalyst for downtown activation. 25

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These are two intangible realities for which we 2 cannot assign a dollar amount because they are 3

invaluable.

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"Our city has embarked on a lengthy journey to see this remarkable corner optimized in a way that celebrates our resilience and our history. We have already invested much emotionally, legislatively, and financially. And I ask you to consider the optics should the

9 10 DIA or the City hinder the project from successful completion. 11

"Instead of opening a pathway to demolition, let us work together to provide a path forward. Your support today of Reso 2023-06-02 will bring Jacksonville one step closer to realizing a long-held vision for the heart of downtown.

"Respectfully, Matt Carlucci."

THE CHAIRWOMAN: Thank you so much.

MS. WEBBER: You're welcome.

21 THE CHAIRWOMAN: With that, we will start

our discussion on 2023-06-02. 22

23 And I'll turn it to Ms. Boyer for the

beginning of the discussion. 24

> MR. PAROLA: Before Ms. Boyer starts to Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

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talk, there's going to be several versions.

Unfortunately, we did not put the version

number on the front of the resolution. So to 3

understand what version number Ms. Bover is 4

talking about, you need to turn to Page 2 and 5

look in the top left-hand corner. 6

Just thought I would take care of some housekeeping.

THE CHAIRWOMAN: Thank you.

10 MS. BOYER: Thank you, Mr. Parola. I now 11 see where you're referring to that.

If I may begin with the committee meeting last week. At the committee meeting last week, we had what is now labeled as "Version 1" of the resolution before you. That is the version that was prepared by staff, and we have the

16 17 accompanying staff report.

Mr. Kelley is available on Zoom if you 18 would like to ask him questions or you would 19 like to see more from the full presentation on 20 21 the financial analysis.

22 What I will say is Version Number 1 was 23 drafted as a resolution that approves or offers DIA's recommendation of approval for the

25 historic components. So there are two historic

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1 elements.

2 So let me back up for those who may not have been in attendance or did not listen to the meeting last week.

There are three historic buildings. Two 5 6 of them are in the hospitality component; one of them is in the multifamily component. So 8 remember, there's essentially two projects, a 9 multifamily project and a hospitality project.

The hospitality project has two historic buildings and one new construction building. The multifamily component has one historic building, one new construction building.

different underwriting analyses, one for the new construction on the multifamily and one for the new construction on the hospitality, which are both REV Grants and which both qualify for REV Grants under the DIA program guidelines for REV Grants for new multifamily construction or

So what you see in the analysis are four

21 new hospitality, boutique, hotel construction. The other piece you see are underwritten 22 23 DPRP or historic preservation grants or

forgivable loans, both the renovation portion, 24

the code compliance portion, and the actual

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loan piece -- all three of those. But, again, broken up between the multifamily project and

the hospitality project. 3

On the staff report, which -- let me see 4 if I can -- I can't hold the button and look at the same time. I'm going to turn to it. I 6

think it's Page 14 in the staff report, if I 7 8 recall.

I'm looking to see -- Page 13 of the staff 9 report. What you see is -- no, that is not the 10 11 aggregate number. And perhaps -- I should have 12 marked that page. Apologies.

Ultimately, it is a \$16 million historic 13 recommendation on one-half of the project, 14 6 million on the other. So a \$22 million 15 recommendation from the DPRP program in its 16 17 entirety.

In addition --

MR. KELLEY: Lori, that's on Page 1 of the 19 20 staff report.

21 MS. BOYER: Page what?

22 MR. KELLEY: Page 1.

MS. BOYER: Where it has all the component

pieces? Got it. 24

> MR. KELLEY: Yes. It's on the first page Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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of the staff report.

2 MS. BOYER: Thank you. There you go. 3 Absolutely.

There's a table at the bottom of Page 1 of the staff report. And what you will see is the historic portion total and the REV Grant total for the hospitality. So the REV is 5,670,000. The historic is 6,000,010 [sic]. For the multifamily, the REV is 8,853,000, and the historic is 6,024,000.

So you end up with a total of 22,034,600 of historic and 14,524,000 of REV. Those are the numbers.

(Council Member Carlucci enters the proceedings.)

MS. BOYER: As we discussed this at the SIC meeting, there was considerable discussion about the fact that the developer is also requesting a \$27 million completion grant from the City, and that is part of the pro forma on which the analysis and the underwriting was performed.

Without that additional funding, without the additional \$27 million completion grant, the numbers that were provided don't work.

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Just providing the historic grant and just providing the REV Grant are not sufficient to move the project forward.

DIA's approach was to underwrite and look at the two program guidelines which we could analyze under the authority provided in the BID Plan. This project does not qualify for the tiers analysis, which is the kind of gateway to something more. If you don't qualify in our specific program guidelines, then the way you can qualify for something else is to go through the tiers analysis, which this project does not satisfy.

So ultimately, the conclusion was that we could not -- we, as a board, could not act on or recommend the additional \$27 million, and it would be a City Council decision, as a matter of policy, that they wanted to provide this because of the unique character of the building and its importance to downtown.

There was a split vote at SIC with several members expressing concern over voting in favor of the DPRP and REV Grant portions considering the other ask is part of the essential math, if you will. And if that completion grant is

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provided, then the developer does not meet the equity requirement that is in the DPRP program,

and, therefore, there's a waiver of that

quideline that would be required to approve the DPRP as part of it. 5

6 On the other hand, subsequent to that meeting, I had conversations with several board 8 members, and this is where you get to the 9 various versions.

So the first version was a recommendation of approval of the -- forwarding to Council a recommendation of approval of the 16 million of historic and 14 million -- or 22 million of historic total and 14 million total of REV Grant. That was the first resolution, V-1.

V-2 was something that Ms. Worsham spoke to me about and asked me to prepare and I distributed to the board. It neither recommends nor -- recommends in favor or recommends against the grant of those, but simply provides to the Council our evaluation,

21 our financial analysis, how it complies with 22

23 the program guidelines, what the amounts would

24 be, and the term sheet on which we would

recommend they make such grants if they wish to Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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do so. But it did not take a board position on 2 that.

3 Version 3 is something that developed after a conversation with Mr. Saoud, where he 4 was concerned about one of the paragraphs in Version 2 and wished to rewrite that paragraph. 6 So Version 3 has that change in it in the one 7

8 paragraph you see highlighted in blue.

I'm happy to go through any particular 9 10 version you would like or let those who are

11 contacting me describe what their motivations 12 were, what changes they wanted to make in the

individual versions. 13

> Or perhaps, Madam Chair, you just want to get a motion on the floor and then we discuss something in particular.

THE CHAIRWOMAN: I think that would be in order, for us to put a motion on the floor, and then we can just discuss all three, so ...

20 BOARD MEMBER GILLAM: I would move to 21 recommend approval of Version 3, which has the 22 blue highlighting.

23 THE CHAIRWOMAN: Do we need a second to 24 discuss it?

25 BOARD MEMBER SAOUD: I'll second it.

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1 THE CHAIRWOMAN: So we'll open the floor 2 for discussion.

And I'll start with you, Mr. Gillam.

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4 BOARD MEMBER GILLAM: So I appreciate a 5 couple of things about this project, it being a 6 really important project for the city and in

7 the heart of our responsibility. I'm also

8 cognizant of the really hard work this

9 developer has done to try to bring this project 10 forward.

It's been before this board on a number of occasions, and I think we have approved prior iterations of the plan. And I understand, you know, for various reasons those didn't work out. I'm also cognizant of the support at least, you know, Councilman Carlucci has for the project.

But my concern continues to be that this project is so outside of the expectation and really, you know, the purpose of DIA and the authority granted to DIA. It seems like it's -- you know, it's a big policy issue and probably a City Council policy issue to decide.

24 I've got concerns personally about how 25 this approval -- approval of this project would

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impact other projects before this board and 1

before our community right now. In particular,

3 you know, we looked at a completion grant ask

4 which will be 15 percent of the overall

5 project. It's basically a \$175 million

6 project. Two pieces, 85- and \$89-ish million

7 projects, for \$175 million. So \$27 million

8 would be 15 percent of that, on top of what the

9 ordinary incentives that we -- that would be

10 before this board for approval.

> I said this the other day; I'll say it again. This is a project I think we should reach for. I would be willing to do things and push that -- you know, for waivers, but this just seems to be a bridge too far for us. And that is why I support giving it to Councilman Carlucci and let him, you know, pursue it with his peers at the Council level.

19 Thank you.

THE CHAIRWOMAN: Mr. Garrison.

21 BOARD MEMBER GARRISON: Thank you, Madam

22 Chair.

23 I know we've had a lot of great discussion

here in our committee, as well as, you know,

25 with Ms. Boyer about this project.

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1 I wrestle with it, but as I wrestle with

it, I can't help but think that this is a --

this is a linchpin project for downtown. This

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4 is a -- these buildings are historically

relevant. Jacksonville has had a history of

tearing down historic buildings, and I would 6

7 hate to see that happen.

8 What tears me up a little bit is -- I 9 would hate to see DIA become a stop-off on your

10 way to City Council, where you get some money

from DIA, and then you go to Council to get 11

12 that completion money, but -- so I would hate

13 to see that Pandora's box open. I won't allow,

14 as much as it's up to my vote, for that

Pandora's box to open in the future. 15

16 But I really do believe that this project 17 is unique and distinguishable from most 18 projects in downtown Jacksonville because of the location, because of the historical 19 20 relevance, because of the long -- you know, 21 more than a decade-long struggle to see this

22 project get across the finish line.

23 I think it's important that all of

24 Jacksonville and all of Northeast Florida looks

25 at DIA, looks at our developers, looks at our

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City Council and our administration and says,

you know, they have been talking about this

project for -- it feels like ten years. And,

4 by God, they did it and they got it done.

So Jacksonville needs to see

follow-through. And I think in this instance, 6

that is the most important thing. But I do put 7

8 that caveat out, that this should be the

9 exception and not the rule going forward.

Thank you, Madam Chair.

11 THE CHAIRWOMAN: Thank you.

12 Mr. Saoud.

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13 BOARD MEMBER SAOUD: Yes, I would just 14 like to echo the statements of my peers and

15 reinforce what I said at the committee meeting,

16 which is that I truly think that this project

is a game changer. I believe that this project 17

completed is a sign of success for downtown 18

19 Jacksonville. And if this project never gets

20 completed, it is something that will be a

21 negative mark on us and our development

22 efforts.

23 I do believe that it is special. It is --24 and the ask is mutually exclusive of the

25 programs, you know, under which that -- you

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know, I understand the conflict here, which is 2

why I drafted the language the way I did.

3 I think the most appropriate thing here to do is forward this matter to City Council and 4 5 support any way this organization can for their 6 evaluation.

Thank you. 7

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8 THE CHAIRWOMAN: Mr. Citrano.

9 BOARD MEMBER CITRANO: I was not a voting 10 member at the committee last week, but I did express my opinions. And for the record, I'm 11 12 not against providing incentives to this 13 project. I do disagree with the amount and I 14 disagree with the fact that we were not asked 15 to review the incentive package in its 16 entirety. I think that that does do some

negative damage to this agency, and I do think it will open up Pandora's box.

19 This is an important project because of 20 the historic component. And it is important, 21 in my opinion, because it is on the Northbank. And I think all projects on the Northbank right 22 23 now are critically important. I would be hard-pressed to say one is more important than 24 the other, however.

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So I'm just not in favor of the total incentive package. I am not in favor of going below the guidelines to the extent that this request asks us to. And I fear that it will create either a really unfair system for other developer applicants or it's going to cost the City an absolute fortune because, if we are fair, we're going to do the same thing for everybody.

So that's my concern with this. It is not providing incentives to this project. This project does deserve incentives. At the project level, I -- you know, I don't have the benefit of reviewing the pro forma. I do have some concerns about certain line items.

I also -- you know, Mr. Garrison asked a really, really good question. These numbers are not locked in yet. And so what happens between now and when it's scheduled to start if the numbers go up? I see -- I mean, I question the amount of interest reserve that he's carrying right now.

So there's some specifics that I could pick at, but the reason that I'm not in favor of this is kind of the higher level, so ...

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THE CHAIRWOMAN: Mr. Barakat. 1

2 BOARD MEMBER BARAKAT: Thank you, Madam 3 Chairwoman.

4 I was, unfortunately, not present at the 5 meeting last week, so I may ask a question that may be repetitive. 6

Ms. Boyer mentioned this does not meet the tiers analysis, which prohibits the DIA from getting creative, I guess.

Can you answer clearly why it does not meet the tiers analysis?

12 MS. BOYER: Through the Chair to Board Member Barakat, I may defer and let Mr. Kelley 13 14 give you more detail on that because he 15 obviously reviewed the entire underwriting package. 16

But, basically, what the tiers analysis does is it -- it looks for a financial gap, which clearly we've identified that there is a financial gap in this case. But it requires the developer to contribute to a certain amount or a certain percent of the construction cost to other things in the years table. That is not present here.

There are other aspects that are part of Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

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the tiers analysis that this does not meet

that doesn't get us to that point where we can

say, okay -- and even then, it doesn't have an

unlimited resource in the tiers analysis. 4

So I guess the way I want to describe it is we have certain programs. And to the extent you're going beyond those programs and you are asking City Council to fund something, they have given us guardrails around which to make those recommendations. And not just to recommend anything anyone needs, but only in certain circumstances do we recommend that above our regular program guidelines.

So perhaps Mr. Kelley can identify -- I don't have my BID Plan here. I can look it up. And I can tell you that he may have that information available or it may be in the staff report and I can look for that.

But I do know that there was a discussion of whether it qualified for the tiers analysis. It did not. And that was, hence, the reason

22 our instruction -- and in fairness to the

23 developer, Mr. Citrano, they gave us the entire

package, asked us to review the entire package. 24

25 We had that information. And our instruction

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to them was it doesn't qualify for that

- 2 additional money under the guidelines that we
- 3 operate within. And, therefore, they would
- have to find a Council sponsor for that 4
- 5 completion grant because it's not something
- 6 that we can tell the City Council, "meets our
- 7 program and, therefore, they should do." It's
- 8 something they can do, but it's totally a
- policy decision at that point. It's not 9
- 10 something that they have already authorized us
- to recommend or evaluate. 11
- 12 Mr. Kelley.

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13 BOARD MEMBER BARAKAT: Mr. Kelley, is --

14 thank you, Ms. Boyer -- is the short answer

15 there's not enough private capital? Is that

one of the main reasons why this qualifies?

MR. KELLEY: Through the Chair to Board

18 Member Barakat, yeah.

So within the tiers analysis itself, as 19

20 CEO Boyer outlaid, there's really, you know,

21 three different tiers. And one of those,

probably the most simple one to look at, is the 22

23 contribution towards the years table that a

project -- that is required, that would equal 24

3 percent of the ask.

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And so because -- effectively that, you 1

know, gets added on to the incentives that are

- 3 already being requested here. Because there's
- such a shortfall, it becomes kind of a circular 4
- funding mechanism, which is not the intent of 5
- that tiers approach. And so that is another 6
- 7 way to look at it.

8 But it speaks to your point, Mr. Barakat,

that the lack of capital available from the 9

10 developer into the project is at the root of

11 it.

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BOARD MEMBER BARAKAT: Thank you.

As I read the staff report, I see that the 13

14 developer has a current lender on the property,

which I guess is to fund the prior acquisition

of the property and carrying costs. 16

17 And that loan matures this fall; is that correct?

18

19 MR. KELLEY: Through the Chair to

Mr. Barakat, yes, there's a \$4 million bridge 20

21 loan on the property right now. We refer to it

- as the Romspen loan. Romspen is the lender, 22
- 23 and they are to be taken out through the financial closing that would repay that
- 25 obligation.

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BOARD MEMBER BARAKAT: Okay. And so they 1

are not contributing to the capital stack in

the development; is that correct?

4 MR. KELLEY: My understanding, Romspen is

5 not part of the construction because

(inaudible) ignores the affirmative debt. 6

7 BOARD MEMBER BARAKAT: So --

8 MR. KELLEY: I could add to that, 9 Mr. Barakat, to say that Mr. Atkins has relayed

10 to me that there is an LOI for lending for all

the stages of debt that are required through 11

12 construction and permanent debt as well.

BOARD MEMBER BARAKAT: Thank you, 13 14 Mr. Kelley.

15 I share the concerns of Mr. Citrano and

16 Mr. Gillam regarding the limited amount of

private capital being brought to the table and 17

the unprecedented amount of dollars on a 18

19 percentage basis that the City is being asked

20 to contribute here.

I think part of our dilemma is that if we

22 do not come to agreement with the current

23 owners of the property, we do risk this going 24 back to the lender again. I don't know the ins

25 and outs of Romspen. I don't know them,

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whether they would extend the loan or not with 2 the current owner.

3 Some history here, if you're not aware.

These properties did go back to the banks in --4

during the Great Recession, and we had to deal

with a lender that was not a developer in 6

7 downtown for several years until an iteration

of the current ownership came into play.

So I think what I'm struggling with --9 even though I don't like this deal and I don't 10

11 like submitting this to City Council for them

12 to figure out, like, you know, we're a bunch of

children and we need help figuring out downtown 13

14 development. The consequence of the deal not

coming together is the current owner is staring 15

16 at a loan maturing this fall.

17 I do believe, Mr. Kelley, you have put some performance milestones into this agreement 18

19 that -- are they tighter than usual in our DPRP

standards, or are they along the lines of our 20

21 typical deadlines and milestones?

22 MR. KELLEY: Through the Chair to

23 Mr. Barakat, so these are actually the same

performance schedule milestones that were 24

25 approved a couple of years ago or 18 months

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ago, whenever the time was. And I did add a 2 couple of additional steps in there.

So they are unique to this project. They more or less mirror what we would typically see, maybe with a couple of extra steps along the way, including the DDRB on final approval,

7 as well as moving into permitting and then a

8 little bit tighter definition of

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"commencement," and then a three-year period 9

10 for completion, which is a little bit longer 11 than we typically allow.

BOARD MEMBER BARAKAT: Okay. I would -and that additional time, was that requested by the developer, Mr. Kelley?

MR. KELLEY: In our discussions, I believe they said that it was going to be about a 28or 30-month project to completion. And we agreed to that 36-month, just knowing that there are a lot of unknowns related to three buildings in the shape that these are in. And, as this board is obviously well aware, to minimize the back and forth of extensions required, and asked for -- that we just more or

BOARD MEMBER BARAKAT: Okay. I'm going to Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

look at the milestones again real guick. I may

want to tighten one or two of the time lines,

particularly as it relates to the developer 3

raising the private capital required to 4

less rounded to the 36 months.

5 perform.

increased.

I think part of the consternation a lot of people in this community have is that this has taken a long time. And we did, with this developer, negotiate a project -- I think it was December of 2021 when the project was \$75 million, if I recall. I may be off on that. And now the project cost has greatly

14 Yes, the scope of the project has also 15 increased. But with that mission creep, so to speak, the investment from the City has grown 16 17 exponentially. And I think that's why a lot of

us are uncomfortable with this.

But I would like to look at your milestones real quick and put some very tight parameters, if we are to approve this, for the developer to raise the equity and debt that they need because I think we have all lost our patience.

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THE CHAIRWOMAN: Thank you. 1

2 I know Mr. Gibbs is online.

3 Do you have some comments?

4 BOARD MEMBER GIBBS: I asked the

5 question -- thank you, Madam Chair -- asked the

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question at the meeting -- the committee

meeting, whether or not Mr. Kelley was

satisfied with the performance schedule, and

asked the same questions of the developer. And 9

10 both of them gave me affirmative responses. 11

I share the heartburn that some members of 12 the committee have, but with those performance schedules being agreed to, I think I will vote 13 14 in favor.

Thank you.

THE CHAIRWOMAN: Are you speaking of 16 17 voting in favor of the resolution that's on the floor or the resolution that we discussed at 18 19 committee? I want to make sure you understand

20 that the one that's --

21 BOARD MEMBER GIBBS: I cannot vote on

this --22

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23 THE CHAIRWOMAN: Oh, that's right. You're

24 not here.

> BOARD MEMBER GIBBS: -- the one on the Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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floor, but I did vote in favor at the

committee.

3 THE CHAIRWOMAN: Voted in favor of the

4 original resolution?

BOARD MEMBER GIBBS: That's correct.

6 THE CHAIRWOMAN: Did you have any other

7 comments?

BOARD MEMBER GIBBS: No other comments.

9 Thank you.

10 THE CHAIRWOMAN: And I believe Mr. Hassan

11 is online.

12 Do you have any comments to share?

13 BOARD MEMBER HASSAN: I apologize if I'm

not clear. I'm driving between Tallahassee and 14 15

Jacksonville.

But the biggest concern I have -- and I 16 17 don't know the entire history of this project

18 as well as some of you do, but I know the

guidelines were established long ago. And my 19

biggest concern -- you know, in this 20

21 environment it's understandable that it's very

22 difficult to stay with the pro forma and the

23 budget and with the -- just the supply chain

issues. And anybody in construction 24

25 understands that it's a moving target. But I

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think, you know, if we have guidelines, they're 2 there for a reason. And exceeding them for one

particular project would become problematic.

4 If the guidelines need to be revisited, 5 then I think they should be revisited as a

whole and not necessarily on project-by-project

7 basis. So I would be concerned about doing

that on this particular project.

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9 THE CHAIRWOMAN: All right. Thank you 10 very much.

I see that Mr. Carlucci has entered the room. If it's all right with the board, I'll entertain -- we did read -- we got your letter.

Did you have additional comments?

15 COUNCIL MEMBER CARLUCCI: Maybe a few.

16 THE CHAIRWOMAN: You're welcome to 17 approach.

18 COUNCIL MEMBER CARLUCCI: Thank you.

(Council Member Carlucci approaches the podium.)

21 COUNCIL MEMBER CARLUCCI: Thank you, Madam

22 Chair and distinguished members of this

23 Downtown Investment Authority.

Listen, I love this project. I've been

25 working on this project, at least from when I

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was on Council, since 2003. So I ran over here to maybe have a chance to say a few words.

Now, everybody on this committee I perhaps

4 interviewed when you were going to be appointed

5 or, more than that, you're a good friend. This

6 is not a bad thing to have a discussion like

7 this. A professional body like this should

8 have discussions of policy, and I have no

9 problems with that. Otherwise, you would not

10 be a good functioning authority on behalf of

11 the citizens of Jacksonville.

12 I'm not going to repeat what those who are

13 in support have already said. Mr. Joshua

14 Garrison, your words pretty much reflected

15 mine, and I know this is not an easy vote for

16 you. I want you to know that if you do pass

17 it, whatever is the best way to get it over in

the bosom of the Council, just give it to me. 18

19 You know, when I used to play football, I

20 was like Rudy. I was slow. I wasn't the guy

that was going to break out around the corner 21

and sprint down the sidelines and score a 22

23 touchdown. But I was the guy that if I was at

the five-yard line, lined up as a fullback, I

25 could put my head down and get it across the

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line of scrimmage and score a touchdown. That, 2 I could do.

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3 And that's kind of how I see this bill.

4 We're, like, right at the five-yard line. It

5 may not pass the goal line or it may. But if

you'll get it past your goal line, I'll damn 6

7 sure get it past the City Council goal line and

make sure that the DIA and your posture --8

9 great posture in this community is held high.

10 In addition, there was a lot of folks --

and I was one of them -- that fought for DIA 11

12 back when Audrey Moran ran for mayor. And I

13 was trying to help her, and then she didn't

14 make it and Alvin Brown did. And he was kind

15 enough to take that up on her agenda and create

16 this body.

17 And it's made up of some of the finest 18 members, including yourselves, all the way to

19 the very beginning. And the staff you have --

20 and I have to point out my longtime friend,

21 Lori Boyer, the CEO/executive director, we

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could not ask for any better.

23 So the one thing I've always felt is that

24 the DIA is strong, but it could be stronger.

And I've felt the last number of years, perhaps

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sometimes because of the economy, sometimes

perhaps of control issues, has not been given

3 as much latitude as I would like to see it be

4 aiven.

5 And so you can count on me as a friend for whatever that you need to help expand the great 6

7 work that you do. So just throwing that out.

8 It's not a quid pro quo; it's just a fact.

9 So I know you're faced with a tough

10 decision. I want you to think about one thing,

though. If this did not pass today -- and I'm 11

12 not asking anybody to not vote to convictions.

I would never do that. And -- because I don't 13

14 expect anybody to ask me to not vote my

15 convictions, but I would ask you to consider

16 this.

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If this were not passed by the DIA, that would literally send shock waves through the downtown development community, the historic

20 community, and particularly with regard to the 21

downtown core.

22 Somebody used the word "linchpin." This 23 is linchpin development. This is a signature

24 development. And if I was on the DIA, I sure

25 would like to be able to say I helped get it

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passed. I would send it to Council to dealwith the part that we don't necessarily dea

with the part that we don't necessarily deal with, even though I know we're connected.

But sometimes we have to work in tandem.

5 And it's not because one is the bigger brother

of the other. It's because one has certain

responsibilities, and the other has certain

7 responsibilities, and8 responsibilities.

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So I just ask you from the bottom of this councilman's heart -- I saved that building

11 from the wrecking ball when I was 45 years old.

12 Now I'm 67. I can't even believe it. And I

13 want to see and want to have the toast -- one

14 of the first toasts out of anybody in the

15 restaurant that will take place there in the

**16** Marble Bank building with all of you, the

17 developers, and anybody else that wants to

18 toast. And I'll buy the wine, the finest in

19 all of Jacksonville.

But with all that said, I truly do appreciate the work you do and the hard

decisions you have to make. And no matter how

23 you vote, we'll be best friends. But if you

24 could put this one over the goal line, at least

for me, I'll put it over the other goal line on

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1 the other side of the field.

Thank you for the time to speak. Bless

3 you. And that's all I have to say.

4 THE CHAIRWOMAN: Thank you, Councilman

**5** Carlucci.

6 So any other -- Oliver, did you have --

7 Mr. Barakat, I'm sorry, did you have some more

8 comments?

**9** BOARD MEMBER BARAKAT: Thank you, Madam

10 Chairwoman.

So thank you, Mr. Carlucci. Appreciate

12 your comments. And I agree with everything you

13 say as long as this developer can perform,

14 right? And I think that is the question we

15 have. It's a very complicated project, and

16 we -- I think this is the third time that we're

17 trying to get a development agreement done with

18 this project.

21

19 I don't -- I echo the same concerns my

20 fellow colleagues have. I don't like the

amount. I don't like the ROI. However, there

22 is a cost to the city of staring at these empty

23 buildings day after day after day. So I'm

24 willing to support this project despite the

25 well-articulated concerns if I believe that the

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developer has raised the private equity and can

**2** raise the private equity to perform because

3 I -- while there are significant costs -- an

4 inordinate cost to the City for this

5 development package, I think there's a

6 significant cost to continue to see dilapidated

7 buildings at the corner of Main and Main [sic].

The milestones I just reviewed are typical milestones, and they really perform to -- they

10 really relate to City entitlements, development

11 agreements, and DDRB approval, getting a

**12** building permit. All of that implies the

13 developer is spending a lot of dollars on soft

14 costs that doesn't necessarily guarantee they

15 raise the debt and equity needed to perform.

16 So for me to move forward, I would like to

17 add a performance milestone -- Ms. Boyer, I'm

18 looking at you to see if this is reasonable --

19 that the developer demonstrates to DIA staff

20 within, I'd say, 120 days of entering the

21 development agreement, that they have raised a

22 sufficient amount of equity and debt needed to

23 perform on the development. I understand that

24 may be a moving target based on final costs,

25 but on a percentage basis I think that will not

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1 move based on the development parameters in

**3** With that provision, knowing the developer

4 has a short fuse to perform, raise the capital,

5 and get this development off the ground, I'm in

6 support. I'm reluctant, but I'm in support of

7 it. Without that assurance and a quick fuse,

8 I'm not in support.

this resolution.

9 Thank you.

THE CHAIRWOMAN: Thank you.

11 I have a question because -- I'm assuming

12 the amendment that you're offering,

**13** Mr. Barakat, would be on the original version?

14 It's on Version 3; is that what you're --

BOARD MEMBER BARAKAT: That's correct,

16 Version 3.

THE CHAIRWOMAN: All right.

Mr. Citrano, did you have a comment?

**19** BOARD MEMBER CITRANO: One of my concerns

20 about the project is -- I do believe there is

21 insufficient private capital coming in for -- I

22 think it's insufficient to warrant the amount

23 of public money that he's asking for. I also

24 question, with that amount of capital, can he

25 get financing? Which is critical. So that's a

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concern of mine.

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2 The other comment I'll make that 3 Mr. Hassan made, that I believe I conveyed 4 maybe to Ms. Boyer, is because we are going outside of our normal parameters, I think it 5 6 would be much more prudent for the new 7 administration, City Council, and this staff to 8 get a consensus on -- because this issue is --9 I won't say global, but it's going to impact 10 all the applicants that are contemplating deals in our CRA. It is not unique to the CRA. We 11 12 are dealing with extremely high construction 13 costs, and so the issue is going to continue to 14 present itself to the City. And I would rather 15 get a consensus with City Council, the mayor's 16 office, and this staff as to how to deal with that. 17

Do we need to loosen the parameters to give a little bit more money? What are the incremental requirements? How long does that last? Whatever the consensus is. And then start letting applicants come through under these new guidelines. I think that is the more prudent way to handle this.

Again -- I'll say it again: This project
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deserves incentives; I just don't like the way it's being processed.

THE CHAIRWOMAN: Mr. Gillam.

BOARD MEMBER GILLAM: So I just want to 4 5 clarify the current motion on the table. The 6 current motion on the table is to approve 7 Resolution 2023-06-02, Version 3. I doesn't 8 say Version 3 on the first page. It says it on 9 the second page. The way I think about it is 10 the blue version because there's -- these are color versions in front of you, and one of them 11 12 has blue red-lining. Blue red-lining, that's a 13 funny thing.

At any rate, that's the motion. It's been seconded on the floor. I think I understand Mr. Barakat wants to amend it, but I want to make sure we're clear on what the motion -- the current resolution says.

And the current resolution would say that the request doesn't meet our -- well, I can read it. I mean, let me just read it.

"The DIA finds that the requested approval of total City incentives exceeds what can be awarded consistent with the BID Plan. Further, even with a waiver of the DPRP equity

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I requirement, any approvals given by DIA for

2 funding under the DPRP and REV programs would

3 be insufficient to fund the proposed

4 development project to completion without the

approval of additional funding requested by thedeveloper from City Council.

6 developer from City Council.7 "As such, DIA is deferring.

"As such, DIA is deferring approval of all City funding components to City Council so that it can make a comprehensive evaluation acting upon the entirety of the City incentives."

That's the current request.

So we're proposing to forward the term sheet that staff has negotiated with the developer to City Council for their review and analysis because from my perspective -- and the reason for the motion from my perspective is it's so far beyond what is within our jurisdiction to address and for all of the, I think, well-articulated concerns that

20 Mr. Citrano has, that I agree.
21 I think this is a policy issue. I think
22 Councilman Carlucci is here and believes in
23 this project and believes in this plan and

24 wants to take it forward. And I think that's

**25** what politicians should be allowed to do. I

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1 mean, truly, I think he should be able to do

2 that with his peers. I just think it's outside

3 what would normally be before us, and it's

4 certainly within the programs that have been

5 outlined and provided to us to provide benefits

**6** to developers. And that's the reason I support

7 this.

The proposed amendment -- if indeed that was from Mr. Barakat, a proposed amendment to this plan to modify the term sheet to include an additional time requirement relative to proof of funding and financing, I would accept that amendment. We still need to vote on that,

14 but I just want to make sure we're all clear on

**15** what the current proposed resolution is.

THE CHAIRWOMAN: I think we are.Do you have any other questions?

**18** Mr. Garrison.

19 BOARD MEMBER GARRISON: Thank you, Madam 20 Chair.

Through the Chair to staff, I want to make sure I understand something properly.

Very simply, our approval of this project, what the DIA would put out there in terms of

what the DIA would put out there in terms ofincentives would be contingent on the financing

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getting perfected. And there are many

contingencies. In other words, we don't hand 2

3 X dollars and say, well, hope it works out. We

hand X dollars and say, you shall be monitored

by these criteria. So our risk is contingent 5

6 upon developers perfecting their financing and 7

so forth. Is that generally true?

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MS. BOYER: Through the Chair to Board

Member Garrison, yes, that is correct.

The two programs that we're talking about here in particular -- the DPRP historic preservation program is paid after completion of the project, and the REV Grants are paid after completion of the project when you're generating tax revenue as a result.

So you are correct that they are not the City advancing money in -- on the front end until the developer has obtained their financing, until they've done their construction, and everything else.

However, in deference to Board Member Barakat's motion, we have had other projects -this is not the first time that we have set a milestone -- in the MOSH agreement, perfect example, there was a financing milestone by

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which they have to have achieved their

financing or raised so much money. Otherwise,

3 they cannot proceed with the lease.

And that is done in particular when you 4 are concerned about the developer or 5

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organization's ability to get to the next

hurdle so that you don't have an agreement in 7

8 existence for a somewhat extended period of

time without knowing whether anyone is going to 9 10

perform on it or not perform on it.

So it's just providing that milestone. We have done that before. So his suggestion is not out of line with what we have done on other projects.

15 BOARD MEMBER GARRISON: Thank you,

16 Ms. Boyer.

17 A couple of comments, if that's all right, as well. 18

Mr. Saoud is an attorney, I believe. And 19 he's impressive with an impressive group, and 20 21 so I respect your opinion, sir, and the

revisions that you have made. 22

23 Ms. Worsham, you're the Chairwoman, and

you have been here a lot longer than myself,

25 and I have respect for the Chair.

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But I would be remiss if I didn't really say how I feel about the difference in these

three resolutions. I'm also not a football

player, so I'm about to butcher some football

analogy. But, you know, I would -- if we hand

this ball off to City Council, you know, as it

is in tandem, there are portions of this I

8 understand that are well within our purview

9 that meet criteria. And then there are

10 portions, you know, that are not.

> Philosophically, I think that the DIA entity and its staff and its leadership --

Ms. Boyer, Mr. Parola, Mr. Kelley -- worked 13

14 very hard, ad nauseam, in the details of this.

And they had the Revision 1 and -- or they had 15

a Version 1, and it was an approval and not a 16

17 deferral to City Council. I would hate to hand

that football off by throwing it up in the air 18

19 and then hoping that Councilman Carlucci

20 catches it. I would rather run up to him -- I

21 guess that's how it works -- and run up to him.

I went to Douglas Anderson School of the Arts. 22

23 So I would rather run up to him with that ball

and confidently hand that to him and say, you 24

know, here you go, let's get it done.

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So with all due respect, I would -- you 1

know, I think that the -- I think that the

safety parameters that Mr. Barakat is 3

discussing make a lot of sense. And all safety 4

parameters make a lot of sense, but I would

rather see our group go through with the

original resolution because it says we are the

DIA, we have worked hard, we are volunteer

board members, we have a talented staff, we 9

10 recommend approving this insomuch -- you know,

11 in the aspects of it that are within our

12 purview.

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13 So I just want to -- I would -- if anyone makes any motion to amend and return to 14 Version 1, I will be seconding that. 15

Thank you, Madam Chair.

17 THE CHAIRWOMAN: Thank you.

Did you have any other comments,

Mr. Saoud? 19

BOARD MEMBER SAOUD: No, I have no other 20 21 comments. I also voted in favor of Version 1.

22 And my contributions on Version 3 were in an

23 effort -- in conjunction with you and our CEO

to alleviate the concerns of the board members, 24

the well-founded concerns that they had and, 25

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you know, facilitate this to City Council in a 2 meaningful way.

3 THE CHAIRWOMAN: Are there any other comments? 4

5 Mr. Barakat.

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2 3 BOARD MEMBER BARAKAT: Yeah, I'm sorry.

7 Appreciate Mr. Garrison's comments. I

8 just want to make sure -- Ms. Boyer's Version 2

that was sent to us yesterday, does that 9

10 indicate the DIA's approving the REV Grant and

the DPRP within the qualified amounts and the 11

12 completion grants are being deferred to City

Council? Is that the spirit of Version 2? 13

MS. BOYER: Through the Chair to Board Member Barakat, Version 1 has the DIA board recommending approval of the REV Grants and of the historic preservation grants -- DPRP grants. It's the only version where the board

is actually recommending approval of those. To be perfectly frank, counting votes from the discussion from last week, there were concern among members and among myself that

23 that version would not pass at today's meeting. And if we had a negative vote, it would be more

24 difficult for Councilman Carlucci than if we

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had a positive vote on some resolution.

From the perspective of Ms. Worsham reaching out, expressing concern over some of

the language in the resolution that we had, I 4

drafted Version 2. Version 2 does not 5

affirmatively recommend approval. It simply 6

7 says we recommend -- we acknowledge that the

8 project itself -- so the historic portion, the

hospitality portion, the multifamily portion 9

10 are all consistent with the goals and

11 objectives in the BID Plan.

12 So the project, as it would get built, is

definitely consistent and we're saying that 13

definitively. We are saying that in both 14

Version 2 and 3, that the incentives requested 15

do not comply with the BID Plan because they 16

exceed the criteria set forth in the BID Plan. 17

Therefore, we are simply forwarding to City 18

Council the term sheet that expresses our 19

evaluation and analysis of the request for the 20

21 DPRP and REV Grant as opposed to saying you're

approving them. 22

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And the difference between Version 2 and 3 is the paragraph change that Mr. Saoud made which is just perhaps providing a little bit

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softer landing and more clarity about how we are doing that or how we are stating that. And that's the language that's in blue.

4 BOARD MEMBER BARAKAT: All right. Thank 5 you.

THE CHAIRWOMAN: So as I said at the committee meeting, I, too, share the sentiment that this is a critical project for our city and for downtown, and I'm definitely in favor of awarding incentives.

Our concern, as everyone's is, which we're 11 12 wrestling with, is the fact that it requires a waiver and the fact that the -- the financials 13 14 do not comply with our guidelines and that it didn't meet the tiers, which is a huge effort 15 that was done in the BID Plan to reactively 16 17 create a program for things that didn't fit.

But with all that being said, you know, I 18 19 hear Mr. Carlucci, and I'm glad to know of the 20 Council support. So, I mean, I'm definitely in 21 favor of forwarding some sort of approval with acknowledgments that we understand this is an 22 23 exception to the rule and those waivers are just that, hopefully something that is only 24 meant for an extraordinary project, which I

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think this is. 1

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So with that being said, we have -- go 2 3 ahead.

4 MS. BOYER: Madam Chair, I think it would 5 be prudent.

Mr. Sawyer, you can weigh in here.

But I think it would be prudent to vote on

Mr. Barakat's amendment before you vote on

Version 2 as amended or something else. 9

10 So as I understand his amendment, it -and you might want to read it if you have it 11 written, just to confirm what I was writing --12

that the developer demonstrate to the DIA 13 staff's satisfaction that within 120 days of 14

the effective date of the RDA, the developer 15

has raised sufficient debt and equity to be 16 17 able to proceed with the project.

18 So I presume that means not a letter of intent, which we have right now, but they are 19 actually firm, binding commitments and ready to 20 21 go to closing.

22 Is that what you're looking for?

23 BOARD MEMBER BARAKAT: The word is "commitments." That is correct. 24

25 MS. BOYER: Commitment.

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THE CHAIRWOMAN: So we have Mr. Barakat's 1 2 amendment to the Version 2 resolution on the

floor. 3

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4 So we need to --

5 BOARD MEMBER GILLAM: Sorry. Version 3.

6 THE CHAIRWOMAN: Sorry. Version 3.

7 So I would look for a motion.

BOARD MEMBER SAOUD: Can I -- I'm sorry.

9 I hope I'm not out of line.

Can I recommend a second amendment to --10

THE CHAIRWOMAN: Well, I think we'll vote

12 on the first one first. Let's vote on the

13 first one first.

BOARD MEMBER GILLAM: I would second the 14

15 amendment.

16 THE CHAIRWOMAN: All right. All in favor of Mr. Barakat's amendment, signify by saying 17

18 aye.

22

19 BOARD MEMBERS: Aye.

20 THE CHAIRWOMAN: All right. So that

21 amendment is --

And you had something to contribute?

23 BOARD MEMBER SAOUD: Yes.

24 Thinking about Mr. Garrison's comments and

25 the totality of all of our discussion, I think

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the most appropriate thing we could do is

continue with the Version 3, but return to work

3 regarding to [sic] approving. And that way, we

have given our approval of this term sheet as 4

written, and we acknowledge the -- I'm not 5

trying to overcomplicate this, but I think 6

7 that's really what's happening, is our approval

8 is contingent on the ultimate approval of City

9 Council.

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So I think if we want to give a positive statement, I recommend returning the word to

12 "approving" rather than "regarding."

THE CHAIRWOMAN: And you're speaking of 13

14 the second sentence on the first page?

BOARD MEMBER SAOUD: That is correct.

BOARD MEMBER GARRISON: Second. 16

17 THE CHAIRWOMAN: Do we have any discussion

on that motion? 18

19 BOARD MEMBER GARRISON: Yes, Madam Chair.

Briefly, I do want to go back and clarify.

21 At the highest level, all I really want to see

through my last comments is just -- you know, 22

and deferring to Ms. Boyer, is just seeing that

whatever wording we have does push that

25 approval forward.

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So if this third revision -- if I was

misunderstanding, frankly, that this third

revision was already worked on by several, and

we had a consensus in the group that this was 4

the most positive way forward for DIA with that

rest of the message of approval, then I thank

you all for that work. I didn't mean to be a 8

bull in a china shop or anything of that

9 nature.

10 Thank you.

THE CHAIRWOMAN: Thank you.

12 Any other discussion on Mr. Saoud's

13 amendment?

Mr. Parola.

MR. PAROLA: I'm sorry. Just for 15

16 clarification, to make sure I'm not getting

17 anything wrong.

From Lori, as this moves forward, if you

19 go to what is now Section 3 in Version 3,

should we undelete the word "approves" in the 20

21 first sentence? So that would be on Page 4,

Section 3, first sentence; there's a strike 22

23 through on the word "approves."

24 MS. BOYER: Where is this?

25 MR. PAROLA: (Indicating.)

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MS. BOYER: Through the Chair to the

board, actually, I would simply say that the

amendment Mr. Saoud has approved is in the

title -- or has recommended, is in the title of 4

5 the resolution.

6 To Mr. Parola's point, if you're going to

7 change it in the title, you should change it in

the body. So that would be changing it also in

9 Paragraph 3.

10 BOARD MEMBER SAOUD: I would move to do

11 that.

12 BOARD MEMBER GARRISON: Second.

THE CHAIRWOMAN: So the motion on the 13

14 floor, if I have it correct, is to substitute

the word "approving" in the first line of the 15

resolution, and substitute -- delete regarding 16

approving. And in Section 3, on the last 17

18 page -- well, Page 4, Section 3, and instead of

the reading "DIA forwards to the City Council 19

the term sheet," "DIA forwards the approval of 20

21 the term sheet" -- or how are we stating that?

22 Is that what you intended right here on

23 Section 3 here?

24 MS. BOYER: If you wanted to be

25 consistent, you would simply strike "forwards

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to City Council" and reinsert "approves."

2 THE CHAIRWOMAN: All right.

MS. BOYER: "DIA approves the term sheet."

But this is a different meaning to 4

5 Resolution 3 than it had.

THE CHAIRWOMAN: So that's your motion?

7 BOARD MEMBER SAOUD: That is my motion,

8 yes.

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9 THE CHAIRWOMAN: Any other questions on 10 that?

We have it. 11

> BOARD MEMBER GILLAM: I mean, that motion is almost out of order. It completely changes the motion that is on the floor, but I -- so I'm going to oppose that, this proposed amendment.

BOARD MEMBER SAOUD: I'll withdraw the motion if it's ...

BOARD MEMBER BARAKAT: I'm not an attorney, so I'm going to ask the two attorneys, is the -- if we approve -- if we approved it without the word "approve," does the provisions in our term sheet apply? In other words, are we saying that -- to City

Council, we have concerns about the project; we Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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cannot fund it as an agency; we're asking you

to fund the completion grant -- or fund the

merit -- determine the merits of the completion 3

grant; and if you do, here are the term sheets 4

aspects that we approve? Is that what 5

Version 3, without the approve language, 6

7 indicates?

> BOARD MEMBER GILLAM: So since I'm -- I effectively made the motion, I guess I would respond to you my intent, and we can talk about that.

My intent was that this is outside the bounds of what our jurisdiction would provide.

And it's substantially outside the jurisdiction 14

of what benefits and incentives we can provide. 15

I hear the community, I hear from our Council 16

that there's an interest in this project going 17

18

forward on these terms. And I want to get the

Council the opportunity to debate that and to 19

decide that. 20

> And so I think -- I mean -- so what I'm proposing is -- there's been a lot of hard work put into this project by staff working with the developer to come up with a term sheet that analyzes the programs that we do have that are

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available, that are approved by City Council.

And it shows where they meet and where they

don't meet.

And so I think it would be -- it would not be prudent not to give that information to City Council for them to evaluate. In the end, they have got to vote this project up or down.

We were told absolutely clearly by the developer at our SIC meeting, without the completion grant, the \$27 million completion grant, this project will not go forward. It will -- our incentive -- our DPRP and our REV Grants will not be enough for this developer to put this project forward. The only way it goes forward is if City Council wants to put extra money in.

Again, just to be clear, Mr. Garrison, I mean, the way I see all our programs, they are in some way or another completion grants because you don't get it unless you complete the project and the project is successful. And so this is an additional completion grant of \$27 million.

Again, I -- so my proposal was a lot of work has been done. City Council has expressed Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

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an interest in the project, even though it's so

far out of line financially with what we

otherwise would consider, you know, approving. 3

So my proposal is -- my recommendation 4 is -- resolution is to send the hard work of

counsel and -- with the term sheet that the 6

7 developer seems to agree with, with your minor

8 modification with some real curbs, some timing

curbs on this project moving forward to City 9

10 Council to see if they want to support it or

11 not because if we approve --

12 You know, with all due respect, if we approve today a REV Grant and a DPRP that's 13 been requested, we've been told that means 14 nothing unless City Council is going to give 15 the developer \$27 million. And so the hard 16 work has been done. We've made the analysis. 17 Mr. Kelley and Ms. Boyer worked on it. We have 18 made the analysis. Let's give them the 19

analysis of how and where this fits, and then 20

21 they can decide if they want to put more money

22 in it and make it happen or not.

23 It is policy issue; it's what City Council is there for. 24

So again, I support Resolution 3 with your Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

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proposed amendment to put shorter guidelines on 2 confirming they have got the funding to go 3 forward.

BOARD MEMBER BARAKAT: Thank you.

5 THE CHAIRWOMAN: So at this point, we have 6 an approved amendment voted on, and we have a 7 motion and a second on Version 3, also known as 8 the blue version of 2023-06-02.

9 Is there any further discussion?

10 MR. KELLEY: Madam Chair, if I may?

THE CHAIRWOMAN: I'm sorry. Yes, go ahead.

MR. KELLEY: I'm sorry. I don't have the 13 14 benefit of the numeration of the various resolutions as they are being referenced, but I 15 just wanted to raise a bit of a technical point 16 17 on at least a couple of the resolutions that I see in our folder. 18

19 By my count, it's ninth "whereas" on the 20 resolution that speaks to, "The DIA finds that 21 the total financial incentive request of the DIA and the City does not fall within the 22

23 programs or criteria authorized by the approved

BID Plan." 24

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Is that the paragraph in the resolution Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

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that's being voted on? 1

THE CHAIRWOMAN: Yes, it is.

MR. KELLEY: Then I would suggest -- as I 3

looked at this a little bit more closely 4

than -- where it says "and as a result, the 5

allocation of equity," should probably be 6

changed to "contribution of capital" because 7

8 it's actually a combination of debt and equity.

So if it said "and as a result, the 9

10 contribution of capital substantially falls

short of the DPRP program guidelines for the 11

12 City contributions to the developer," and then

strike through "equity" there and change that 13

to "capital, therefore rendering the project 14

ineligible for DPRP without a waiver," I think 15

that's more technically correct with the waiver 16

17 of guidelines -- or the deviation from the

18 guidelines that puts us in this posture.

THE CHAIRWOMAN: All right. Would that 19 amendment -- I mean, would that change -- would 20

21 that require a motion to --

22 MS. BOYER: Madam Chair, I think it's 23 almost scrivener's in nature. However, if you

want to just make it simple, if somebody wants 25

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to just move that change and you guys say "yea" Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

or "nay" to it, then we don't even have to have 2

3 BOARD MEMBER SAOUD: I move to make the 4 change of the word "equity" to "capital."

5 BOARD MEMBER GARRISON: Second.

6 THE CHAIRWOMAN: All right. All in favor

of Mr. Kelley's -- of his corrections to "the

allocation of equity" to the "contribution of

capital," and "equity" to "capital" on the 9

10 ninth "whereas" on Page 2, signify by saying

11 aye.

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a debate.

BOARD MEMBERS: Aye.

THE CHAIRWOMAN: All right. So now we 13 14 have a motion, Version 3, the blue version with

two amendments that have been approved. 15

16 Seeing no further discussion -- I didn't 17 get Mr. Gibbs or Mr. Hassan.

Do you-all have any further comment or 18

19 discussion?

20 BOARD MEMBER HASSAN: This is -- I do not.

21 Thank you.

BOARD MEMBER GIBBS: I also do not.

23 THE CHAIRWOMAN: Thank you.

24 Seeing no further discussion, we'll call

25 for a vote.

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1 Mr. Gillam.

BOARD MEMBER GILLAM: In favor.

3 THE CHAIRWOMAN: Mr. Garrison.

BOARD MEMBER GARRISON: In favor. 4

5 THE CHAIRWOMAN: Mr. Saoud.

6 BOARD MEMBER SAOUD: In favor.

7 THE CHAIRWOMAN: Mr. Citrano.

8 BOARD MEMBER CITRANO: I'm opposed.

THE CHAIRWOMAN: Mr. Barakat. 9

10 BOARD MEMBER BARAKAT: In favor.

11 THE CHAIRWOMAN: And I'm also in favor.

12 So Resolution 2023-06-02, Version 3, as

amended, passes five to one. 13

14 Thank you. Thank you very much. Thank you for your comments and for your patience. 15

With that, I believe our -- let me go back 16

17 to my agenda.

COUNCIL MEMBER CARLUCCI: Thank you.

THE CHAIRWOMAN: Any other matters to be 19 added to the CRA meeting? 20

21 MS. BOYER: No.

22 THE CHAIRWOMAN: We will close that

23 meeting and move on to our Downtown Investment

24 Authority meeting.

25 (The foregoing proceedings were adjourned Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

(904) 821-0300

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        at 3:15 p.m.)
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          Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203
                           (904) 821-0300
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 1
                CERTIFICATE OF REPORTER
 2
    STATE OF FLORIDA)
    COUNTY OF DUVAL )
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 7
             I, Diane M. Tropia, Florida Professional
    Reporter, certify that I was authorized to and did
 8
    stenographically report the foregoing proceedings and
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    that the transcript is a true and complete record of my
10
    stenographic notes.
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14
           DATED this 2nd day of July 2023.
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16
17
                Diane M. Tropia
18
          Florida Professional Reporter
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22
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25
          Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203
                           (904) 821-0300
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City of Jacksonville June 21, 2023 Downtown Investment Authority **Uncertified Condensed Copy** 

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CITY OF JACKSONVILLE DOWNTOWN INVESTMENT AUTHORITY BOARD MEETING

Proceedings held on Wednesday, June 21, 2023, commencing at 3:15 p.m., Jacksonville Public/Main Library, Multipurpose Room, 303 North Laura Street, Jacksonville, Florida, before Diane M. Tropia, FPR, a Notary Public in and for the State of Florida at Large.

### BOARD MEMBERS PRESENT:

CAROL WORSHAM, Chair.
JIM CITRANO, Vice Chair.
OLIVER BARAKAT, Board Member.
CRAIG GIBBS, Board Member, via Zoom.
BRAXTON GILLAM, Board Member.
GEORGE SAOUD, Board Member.
JOSHUA GARRISON, Board Member.
JOE HASSAN, Board Member, via Zoom.

### ALSO PRESENT:

LORI BOYER, DIA, Chief Executive Officer. LORI BOYER, DIA, Chief Executive Officer. GUY PAROLA, DIA, Operations Manager. STEVE KELLEY, DIA, Director of Development, via Zoom. INA MEZINI, Strategic Initiatives Coordinator. RIC ANDERSON, Marketing and Communications. JOHN SAWYER, Office of General Counsel. JOVIAL HARPER, Administrative Assistant.

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been -- made and passed through the help of our CEO. Everyone had glowing comments. And as a consequence, we ask that the board consider an increase. And I'm sorry I don't have figures here. Oh, here it is. 221,550.00. That is the recommendation of the Governance Committee.

3

4

THE CHAIRWOMAN: Thank you.

And it came out as a unanimous approval of the resolution? It did not? It did?

BOARD MEMBER GIBBS: It did.

THE CHAIRWOMAN: So with that, we can just -- do we have any comments, or can we just proceed to vote?

BOARD MEMBER GILLAM: I would just add --I mean, in addition, we also proposed amending the employment agreement to provide for a timing of services because so much of the work of the CEO is not necessarily at her desk, and so the 40-hour requirement and nontraditional work hour language you see as Item 2 under Exhibit A to Resolution 2023-06-01.

BOARD MEMBER GIBBS: Thank you. THE CHAIRWOMAN: I'm sorry. Go ahead, Mr. Gibbs.

BOARD MEMBER GIBBS: I was just thanking Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

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PROCEEDINGS

June 21, 2023

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3:15 p.m.

THE CHAIRWOMAN: We will close that meeting and move on to our Downtown Investment Authority meeting. First order of business is approval of the minutes of May 17th. BOARD MEMBER GILLAM: Move to approve.

BOARD MEMBER CITRANO: Second. THE CHAIRWOMAN: All in favor of the

minutes from May 17th, signify by saying aye. BOARD MEMBERS: Aye.

THE CHAIRWOMAN: Thank you. They are approved as submitted.

We're on to Resolution 2023-06-01, our CEO contract extension.

Who is addressing -- Mr. Parola.

BOARD MEMBER GIBBS: No. I have it. THE CHAIRWOMAN: Mr. Gibbs, I'm sorry. I

didn't recognize you. You're the Chairman of the committee.

21 Thank you.

(Ms. Boyer exits the proceedings.)

BOARD MEMBER GIBBS: We had a meeting. We

24 had discussions. We listed the legions of 25 work, different projects that the DIA has

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(904) 821-0300 Page 1 to 4 of 34 Mr. Gillam. I don't have the paperwork here in

THE CHAIRWOMAN: Does anyone else have any other comments?

Mr. Barakat, anything to add?

(Ms. Boyer reenters the proceedings.)

BOARD MEMBER BARAKAT: Just a general move. The committee was very positive of Ms. Boyer. I say that as she's walking in. We all think we've got a pretty good deal. I'll sum it up that way.

THE CHAIRWOMAN: Thank you. Again, thank you for all that you've done over these last four years, and we look forward to continuing through next year.

With that, we'll call for a vote.

Mr. Gillam.

BOARD MEMBER GILLAM: In favor.

THE CHAIRWOMAN: Mr. Garrison.

BOARD MEMBER GARRISON: In favor.

THE CHAIRWOMAN: Mr. Saoud.

22 BOARD MEMBER SAOUD: In favor.

THE CHAIRWOMAN: Mr. Citrano.

BOARD MEMBER CITRANO: I'm in favor.

THE CHAIRWOMAN: And Mr. Barakat.

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1 BOARD MEMBER BARAKAT: In favor.

2 THE CHAIRWOMAN: And I'm also in favor.

3 So Resolution 2023-06-01, contract

4 extension, passes unanimously.

5 Moving on to Item C, our Nominating

6 Committee.

7 Who is the chair of the Nominating

8 Committee?

9 Oh, Mr. Gillam. Thank you.

10 BOARD MEMBER GILLAM: So on June 15th.

11 following the SIC meeting, we had a very

12 spirited and lengthy meeting to discuss

13 nominating members for leadership next year. I

14 think it took about 15 minutes.

We had three individuals who were willing

16 to serve, and we all here are thankful for

17 their willingness to serve. And the

18 recommendation from the committee -- it was

19 unanimous -- was that we would vote -- or

20 propose Mr. Citrano would be next year's chair.

21 Mr. Saoud would be next year vice chair, and

22 Mr. Garrison be next year's secretary. And

23 that was unanimous among the attendees,

24 participants on the committee.

25 THE CHAIRWOMAN: Thank you.

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So it's not a resolution, so do we just

approve the slate? Is that the proper --

3 BOARD MEMBER GILLAM: The motion of the

4 Nominating Committee is those people be elected

**5** to those positions.

So as a motion from a committee -- that'snot a standing committee, is it, Ms. Boyer? Or

**8** is it?

1

9 MS. BOYER: It's not a standing committee,

10 but it is a committee called out in the bylaws.

11 BOARD MEMBER GILLAM: So it does need a

**12** second?

MS. BOYER: I don't know. I can ask our

**14** parliamentarian over here.

15 THE CHAIRWOMAN: I'm going to ask

**16** Mr. Sawyer to make sure we do it properly.

MR. SAWYER: I believe you can go straight to a vote.

19 THE CHAIRWOMAN: With that, I'll ask for a

20 vote on the Nominating Committee's

21 recommendation for the slate of officers.

22 Mr. Gillam.

23 BOARD MEMBER GILLAM: In favor.

24 THE CHAIRWOMAN: Mr. Garrison.

25 BOARD MEMBER GARRISON: In favor.

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1 THE CHAIRWOMAN: Mr. Saoud.

**2** BOARD MEMBER SAOUD: In favor.

3 THE CHAIRWOMAN: Mr. Citrano.

4 BOARD MEMBER CITRANO: I think I'm in

5 favor. I'm in favor.

THE CHAIRWOMAN: Mr. Barakat.

**7** BOARD MEMBER BARAKAT: I'm in favor.

8 THE CHAIRWOMAN: And I'm definitely in

9 favor. Thank you so much.

10 Congratulations to those.

Now any other items on that?

MS. BOYER: Madam Chair, I didn't hear you

13 vote on the minutes from the Nominating

14 Committee meeting. That's on our agenda also

15 since the Nominating Committee won't meet until

16 next year.

If you would just --

18 THE CHAIRWOMAN: I'm sorry.

19 Did you-all have a chance to look at the

20 minutes? We need a vote on the Nominating

21 Committee meeting minutes or a motion to

22 approve.

23 BOARD MEMBER CITRANO: Move to approve.

24 BOARD MEMBER GILLAM: Second.

25 THE CHAIRWOMAN: All in favor?

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1 BOARD MEMBERS: Aye.

THE CHAIRWOMAN: Thank you.

3 The meeting minutes of the committee are

4 approved.

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**5** Any other matters for that?

6 MS. BOYER: No.

7 THE CHAIRWOMAN: Then we'll close our

8 Downtown Investment Authority meeting.

9 Old business?

(No response.)

11 THE CHAIRWOMAN: New business?

(No response.)

13 THE CHAIRWOMAN: We'll move to our CEO

14 informational briefing.

Ms. Boyer.

MS. BOYER: Thank you, Madam Chair.

So first thing, I want to make sure

**18** everybody saw the copy of the Master Plan

19 summary at your seats. We not only have it in

20 digital format that you were sent about a week

21 ago, but yes -- I see Mr. Garrison smelling

22 it -- it is that hot off the press. I think we

23 got them yesterday. So they are now available

24 and we do have copies.

25 We're also going to be distributing them

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to City Council, Mayor-Elect Deegan, transition committee, et cetera. Again, it is an attempt 2 to graphically and with pictures represent a 3 lot of the information that is not only in the 4 BID Plan but all the other component plan 5 6 pieces, and wrap them all into a summary 7 document.

So please share your comments. We, obviously, have all of this in digital format and can make editorial changes if need be before we go to next printing, but we hope this is a much easier and more digestible explanation of the Master Plan for downtown, so --

THE CHAIRWOMAN: Well, first of all, congratulations. This is an enormous effort. MS. BOYER: Thanks to Ric and Ina --THE CHAIRWOMAN: Thank you. MS. BOYER: -- who made this happen. THE CHAIRWOMAN: And a much easier and

20 21 user friendly of -- the information for everyone. 22

Thank you. 23

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MS. BOYER: And all those long pages of text are still available on the website if you

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really want to read the detail.

So, first of all, in terms of my CEO update, I want to speak a little bit about the

mayoral transition. And this goes a bit to 4 5 Mr. Citrano's comments on the resolution on the

6 Trio.

We did have a preliminary meeting with the new administration. And they were clear that, consistent with the campaign messaging during the campaign, that their primary focus was going to be, at least this year, on infrastructure, small business, and streamlining permitting and approvals.

And so I can tell you that as a staff, we met on what opportunities we could see in our operation to help further those goals. We have a number of those. We are preparing a list of downtown infrastructure projects, both CRA and CIP, and estimating future funding needs and timing so that we can provide that to the future administration.

So this would be things like are there additional funds required for Riverfront Plaza, are there additional funds required for Shipyards West Park as we have talked about for

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the Piers, things like that; or the other

two-way street projects, not the CRA-funded 2

one; and then also making clear to them which

things we're paying for and how the two relate 4

to one another. So we're having a lot of

conversation about that from a capital 6 7 perspective.

8 We have identified at least one new small business program that -- and we're 9 10 brainstorming others. So one of the small

business programs who had a number of 11

12 applicants speak to us about -- in our current

DPRP program, we have something that allows for 13 14 code compliance incentives. I'm not sure that

it should be limited only to historically 15

eligible buildings, and I'm not sure it should 16 17

be limited to the historic district.

So from a small business perspective, if 18 19 you have a small business owner who is getting 20 a notice from the fire marshal or a notice from 21 the State that they have to upgrade their sprinkler system or upgrade their elevator or 22 23 upgrade something else, I think that might be an appropriate incentive program for us to 24 consider as a small business program.

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So we're going to be working on that, but 1 we're also brainstorming some others. So that kind of thing about extending the code

compliance assistance on existing structures is

something that we're looking at. From a streamlining perspective, we think

6 there's an opportunity to streamline the permit 7 application and approval process for what I'm calling small-dollar-value incentives. And I 9 10 don't want to undersell the importance of 11 these, but things like our small-scale residential or parking screening grant, our

12 facade grants. 13 14

So a facade grant can be \$75,000. I'm not saying that is small or insignificant, but very different than \$20 million requests. And so the level of underwriting, the level of application detail that we require someone to submit, we think we can modify and streamline that and maybe provide a little bit more hand holding for a small business who really doesn't have the staff or capability to spend on the application process.

And then, finally, we had talked -- from a 24 DDRB perspective, there are opportunities for 25

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streamlining. For example, with historic

- 2 buildings, where the historic building is
- 3 already going through a Certificate of
- Appropriateness, do they really need to do both 4
- conceptual and final at DDRB? So we're trying 5
- 6 to look for opportunities here to provide a
- 7 little efficiency and streamlining consistent
- 8 with the new administration's goals.

My takeaway from -- more globally here, my 9

- 10 takeaway from board members and the
- conversation you have just had on the Trio and 11
- 12 from DIA staff and our internal conversation is
- that it is important in the short-term that we 13
- 14 exercise -- and these are Steve Kelley's
- 15 words -- some economic discipline and
- prioritize projects that can be funded with DIA 16
- resources or smaller projects that fit within 17
- our program guidelines until the current market 18
- 19 gaps created by rising interest rates and
- 20 construction costs moderate or rising revenue
- 21 catches up. That will also allow time for this
- year's budget process and the impact of 22
- 23 negotiations around the stadium to be
- incorporated. 24

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So what I'm saying there is we'll know

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- more six months from now, both from a market
- conditions standpoint and from the standpoint
- of City resources available, but it is not 3
- probably the appropriate time for DIA to 4
- 5 stretch -- and I'm not seeing the will among
- the board to stretch for significant, 6
- 7 beyond-the-boundary incentives or
- 8 beyond-program-guideline incentives at this
- particular moment in time. 9

And that's kind of where I think we are

11 from the -- that standpoint.

> From a budget perspective, the Downtown Economic Development Fund, you will recall we

13

had recently processed some legislation to 14

appropriate old investment pool earnings. We 15

haven't been credited with investment pool 16

17 earnings since 2008.

> That is a conversation I opened with this administration and with the incoming interim

CFO regarding whether we may receive some 20

21 credit for those in this budget process or

going forward, and then be able to use those 22

23 for programming and maintenance.

24 Next, that we are preparing a CIP project 25 scope amendment for many existing CIP projects

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within downtown. So this might be -- I don't

2 know -- forty projects, Guy? 3

MR. PAROLA: (Nods head.)

4 MS. BOYER: I mean, it's a lot that would 5

be included in this year's CIP.

6 To clarify what is and is not included

and, therefore, what is eligible for CRA

8 funding, we're working with Council auditors, the OGC, and the Finance Department on this. 9

10 So this would be part of this year's CIP. It

would not change any dollars on anything. It 11

12 would just provide clarity in the scope of

those projects so that we also have clarity on 13

14 what's not included and is, therefore, eligible

15 for our funding.

From the standpoint of the Northbank CRA, 16 17 as I mentioned, we do have our budget hearing

with the Mayor's Budget Review Committee coming 18 19 up this Friday. We have one issue on the

20 Northbank that relates to an insurance charge

21 pass-through, so the actual amount we were

charged this year for insurance on the MPS 22

23 garages.

24 So as the tenant under the ground lease, 25

we obtain insurance on the garages. We paid

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\$180,000 for insurance this year. That's what was charged to us. We budgeted in the budget

that you've seen about 200,000. The proposal

that came through to us from the Budget Office 4

is 485-. It just seems like an inordinate 5

increase and more than is warranted by the 6

7 value of the garages or by what we are told is

a 30 percent increase in City premiums.

So we're pursuing that. But what that 9 10 results in is, despite the increased revenue in

11 the Northbank, the mayor's budget is showing

12 pretty much where we were on Unallocated

because of this huge insurance increase. So 13

that may resolve itself between now and the 14

15 time we get to City Council in August, but I

just wanted to alert you to it. 16

Also, as to the Office of Public Parking, which is under our purview, I'll be raising a discussion at the Mayor's Budget Review regarding a number of capital needs of those

21 facilities.

22 There are renovations to the Water Street 23 garage, there are some issues that have

developed over the years, and they have kind of 24

25 sat in the City CIP program and beyond fifth

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year for ten years. And I don't feel that

- there is real advocacy for those. And I think 2
- someone needs to, so I'm going to raise it in 3
- the meeting later this week and then raise it 4
- again as we go through the Council process 5
- 6 because some of those need to be prioritized if
  - we're going to protect the value of the

8 underlying asset on the City garages.

From a staffing standpoint, I have great news. We have interviewed a couple of people for the parking strategy position. We have a couple of candidates that we think are qualified and to whom we could extend an offer,

14 and we're planning to extend one later this

week or next week. So that's a great thing. 15

We also have several potential candidates for 16 the property disposition and procurement 17

position. 18

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So those are really positive moves from an internal standpoint.

We've talked about the Master Plan Executive Summary.

The legislation to amend Chapter 55 that OGC is working on to clarify downtown economic development fund uses and authority, we haven't

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seen a redraft yet. So I'm going to hopefully get that to the board for you guys to sign off at the July meeting.

Specialty zones and sidewalk cafe. I'm still waiting for drafts from OGC.

If you go over to our Professional Service RFPs, all of those RFPs that we have out on -many of them are actually now on the street. So our real estate consulting and research has

10 been advertised and is out on the street, open 11 right now.

Our CRA Plan Update. OGC has contracted with an attorney to work on revisions, and we'll be getting that done over the summer.

The market feasibility has been approved by the Procurement Committee and is waiting a contract amendment from OGC and will be ready to start on that. This is the market

feasibility for the food hall and the

restaurant that we had talked about.

Design on Riverfront Plaza, projectors and sound. The GAA project amendment that had to happen for the Northbank to allow us to do that has now been approved by Procurement, so we're ready to go on the work on that one.

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The one on the Southbank, we have to work 1 out a little insurance glitch with the Prosser contract, but we are close to having that one ready to go to allow design to work on that 4 5 one.

Southbank parking. This is the under the Acosta Bridge parking. Waitz & Moye has that designed and we're in permitting at FDOT.

The urban art plan. Ms. Mezini has been meeting with the Cultural Council and trying to get the scope drafted on that. But you funded it and we are moving forward with getting that initiated.

We have the nightly projection show is now in storyboarding phase. So we have graphic imagery as well as text and music and things that we're starting to look at how that would look.

19 The redesign of Park Street has been 20 completed by Prosser and is ready to rebid next 21 month, so -- and then we have several new

design-build or design contracts that 22

23 Mr. Parola is working on here that hopefully

we're going to get before Procurement in July. 24

And that would be Southbank Riverwalk

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enhancements, Shipyards West moving to

60 percent or 90 percent design on the CRA

portion, and having a design-build contractor 3

for the DIA. 4

5 Capital projects. Catherine Street construction is still underway. Riverfront 6

Plaza construction on Independent Drive. Water 7

8 Street intersection begins right after

July 4th. The balance, including the 9

bulkheads, are going to be coordinated through 10

11 the CMAR. The CMAR bid is out on the street

12 right now.

Hogan Street design. There was an RFQ to 13 select a qualified design-build contractor. 14

That is closed. There was one qualified 15

bidder. That is now being scored and going 16

17 through Procurement. If you only get one

bidder, you have to ask permission to award. 18

So that's where we are on that one. 19

20 The two-way on Forsyth and Adams was initially scheduled to close on June 7th. We 22 didn't have any bids; it was extended to 23 June 21st. I heard at about noon today that it was extended to the 28th, which doesn't bode 24 25 well from the number -- for the number of bids

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we had by noon.

2 So hopefully we will receive bids on this 3 construction project. If not, Mr. Parola has a backup plan that we'll use our Complete Streets 4 design-build contractor to just construct this 5 6 first part as well if we can't get an actual 7 construction bid on it.

And McCoy's Creek. So Public Works bid 8 for the construction of the mouth of the creek, 9 10 the part that I told you had been delayed. That bid is now out on the street also. So 11 they're expected to have bids in and scored and 12 be able to start construction on time, 13 14 October 1. On time in the modified schedule, by October 1. 15

A couple of development updates.

The Ambassador extension that is moving through City Council was supposed to be in committees this week. It was deferred in committees because there are a substantial number of liens, Mechanics liens, and unpaid taxes on the property.

It is not our practice to process an amendment when there are liens or things on the property that could render it in default under

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the contract because they are supposed to be able to bond those off or remove those within a

certain period. The developer had indicated 3

that they were attempting to do that. They 4

5

have some dispute with the general contractor. In any event, it is deferred until, now,

the middle of July, which is the next Council committee cycle, which gives them some time to resolve that. If they don't resolve that, we'll have to have another conversation because we are past the board extension deadline.

So we have already provided all the extensions that we can to the Ambassador. They needed to go to City Council to get more time. And, in fact -- I don't think Councilman

Carlucci is still here, but there was a meeting 16 17 where they were asking to take our date --

18

which you granted them through September --

they were asking Council to move that to 19 20

December, which certainly I don't object to if 21 Council wants to do that.

22 But at this point, we're either going to 23 have to figure out how we get to that point with the number of liens that are on the 24 25 property.

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MOSH. They have their park design out for 1 2 bid.

3 And as to American Lions and Carter, I'll be speaking with you about whether you want to 4 try to have a workshop in July before the board 5

meeting or bring timing extensions to the board

meeting because I think in light of where we are from the bigger project scale, we need

to -- to Mr. Citrano's point, we need to 9

10 discuss a more comprehensive approach and not

really do these on a one-off basis, and just 11

kind of address collectively how we're going to 12 deal with some of the deadlines we have in 13

14 current projects.

Pending legislation. Ambassador 15 extension, the self-storage PUD, and the 16 companion alley closure were deferred at Council last week. They will be going to Council next Tuesday. And the developer has made gestures toward adding a floor of residential and a rooftop bar.

I say it that way because it was something that was offered. However, the written description of the PUD that was submitted seems to make it optional. So our staff

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recommendation will be that if that is

something that they are genuinely offering,

that it's not optional. It's part of what 3

they're offering as a condition to the PUD. 4

5 And other than that, we have new legislation that was filed today, which is that 6 3.7 million, the proceeds from the Iguana sale 7 and other things that are going to the

Shipyards West Park. So that's kind of where 9 10 we are on legislation.

11 And we have some great pictures to show 12 you on our project update.

13 Any questions on -- so far? Let's look at the project update. 14

15 THE CHAIRWOMAN: Just a quick question on the storage. 16

That's coming out of -- came out of the Planning Commission or -- approval or what?

MS. BOYER: It came out of DDRB with a 19 recommendation of approval with conditions. It 20

21 came out of DIA with a staff report against.

22 And the status right now is the TEU Committee 23 voted against the alley closure, and the LUZ

Committee voted in favor of the PUD with 24

25 conditions.

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So split votes in both cases. 1

2 THE CHAIRWOMAN: Thank you.

MS. BOYER: So we have a lot of split

votes on that one. 4

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5 And here is our project updates. You can 6 look on the big screen or on the one in front 7 of you.

8 So One Riverside, as Mr. Gillam mentioned, going gangbusters. And construction is moving 9 10 along both on the garage and the residential. And Mr. Crescimbeni told me they had actually 11 12 broken ground on the retail portion as well. And we're moving dirt on that, so things are 13 14 happening there.

Again, from the messaging standpoint, any of those projects that had financing had secured that financing before we got to the point we are with interest rates are moving forward and doing well. So we're happy to see that.

20 21 Next is Johnson Commons, Johnson Commons, 22 you can now see the residential -- if you look 23 on the screen above, you will see it better because -- at least on my desk one you can't 24 see the actual residential construction, but a

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full row of townhouses is already constructed.

3 And then this is Lift Ev'ry Voice and Sing Park. The words have now arrived that border 4 the tilted lawn, and those have been installed 5 and they are moving forward with construction 6

7 on it.

8 Next.

9 RiversEdge. So you can see the first 10 curbs that have been poured. So we finally have roads, and we're not just doing the 11 12 underground utilities and underground construction. So that's a good step forward on 13 14 that project.

And next.

16 Home2 Suites. This is the hotel project on Park Street. You will see the differences 17 between May at the top and June at the bottom. 18 We now have exterior cladding. And I think 19 Mr. Crescimbeni told me they are on their 20 21 project schedule, 60 or 65 percent complete 22 now.

23 Next.

The Doro. So again, we have some pictures 24 25 of the exterior from June, but we also have

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some interior pictures that are hot off the

press that we just received. So you can see

they are now starting interior finish in some

of those spaces.

5 And these are some -- these are Hardwicks

6 Bar pictures. So Hardwicks is nearing

7 completion. What you see down below, where you

27

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see some of the interior finish pictures,

you're starting to see the windows be 9

10 uncovered, tile going in, all of that. So I

think -- what I believe -- Laura may be -- or 11

12 someone may be here that can tell us, but my

recollection from the conversation with Ina was 13

we're only months away from a grand opening on 14

this one. 15

16 Next.

17 Artea Southbank. This is now no longer horizontal. We're actually going vertical. So 18 19 we have vertical construction underway on this

20 multifamily project on the Southbank.

21 Next.

Emerald Trail Model Mile. So back in 22

23 LaVilla. You're seeing Stonewall on Park

24 Street on one side and Water and Park Street on

the other. So what you're seeing here is the

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viaduct overpass that goes over the railroad

tracks by the convention center or the old

train station, the one half of the roadway has

now been closed to vehicular traffic. All the

traffic is on one side, and the one half that's

closed is being converted to the trail. 6

7 Next.

8 And these are a few of our programming and activation investments and activities. 9

10 So Hogan Street. The skyway lighting has 11 now been installed.

12 Thank you, Laura.

The Southbank street banners are up 13

14 finally. You may recall, we had to order

15 banner arms for the Southbank that, like some

other suppliers, we had problems getting from 16

17 China, but we got them. And we also had a --

18 there was a ribbon-cutting recently for Setlan

19 Coffee in MOSH. So all of those happened

20 recently.

21 Next is the National Geographic's "Beyond

22 King Tut" exhibit which is now open through

23 September 3rd at the NoCo Center. And I have

not personally been there, but I heard it's 24

25 terrific. So I look forward to doing that.

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And this year's Jazz Festival was a record 1 2 attendance with 75,000-plus in downtown over 3 Memorial Day weekend.

4 Next.

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5 I think that's the -- that is the end of 6 our update slides.

7 So thank you all. Happy to answer any 8 questions, but that's been kind of the focus for the last month. 9

10 THE CHAIRWOMAN: Lots going on. Thank you for the update. Always appreciate that. 11

Anybody else have any other items or 12 13 comments?

BOARD MEMBER CITRANO: I have one.

Is there an update on the open board seat?

MS. BOYER: Through the Chair to Board 16

Member Citrano, there is not an update on the 17

open board seat. There is an update on the 18

City Council side in that Councilman Salem has 19

20 instructed Legislative Services to prepare a

reappointment legislation for your position. 21

So you're being processed as a reappointment. 22

23 He has inquired about Ms. Worsham's

24 position, and he indicated to me that he has

known her for a long time. I asked her if she

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was willing to serve, and she indicated she

was. So he was going to speak to her. So

whether that is a reappointment or not, it 3

hadn't been introduced. But Ms. Worsham is 4

5 eligible for reappointment.

6 But Mr. Barakat's seat also becomes open. 7

And he is not eligible for reappointment, so he

8 can serve until a replacement is selected, but

in the meantime, the Council president has 9

10 asked me to forward some information about

11 people who have expressed a desire to serve,

12 things like that. So I am preparing a list and

providing that information for him. 13

I was requested by the incoming 14

administration to prepare a list for them of 15

who the board members were and what their terms 16

were and who they were appointed by and what 17

capacity they served in. So I did provide that 18

list, but I have not heard anything one way or 19

20 the other.

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BOARD MEMBER CITRANO: Thank you.

22 THE CHAIRWOMAN: (Inaudible) if you

23 continue to serve.

24 BOARD MEMBER BARAKAT: Sure.

THE CHAIRWOMAN: We're not going to let

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1 you go.

2 BOARD MEMBER BARAKAT: Until they find

3 somebody.

4 Quick question on the Ambassador. That news is disappointing and quite astonishing, to 5 be honest, given the patience we've had with

7 that developer.

8 I just want to make sure that other projects, such as the ones we reviewed today, 9 10 don't have similar issues. Not suggesting they

you know, all those things are cleaned up 12

before they reach Council, if possible. 13

14 MS. BOYER: Through the Chair to Board Member Barakat, we take the same position with 15

do at Laura Trio, but I just want to make sure,

things we bring to you as we do about bringing 16

17 them to Council, which is we don't bring them

to you if there are things like that. They 18

19 have to resolve them before we get them to the

20 board.

21 Similarly, that's why we agreed with --

the bill needed to be deferred so that the 22

23 developer can resolve those before we -- the

24 Council is asked to take any action. We're not

25 asking them to take action on a further

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1 extension until that can be resolved.

2 And you'll be disappointed to hear that

3 one of the liens is from the window

manufacturer. 4

5 THE CHAIRWOMAN: Seeing no other questions or comments --6

BOARD MEMBER GIBBS: Madam Chair. 7

THE CHAIRWOMAN: Sorry.

BOARD MEMBER GIBBS: Madam Chair, I think 9 10 in Governance we also had made a change

11 recommendation for Mr. Parola in title?

THE CHAIRWOMAN: Yes, with did.

13 BOARD MEMBER GIBBS: Does anyone recall

that? 14 15

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THE CHAIRWOMAN: Yes, we did.

MR. PAROLA: For clarity purposes, it was 16 17 a change of title in the position, not

18 necessarily --

THE CHAIRWOMAN: It was just a change in 19 title. 20

21 MR. PAROLA: It was. I think the

22 expression was changing it to be a chief, which

23 is reflective of what our Office of Economic

Development has. But, again, Ms. Boyer, as the 24

CEO, has the power to hire and fire and all 25

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that good stuff. So I think coming from the 1 2 committee, it's probably enough. 3 BOARD MEMBER GIBBS: I didn't want to 4 forget that one. 5 Thank you, Mr. Parola. 6 THE CHAIRWOMAN: Thank you. It was a good 7 clarification. 8 No other comments? 9 BOARD MEMBER GILLAM: Move to adjourn. 10 THE CHAIRWOMAN: Adjourn. BOARD MEMBER CITRANO: Just one quick 11 12 thing. I want to -- as incoming Chair, I just 13 want to thank Ms. Worsham for her leadership 14 for the last year, so thank you. 15 THE CHAIRWOMAN: Thank you. And good luck 16 to you. 17 (Applause.) 18 19 (The above proceedings were adjourned at 20 3:55 p.m.) 21 22 23 24 25 Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300 34 1 CERTIFICATE OF REPORTER 2 STATE OF FLORIDA) COUNTY OF DUVAL ) 4 5 6 7 I, Diane M. Tropia, Florida Professional Reporter, certify that I was authorized to and did 8 9 stenographically report the foregoing proceedings and 10 that the transcript is a true and complete record of my 11 stenographic notes. 12 13 14 15 DATED this 2nd day of July 2023. 16 17 18 Diane M. Tropia Florida Professional Reporter 19 20 21 22 23 24 25 Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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