January 17, 2018 Uncertified Condensed Copy

CITY OF JACKSONVILLE COMMUNITY REDEVELOPMENT AGENCY

BOARD MEETING

Proceedings held on Wednesday, January 17, 2018, commencing at 2:00 p.m., at the Ed Ball Building, 214 North Hogan Street, 8th Floor, Jacksonville, Florida, before Diane M. Tropia, a Notary Public in and for the State of Florida at Large.

BOARD MEMBERS PRESENT:

JAMES BAILEY, Chairman.
JACK MEEKS, Vice Chair. JACK MEEKS, Vice Chair.
OLIVER BARAKAT, Board Member.
BRENNA DURDEN, Board Member.
CRAIG GIBBS, Board Member.
RON MOODY, Board Member.

ALSO PRESENT:

AUNDRA WALLACE, DIA, Chief Executive Officer.
TOM DALY, DIA, Redevelopment Analyst.
GUY PAROLA, DIA, Redevelopment Manager.
JIM KLEMENT, DIA, Development Coordinator.
JOHN SAWYER, Office of General Counsel.
JOHNNY GAFFNEY, Office of the Mayor.
KAREN UNDERWOOD-EILAND, Executive Assistant.

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Our first item on here is Community Redevelopment Agency Meeting. It's Resolution 2017-10-02, agreement for North Florida Land Trust.

MR. WALLACE: Yes, Mr. Chairman. Could we go to old business first --

THE CHAIRMAN: Okay.

MR. WALLACE: -- and get that out of the way, if you don't mind?

THE CHAIRMAN: Everybody okay with changing the order of the agenda?

BOARD MEMBERS: (No response.)

THE CHAIRMAN: Okay. We're going to go to old business.

The first item under old business -- and actually, do we have to -- John, do we have to close community redevelopment meeting?

MR. SAWYER: I don't believe you do.

THE CHAIRMAN: Okay. And just some -just some housekeeping, we typically close that meeting, open the next meeting, but we're going to move right into it.

So old business. Old business is the District project.

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2:00 p.m.

THE CHAIRMAN: Good afternoon.

We are calling the Community Redevelopment Agency meeting to order.

I want to thank everybody for being here today. Dr. Gaffney, thank you for being here.

We have a quorum. We have our members, Ms. Durden, Mr. Moody, Mr. Gibbs, Mr. Barakat, Mr. Meeks, and Mr. Bailey.

Thank you, staff, for being here and for all the work you do to get us where we are.

We start our meeting with the Pledge of Allegiance, so if everyone could please rise.

Mr. Meeks has the flag.

(Recitation of the Pledge of Allegiance.)

THE CHAIRMAN: Okay. Thank you for being here. It just -- it seems like we were just here a week ago.

Do we have members of the media here? Please raise your hand. I see cameras in the audience.

Appreciate you being here. Thank you for the work you do. Thank you for making all the information -- making it available to people to

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MR. WALLACE: Mr. Chairman, I'd like to ask if -- I think I saw him -- Mr. Michael Munz. If Mr. Munz will come up and give us a brief update. He attended the Jacksonville Electric Authority's meeting yesterday, and I would like to hear from him.

Thank you.

(Mr. Munz approaches the podium.)

MR. MUNZ: Thank you, Mr. Chairman.

Mr. Chairman and members, thank you. First, I want to thank you for the meeting

we had -- Michael Munz, 140 West Monroe Street.

First, I want to thank you for the meeting we had last week. I thought it was a very good, long meeting, despite the fire drill. I'm glad we didn't have one today. I did hold my breath walking in.

But when we left here and started to work with the lawyers on both sides, we realized that the term sheet, going beyond the term sheet into the redevelopment agreement, was becoming very cumbersome from a legal perspective. And so we discussed with the CEO going to the JEA and asking them to please revert back to where we were prior to your term

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sheet being voted on. The JEA, as you did see the media, unanimously agreed to that.

2 3 So we are under the purchase and sale agreement to close on the land by July 16th of 4 5 2018. We are moving forward with that, and we 6 will be requesting to meet with the CEO and 7 staff, as well as asking if Councilwoman Boyer, 8 as both the district council representative as the City council liaison to the DIA, would join 9 10 us for those meetings as we look at the redevelopment agreement. We will, of course, 11 12 bring it back to your body and then to MBRC and eventually the City Council. 13

Thank you, Mr. Chairman.

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THE CHAIRMAN: Thank you, Mr. Munz. 15

Appreciate you enduring all of the meetings.

There's really no need for any discussion on this. So thank you for bringing that to our attention, and we'll be -- we'll be watching closely and heavily involved. So thank you. Okay. We go back to Item II, Community

22 23 Redevelopment Agency Meeting Resolution 2017-10-02, the lease agreement with the North 24 Florida Land Trust.

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MR. WALLACE: Mr. Chairman, I'd like to 1

move to the next resolution. 2

3 THE CHAIRMAN: Okay.

MR. WALLACE: Mr. McCarthy is on his way. 4

THE CHAIRMAN: Okay.

MR. WALLACE: And I prefer that we give 6 7 him an opportunity to arrive and be part of 8 this particular discussion.

THE CHAIRMAN: So if we have to eat a 9 10 frog, eat the big one first.

B. Resolution 2018-01-01, Notice of Disposition of properties at 220 East Bay Street East, and 330 East Bay -- or Bay Street East.

15 Mr. Wallace.

MR. WALLACE: Mr. Chairman, this is 16 Resolution 2018-01-01, a resolution of the 17 Downtown Investment Authority authorizing and 18 instructing the Chief Executive Officer to 19 issue a Notice of Disposition for that, or 20 21 portions of, certain City-owned property as

22 shown on Exhibit A located at -- located at 23

220 Bay Street East and 330 Bay Street East,

and instructing the Chief Executive Officer to

25 take all necessary action in connection

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therewith to effectuate the purposes of this 2 resolution.

3 Mr. Chairman, what you have before you is a Notice of Disposition that provides you with 4 project goals, also any type of prospective incentives, if they are to be discussed, as 7 well as scope of services, and pretty much the 8 evaluation on criteria and the deliverables within the actual proposal. 9

10 What you have before you is for the disposition of those two particular parcels 11 12 seeking to see what the market would -- would bear in terms of those two parcels on the 13 14 riverfront, and whether or not we're 15 specifically asking for in this document for a convention center meeting space, a convention 16 17 center hotel, as well as a parking garage.

Kind of been -- laid out some things specifically; full service hotel, minimum -minimum of 350 rooms; public exhibition hall, a minimum of 200,000 square feet; ballroom space, minimum of 40,000 square feet; meeting rooms, which is breakout rooms, a minimum of 45 rooms, and which is optional also; transient boat slips. We're looking for a parking garage,

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minimum of 400 spaces for -- that would be for the actual hotel, and 1,300 spaces came for the convention center parking space itself. 3

As we move through and we really get down 4 to the Evaluation Committee itself, I would --Mr. Chairman, I will ask that you -- as we have 6

7 done before on two other Notice of

Dispositions, such as the shipyards, and both 8

times you have appointed an actual board member 9

to work with your staff. So the committee will 10

11 be comprised of three members. One member 12 would be from this board, one member would be

staff of the Downtown Investment Authority, and 13

one would be a representative from the City 14 15

administration. The Evaluation Committee will look at and 16 17 be scoring criteria of 100 points total, broken into five categories; one being the executive 18 19 division and strategy for 10 points; one being a detailed team organization for 15 points; 20 21 program management plan of 30 points; a 22 financial analysis and financial plan of 23 35 points; and site activation and design being

10 points. Those five categories collectively, 24 25

with those particular points that I just most

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recently spoke about, come up to 100 points.

I also have in this -- you have probably seen Exhibit C, it lays out the timeline where your DIA board would authorize the notice by

5 resolution. It goes through Procurement

6 into -- today is January 17th. So I would

7 certainly look to try to get this on the street

8 within the next two weeks, if possible. So

9 let's say no later than December -- I'm

10 sorry -- January 31st, if possible, 1st of

11 February. I'm sure there will be some debate

12 with regards to the minimum number of days that

13 you want to go out. I'm seeking -- I'm

14 requesting 60 days. I'll address this and have

15 a conversation with you as we go forward.

Responses will be due to the Evaluation

17 Committee. We review for the most responsive 18 bidder. If it's a yes, then the Evaluation

19 Committee's recommendation would then move on

to the DIA board. And if you agree, then we

21 would move into a negotiation process at that

22 point in time.

So that's where we -- that's where we

24 would be in the event that we get some

responsive bidders to what I've referenced thus

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I'm going to be candid with you. This is a test of the market. So I think it's a good

4 time for us to do something. I know that some

5 of you will have some questions, Q and A, for

6 me. And the reason why I say it's a good

7 opportunity to do so now, without any -- not

8 knowing what's going to happen in the future,

9 the market seems to be pretty steady, pretty

10 strong. I would like to go out and see what

11 the market would bear and what they would say

to us.

I'm not sitting here saying that anything that comes in, and from a public investment standpoint that there's any hard commitments on anything, even though we clearly state in there there's an opportunity for them to have a conversation with us, but I think that we certainly -- certainly should see what the

20 market is going to tell us. There's no secret

21 in this marketplace.

There's been a number of different articles. I think our market -- I think the

convention center's feasibility study says it,

25 that our current convention center is out of

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date. It may very well not have been the right location for us for a city. And so seeking to see whether or not there's an opportunity for a

good partnership to look at a new convention center for us within downtown Jacksonville.

5 center for us within downtown Jacksonville.6 Mr. Chairman, I would turn this over to

7 you and the rest of the board. This is a

8 policy decision for you. This has been work

9 that your staff has done. Clearly, mainly,

this is one I specifically have worked on, sotoday I'll be fielding most, if not all, the

12 extra questions coming my way.

THE CHAIRMAN: Thank you, Mr. Wallace.

With that, before we form a committee to

take care of those things, let's go around, and

16 I would like to offer an opportunity for17 members to speak, ask questions, and do

18 whatever they need to, but I'd like to limit it

19 to three minutes. And if we have to, once

20 everyone has time to speak, then we will go

21 back and go through it again.

zi back and go through it again.

So, Mr. Meeks, you want to start?

vice chair Meeks: I think in the spirit

that this has been offered, subject to whatelse I hear in the meeting today, as a test of

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1 the market I'm willing to support this.

2 I certainly have read the document about a

3 convention center and it said that we weren't

4 there vet in terms of activities that we had.

5 And also, if I had probably my personal

6 preference, I would just probably like a lot of

7 the land that we have on the river be turned

8 into park land, but I can imagine I'm in the

9 minority position on that.

(Councilwoman Boyer enters the

11 proceedings.)

10

12 VICE CHAIR MEEKS: The particular concerns

13 I would have, as we go through this process --

14 of course, I know this is further down the

15 road -- is that we don't do anything from a

16 building design standpoint or a traffic

17 standpoint that further limits public access to

18 the river.

So, with that, I don't even think I took

20 my three minutes.21 THE CHAIRMAN: Thank you, Mr. Meeks.

22 Mr. Barakat.

BOARD MEMBER BARAKAT: Just to confirm,

24 this is three minutes to opine?

25 THE CHAIRMAN: Yes.

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1 BOARD MEMBER BARAKAT: Okay. I would 2 agree with Mr. Meeks' comments that we might as 3 well test the waters.

4 I mentioned this to Mr. Wallace, and I 5 think he agreed. This is probably our most 6 valuable vacant piece of real estate that the 7 City owns, and so I think we need to be very 8 thoughtful and thorough in our solicitation and 9 our evaluation.

10 So I will have comments on, one, the 11 timing of this as it relates to our riverfront

12 study, and more particularly as it relates to

13 where we are with the District and the

14 shipyards because the SAG study was very

15 descriptive in our ability to attract

16 convention center business and the vitality of

17 those sites in adding to the Jacksonville

18 experience. And without those sites, the

19 viability of convention center business in

20 Jacksonville is called into question. So I

21 would like to have some discussion on the

22 timing of this.

23 And then on the timing of the solicitation 24 and the timing for the solicitation, and

whether 60 days is ample, in my opinion it is

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> 14 16

1 not ample. 2 Other than that, I have just more minor

3 questions in context, and I can wait until I 4 hear from the others.

5 THE CHAIRMAN: Thank you.

6 Mr. Gibbs.

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BOARD MEMBER GIBBS: I concur with

8 Mr. Barakat. Perhaps the timing of 60 days

9 wouldn't be long enough to get the bids in.

10 And with that being said, perhaps we

11 should wait until the Jags win the Super Bowl.

12 THE CHAIRMAN: Good. Thank you.

13 Mr. Moody.

14 BOARD MEMBER MOODY: I think the timing

probably downtown is good. We're on a roll 15

16 right now as far as the marketplace, so I think

17 there is not a better time to test the market.

So I have no problems with that. 18

19 I would encourage us to at least give six 20 months' time, if not a little bit more, to let

21 this play out in the marketplace.

22 Mr. Wallace, I'm very curious on how wide

23 an area would you put the bids out to, or the

opportunity to bid. Is this Southeast or is

25 this all over the nation, or how would this

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1 work? 2 MR. WALLACE: Nation.

3 BOARD MEMBER MOODY: Okay.

4 MR. WALLACE: National, let me just say

5 that.

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BOARD MEMBER MOODY: Okay. No other

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7 comments.

8 THE CHAIRMAN: Thank you.

9 Ms. Durden.

10 BOARD MEMBER DURDEN: Thank you very much.

So I would concur certainly with the

12 comments that have been raised by Mr. Meeks and

13 also Mr. Barakat.

I am more concerned about the process that

15 we're proposing. I do agree that it is the

16 most -- it has the ability to have the greatest

17 impact with this -- if it is going to be a

convention center. And I think that it needs 18

19 to -- the solicitation process itself that

20 we're proposing may not be the most effective

21 one that we could utilize.

Convention centers are particular animals,

23 and I would be extremely concerned about

24 getting the attraction to this and getting the

25 right responses from truly qualified entities

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to respond. That's probably my -- not my

number one concern, Mr. Chairman, but it's

3 definitely in the top two probably.

4 The other concern that I've got is the

fact that right now, if I understand it

6 properly, we're -- we, the City, is removing

7 the parking lot. And the discussion, up until

I saw this proposal, was that it was going to

9 be waterfront. And so I don't -- I'm a little

10 bit concerned that we're going out with an RFP

11 that seems to jettison that concept and not

12 make it part and parcel.

13 I agree with Mr. Meeks, and that story

14 line on my part has never changed about having

15 an iconic park somewhere on our riverfront,

16 which we do not have now, and we have

17 multiple -- you know, there are opportunities,

and this is probably the one site that may be 18

19 the most available to us for those kinds of

20 assets, if you will, for downtown.

21 So, with that, I would just say that the

22 report that we got -- the last comment I want 23 to make is the feasibility analysis update was

24 very much a feasibility study. It wasn't a

25 study that said, This is the place for the

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1 convention center. And so that's another big

- 2 jump that I think that we have taken in
- 3 drafting the RFP without, to my knowledge, any
- 4 real discussion either by this board or by the

5 council.

- 6 Thank you.
- 7 THE CHAIRMAN: Thank you very much.

8 And, Karen, do we have speaker cards

9 available?

10 MS. UNDERWOOD: Yes.

11 THE CHAIRMAN: If anyone needs a speaker

12 card, would like to speak, please submit the

13 card and we'll call on you at the appropriate

14 time.

15 With that, can I get a motion to approve

16 Resolution 2018-01-01?

17 VICE CHAIR MEEKS: Second.

18 THE CHAIRMAN: Second?

19 BOARD MEMBER GIBBS: Second.

20 THE CHAIRMAN: Okay. Let's continue with

21 the discussion.

22 At this point, I'm sure some of you have

23 some questions you would like to ask.

Ms. Durden, why don't you go ahead and

25 start with questions of Mr. Wallace.

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You brought up a couple of things. Do youwant to -- you want clarification on some of

3 those?

4 BOARD MEMBER DURDEN: I would like some

5 clarification. I guess I could start with the

6 process itself. And my concern that -- I hear

7 what you said that this is a test of the

8 market, but that's still -- if it's just a

9 test, what does that -- what kind of message

10 are we sending to possible proposers? You

11 know, are we just going to get this and then

12 say, Well, we don't really like any of these.

So my question is, is there a better way,

14 Mr. Wallace, to go out and get the responsive

15 bidders to assist us, if you will, in making

16 sure that if we're going to embark on a

17 convention center that we actually get the very

18 best potential providers out there?

19 MR. WALLACE: Mr. Chairman, through to

20 Ms. Durden, my comment on the test is, to my

21 knowledge, I don't know when is the last time

22 you put out something of this nature to the

23 market for a convention center. I don't know

24 when was the last time. So when I say it's a

25 test of the market, there's a -- that's what it

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1 is, to see exactly is there an appetite for the

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2 market to do so. So is there an appetite. I

3 certainly want to know so -- know that. And

4 I've structured the process thus far to really

garner who is actually serious about doing so.So that's the -- that's the answer to your

So that's the -- that's the answer to your question.

8 BOARD MEMBER DURDEN: What about this

9 particular process do you think that we are

10 going to be able to reach out and find those

11 people? Because, you know, we sometimes

12 have -- you know, the last time that we --

13 where I thought that we actually got really

14 good responses was on the riverfront design

15 study. Very different than this animal. This

16 is about an actual convention center. It's --

17 so I have some concerns about -- it seems like

18 there might be some better ways to go about it.

That's one question. I mean --

20 MR. WALLACE: There's two different

21 things. When you mentioned the riverfront

22 design standards, that was us seeking

23 professional services.

24 BOARD MEMBER DURDEN: Right. And I

25 thought that --

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1 MR. WALLACE: This is -- this is us doing

2 a Notice of Disposition of property similar to

3 what we did with the 70 acres of riverfront

4 property. So the exact process that you have

5 before you is the exact same process that we

6 used for the 70 acres of riverfront property.

7 If you want to change that particular process,

8 I'm open for that dialogue and conversation.

9 BOARD MEMBER DURDEN: Well, are we still

11 THE CHAIRMAN: Yeah. Go ahead.

12 BOARD MEMBER DURDEN: Have you --

THE CHAIRMAN: Go ahead.

14 BOARD MEMBER DURDEN: Have you considered

15 any kind of advisors to assist the City -- the

16 DIA?

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MR. WALLACE: Please expound upon your

18 comment of advisors.

in question?

19 BOARD MEMBER DURDEN: People in the market

20 that know the market better than we do and

21 better than our staff does.

MR. WALLACE: I'm open to that suggestion.

BOARD MEMBER DURDEN: Okay. And then the

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24 other question that I think I had a comment

25 about was the whole issue about -- two things.

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One, we kind of jumped to this conclusion that this is the location. I believe in the convention center feasibility analysis, it was just briefly mentioned, almost in one sentence, somewhere in the report.

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And then Number 2, the timing of this in regards to the analysis clearly said that without the shipyards and without the District, that the analysis would be far different.

So could you talk to us about the timing, please?

MR. WALLACE: I would say the following: You've got 70 acres of riverfront property that we put out a Notice of Disposition that we're currently working on in negotiations. So when we look along the riverfront, publicly controlled property, that either the City, slash, DIA has some authority over, I can't think of any other property than this if you want to see a convention center downtown on the riverfront. Certainly, there is other property on the Southbank that we may very -- that we control. However, those parcels tend to be up

So I would say to you -- I would proffer Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

that is going to get into some type of

redevelopment agreement exponentially fast.

I'm sure whoever responds would like to see it

move fast, and that would depend on what they

submit to us. However, I know that in working

and putting these deal structures together, it 6

takes time to get them done. So do you have

the conversation now, do you go out to the 8

9 market now, or do you wait until there's a

10 downturn in the economy and in the marketplace,

and then you have this conversation five, 11

12 seven, ten years from now. That's a policy 13 decision for you to make.

Professionally, my job is to make sure that I look at everything and put forth to you what I see as a reasonable time for us to take this up. And I think this is a reasonable time for us to take this up at this point in time.

I'm not going to sit here and tell you that things that are in this feasibility study do not need to take place. They all need to take place in order for when we do a convention center, that it definitely works with us, for

24 us, in downtown.

> THE CHAIRMAN: Thank you, Mr. Wallace. Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

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Ms. Durden, do you have another question?

BOARD MEMBER DURDEN: I do.

3 THE CHAIRMAN: Yes.

BOARD MEMBER DURDEN: And, you know, you 4 asked a question; if not here, where. Quite frankly, I think that's a discussion that needs 6 to be had before the -- before an RFP is sent

8 out.

I also think that we need to consider some 9 10 kind of assistance out -- from outside the City 11 in the -- for this convention center RFP.

The third thing is that on -- going back to the marina -- or if it's not a marina, at least waterfront -- the -- I guess the question is, have you been advised that there's a change in position on the part of the administration regarding the removal of the parking lot? And, if so, could you please elaborate to us so that we understand why the RFP is worded as if that's going to continue to be land?

20 21 MR. WALLACE: When you look at Duval 22 County tax parcel number, and you look for the 23 property at 330 Bay Street East, it is those two blocks that you see in Exhibit A. You 24 25 can't separate them.

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to you, if not here, where do you propose? 1

Now, to -- with regards to the District 2 3 and shipyards, clearly fully aware of the

convention center's report. I'm astute enough 4

on long-term leases.

to know that projects take time. We just had a 5

discussion last week with regards to the 6

7 District. Hopefully here in short order that

8 project is going to be moving forward. That is

a -- probably as you heard the developer say --9

10 that's a phased buildout. I'm sure the

11 shipyards, equally as well, will be a phased

12 buildout. And you heard most recently in the

media where there was a conversation about not 13

14 only shipyards, entertainment district itself. 15

So what I'm saying to you is I'm astute enough to see that stars are hopefully

17 beginning to align based upon what this

feasibility study is saying. And I'm saying, 18

19 let's begin to start having this dialogue and

conversation and see if we can't get that third 20

21 star to somewhat align with the other two 22 things that I think possibly move forward.

I'm not going to sit here and tell you

that if we got -- if we get responsive bidders 25 that, you know, this is going to be something

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BOARD MEMBER DURDEN: Well --1 2 MR. WALLACE: So -- hold on. You cannot 3 separate them.

I did not tell you that the City was not going to remove that particular parking lot. They are. If you look at the wording on the

resolution, I clearly state the following: "To

8 issue a Notice of Disposition for that, or 9

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portions of, City-owned property." "Portions 10 of."

BOARD MEMBER DURDEN: That's not -- the 11 12 point I'm trying to make is that it allows for 13 the complete 180-deree turn from what I've 14 understood to be the direction of the City up 15 until this -- until I read this. That's the 16 point I'm trying to make.

17 Why does it say either -- either way? 18 MR. WALLACE: I put a map in that has both parcels. I clearly stated the resolution 19

20 correctly, "portions thereof." So, therefore, 21 if a presentation comes in that talks about the

22 actual -- where this would no longer be the

23 actual parking lot itself, there's a decision

that would have to be made in terms of 24 reviewing that particular bidder because I'm

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and others that they -- what they would like to

fully aware that from the Waterways Commission

3 see take place in that particular space where

4 there's a parking lot today. However, there is

5 still two parcels, 20 Bay Street East, as well

6 as which we know as the annex, and then there's

7 the old courthouse. So the property is still

8 there to accomplish what I think to be able to

9 accomplish in terms of what we're seeking in

10 this particular Notice of Disposition.

11 THE CHAIRMAN: Okay.

BOARD MEMBER DURDEN: Thank you.

13 THE CHAIRMAN: Thank you.

14 Mr. Moody, do you have questions of

Mr. Wallace or --15

16 BOARD MEMBER MOODY: Well, just a comment.

17 You know, I'll go back to your comment,

test the market. I think it is a good time to 18

19 test the market. And by putting this out to

20 the marketplace, I think what happens is with

21 an Evaluation Committee we do get to look at

22 numerous visions and strategies.

23 Number 2, we get to look at a financial

analysis, and we have a financial plan that

25 other respondents are giving, and it gives us a

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chance to see what the marketplace is thinking.

2 Thirdly, we get some ideas on site

activation and design. So we -- I don't want

to say this is kind of free information, but

it's a way to collect a lot of really good 5

information. And we, as an Evaluation 6

Committee, we can then evaluate those and make 7

good choices, or if it's not acceptable, we 8 9

start again. So I think that part is good.

10 I was curious about the status of the parking deck, and if that's a foregone 11 12 conclusion that it is going, or is it going to 13 stav?

14 MR. WALLACE: Through the Chair to Mr. Moody, if I am not mistaken, removal of 15 16 that parking deck is currently underway.

17 BOARD MEMBER MOODY: Okay. I guess the 18 last comment I want to make is, folks, this is

a strategic location, strategic in relation to 19

20 the shipyards and our sports arena and that

21 portion of the city. It's also strategic,

22 quite frankly, to the old Berkman Plaza II --

23 or the Berkman II, which I'm sure will be

redeveloped within the foreseeable future. So 24

25 this is a piece that is strategically located.

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And then even when you go a little further to

the west, then you have the Jacksonville

3 Landing property, which eventually will -- will

hopefully take some new direction. 4

5 So I think the timing is good. I think 6 this is -- this will be our way to test the 7 market.

THE CHAIRMAN: Thank you, Mr. Moody.

9 Mr. Gibbs.

8

10 BOARD MEMBER GIBBS: I think it is a good time to test the market. 11

12 How did you land on 60 days' response time 13 as opposed to 90 or 120?

14 MR. WALLACE: I think I know my board 15 fairly well. I knew somebody was going to say 16 six months, and I knew somebody was going to

17 say -- somebody was going to say 120 days. So

I'm in negotiation mode. I'm just trying to 18

19 find out where we're going to land. So I'm

20 just trying to figure out where we're going to

21 land. I know that it's not going to be

22 60 days, and I'm trying not to be -- try not to

23 be 180 days. So let's figure out where we're

going to land at some particular point in time. 24

25 So I'm just being candid and honest.

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1 BOARD MEMBER GIBBS: What if your 2 responses -- your scores are low? What's

3 Plan B?

7

4 MR. WALLACE: When you say "low," you mean

5 after -- after the Evaluation Committee were to 6

score them and then they are low?

BOARD MEMBER GIBBS: Yes.

8 MR. WALLACE: I don't think you take a

response that is low at all, you know. So 9

10 I'm -- and, listen, you know, I don't want to

send the impression here that it's just a test 11

12 so those people don't submit very good

13 proposals to us. We're looking for darn good

14 proposals, and if it is not good -- and this is

15 very valuable real estate for us within

downtown Jacksonville -- we have to score them 16 17 accordingly.

18 BOARD MEMBER GIBBS: Thank you.

19 THE CHAIRMAN: Mr. Barakat.

20 BOARD MEMBER BARAKAT: I'm going to try to

21 keep it general. I share some of the same

concerns that Ms. Durden had about process. 22

23 You know, when we did the shipyard

solicitation, we had numerous responses, 24

including the world's largest tower -- I may be

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exaggerating -- and we also had a proposal for

an ark. So, I mean, you know, we had some

3 ridiculous responses.

I want to make sure that with this very 4

5 critical piece of real estate that this is

6 marketed nationally appropriately. And I'd

7 like to know how the DIA and Jacksonville,

8 Florida has the means to do this, the Rolodex

9 to do this, the marketing platform to do this,

10 to ensure a very complicated development in a

11 key piece of real estate is going to be

12 appropriately marketed so that we can ensure

this test that we're about to do is the right 13

14 test.

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15 MR. WALLACE: Mr. Chairman, I'll take the

advice of your colleague, Ms. Durden, and say

that we would bring someone in from an

18 assistance standpoint to make sure that we get

19 this out to the marketplace that is in the

business of convention center hotels, and to 20

21 assure that it is in the right publications

22 with regards to what we're attempting to get

23 done.

24 BOARD MEMBER BARAKAT: Okay. That sounds

25 like the right answer.

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1 I assume that would require an amendment to the resolution as written?

3 MR. WALLACE: As you have just given me

direction that that's what you wanted to do. 4

5 However, if it makes the two of you

comfortable, go ahead and make the amendment 6 7

and I accept it.

BOARD MEMBER BARAKAT: If it's not required, and it's very clear the direction, I

10 don't need a change in the resolution. 11 But I do -- I do think it impacts the 12 overall timing because you're going to need

time to find that advisor and to hire that

14 advisor and get them on board, correct?

MR. WALLACE: I'll have to check with 15 16 Procurement and see how soon we could actually

get that piece done. But nevertheless, I'll 17

18 take your advice because I want to make sure

19 that we get this out to all the right

20 publications itself, but I don't want to have

21 that hold us up in terms of what's the limit of

time you want this to get -- to get out, and I 22

23 will get on top of that. And then we make a

24 determination of how long this is going to be

25 out.

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1 But to make everyone comfortable, go

ahead, Mr. Chairman, I would ask that you make

your amendment to the motion, include it, so

there's no ambiguity, none whatsoever, that I'm 4 not following the direction of the board. 5

6

BOARD MEMBER BARAKAT: So that would make me feel a lot more comfortable.

8 As far as the amount of time, whether it's 9 60, 90, 120 days or more, my sense is 120 days

is right, but I think we ought to defer to our 10 11 advisor who probably has a better handle on

12 that than any of us. Those who have done this

before, who don't do it every year, are going 13

14 to have a pretty good handle on that. If we

need to know that time frame today with this 15

16 resolution, please let us know, Mr. Wallace, or 17 else I would suggest what I just suggested.

18 I'm going to get just a little bit more 19 granular here on one point, and that is the 20 scoring allotment that you suggested. And as I

21 mentioned to you on the phone, Mr. Wallace, I

22 think that we need to dedicate more points to

23 site activation and design. 24 I think that -- given that this is on

25 riverfront and it fronts Bay Street where our

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emerging elbow district is located, that design 2 is very critical. And my suggestion for other board members to discuss is to increase the 3

site activation points from 10 to 25, and that 4

5 additional points will come from financial

6 analysis, reducing that from 35 to 30, and

7 program management from 25 -- excuse me -- from 8 30 to 20.

Now, I have a couple of other more 9 10

granular comments, but I'll just withhold until I hear from the rest of the board members.

12 THE CHAIRMAN: Okay. Thank you, 13 Mr. Barakat.

Mr. Meeks.

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15 VICE CHAIR MEEKS: Mr. Chairman, I have a 16 question for Ms. Boyer in just a minute with a little bit of a lead-in. 17

You know, we've used this word "iconic," and we throw it around a pretty good bit. Certainly, though, in terms of -- and I agree with Mr. Barakat about changing the numbers. I think that's a good idea. What we want in this 22 23 overall design, building, land use, and otherwise, needs to fit that term. And I keep going and thinking about public parks I've

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been, and that -- create that from just a park standpoint. Central Park is obviously one.

I was in Tokyo and went to one of their parks where there are thousands of people in there and it was, of course, surrounded by an intense level of development and activity. And then even going down to St. Petersburg and seeing what they did. About a hundred years ago, they managed to save a good bit of their bay front, and their activity now in the inner part of their downtown is really, I think, incredible.

I think another aspect of this is just as a proceed-with-caution, is seeing where we're gummed up now with the Landing. Once property gets out of the City's hands, I know we have a long-term lease there, we can end up in some very uncomfortable situations. So this is certainly a proceed-from-caution standpoint.

20 The question I want to ask Ms. Boyer, after that somewhat lengthy set of reflections, 21 is given the amount of attention that you put 22 23 into river activization, how does having a convention center square with you? Do you 25 envision the design and access that could

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enhance that, or does that seem -- does that 2 seem a bridge too far or something?

3 COUNCIL MEMBER BOYER: So I would say generally that I don't -- that I think having a 4 convention center on the downtown riverfront could be extraordinary. And an example, while maybe not -- doesn't rise to the level of 8 extraordinary, but Tampa has their convention 9 center on their Riverwalk on -- on a waterway, 10 and it doesn't conflict with it. It doesn't present a problem there. 11

12 Now, that being said, I do agree that we have to be careful about the iconic nature of 13 14 whatever goes there and that it really is an 15 attribute, that we still preserve waterfront 16 access and Riverwalk access. And as a 17 Waterways Commission member, we are very 18 interested in seeing a marina or a boating 19 facility out front there.

And in addition to your point with River City Brewing, the Landing, other places where we own riverfront property, there is going to have to be some long-term discussion of how it's maintained or renovated or otherwise -you know, if you enter into a 99-year lease

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with someone, and at Year 50 things are looking 1

like they need to be reconstructed, and there's

3 no real entree point, that's a problem. So,

you know, we're going to have to -- but that

was all, I presume, to be a part of your

6 redevelopment agreement negotiations down the 7 road.

VICE CHAIR MEEKS: Okay.

COUNCIL MEMBER BOYER: So I kind of support Mr. Barakat's comments about the importance of the site design. To me, that's very critical if you're going to do it.

The other comment that I have made to Mr. Wallace is that I think we may be a little early because my work on the Tourist Development Council has educated me that -that it's a three-legged stool as opposed to a two-legged stool. So having the hotel rooms

19 and the convention center are critical and the 20 location of them, but you also have to have the

21 perceived interest in the jurisdiction, in the

22 location. So people have to want to come here

23

and think there are things to do in the evening and think there are things to see, and that's 24

25 part of what we're working on on the waterfront

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2 And that's also part of the discussions 3 about, you know, what may or may not happen at

the District, in the shipyards. But until you 4

have that level of activity, it's going to be 5 6

hard to recruit conventions to fill up a new facility, even if you have the new facility.

7 VICE CHAIR MEEKS: If I could just follow 8

up on that a little bit, Mr. Chairman. 9

THE CHAIRMAN: Sure.

VICE CHAIR MEEKS: Just as an example, if I walk downtown from my -- from our home on a Sunday morning, I'm not sure I can buy

13 breakfast downtown unless I go to a hotel.

14 15

Now, that -- that doesn't cut it in terms of

the level of activity that we need to have. 16 17

And the more I think about what Mr. Barakat said about the design and how important I think that is -- and I've seen some of those iconic buildings. If we end up with this sort of facility on the river, it needs to be a home run. And I know that's what we'll get into over a period of time.

And it made me think, several years ago, my wife and I were in Oslo, and they have this Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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building. I think it was a combination of a convention center or arts facility. Now,

granted, they probably only have about three 3

days of sunshine in Oslo, so people that -- the 4

three days that they have, you know, they are 5

going to be in the -- I guess, sunning. But 6

they had -- actually, the people would walk up 7

8 the side of the building, stand there, or go

all the way on the roof. That building has --9

10 has several different functions other than just

11 going inside and sitting in a meeting.

So I fully support Mr. Barakat's notion about changing those numbers because if we end up doing something like this, it has got to be a knockout and a home run and something we will be proud of for the next 50 years.

I'll get off my soapbox now, Mr. Chairman. THE CHAIRMAN: Thank you, Mr. Meeks.

And thank you, Councilwoman Boyer, for 19 20 your insight.

I agree. It's a three-legged stool, and you need all legs. And -- but what has to take place to do that?

Now, I've always felt a convention center is one thing we've been missing. We have a

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civic center. And we have never had the

opportunity to compete with other cities. One

thing we don't have is a facility that we can

compete with Savannah and Charleston. It

doesn't have to be Atlanta, Tampa, and Orlando,

but we can't compete. I think people have gone 6

places so long so many times that I think

Jacksonville is of real interest, I think we 8

have a lot of things to offer here, but a lot 9

10 of those things we have to manage expectations. 11

And if you look back at 2005, we had a Super Bowl here, we didn't have a Bay Street.

We didn't have anything. We didn't --13

14 Mr. Munz, I remember, had a club down there

close to the stadium just because of the Super 15

Bowl. And so people thought Jacksonville was a 16

17 wonderful place to be, and Bay Street was a wonderful place to be, for that Super Bowl. 18

I think if everyone understands and accepts the fact that a convention center is not designed to make money, it's designed to

create jobs and opportunities and things that 22

23 we have never seen before, I think Jacksonville

24 would probably see the benefits of it very

quickly. Yet, I would agree with Mr. Barakat

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in the scoring and what we're looking for. I

agree with the timing. I agree with the -having that advisor, and I look forward to

hearing what Procurement says and how we can 4

move forward with that. 5

So I think it's all good. I think the 6 activation and the things that aren't 7

happening, like Berkman and some of the things

that are waffling, are because we don't have 9

this, or something like this. And I agree, it 10

11 does need to be iconic, and I would assume

12 that's what this process would allow us to see

and do. And, obviously, we can reject it if we 13

don't get what we're looking for. So I think 14

15 there's some tremendous opportunity here, and I

think the process could be very helpful to us. 16

17 We've had this before. We've discussed this before. The Civic Council came out with 18 this in 2011 and just created it, and it was on 19

the front page of the paper. And although I 20

21 didn't agree with what, how, and where and so

22 on, it was exciting to see the things that we

23 might be able to do. But we don't have the space here now to compete, and we're missing 24

25 out on a lot of things that I think other

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cities are enjoying because we don't have the 2 ability to compete.

3 So it doesn't mean we just throw caution 4 to the wind, we don't worry about it, we don't 5 figure out how to do an iconic property on the 6 waterfront there. Certainly don't need another 7 99-year lease that causes us headaches for

years to come. 9 So, with that, Mr. Moody, have you got 10 another comment?

BOARD MEMBER MOODY: Real quick comment.

12 But the answer is -- to not do nothing is 13 not the answer. The answer is, let's get 14 started on something because even a convention 15 hotel would probably take five or six years to 16 really show some major progress. So I think 17 the important point is let's find a point and 18 get started.

19 THE CHAIRMAN: Good point. Thank you.

20 Any other comments from the members?

21 Ms. Durden.

22 BOARD MEMBER DURDEN: Thank you very much,

23 Mr. Chairman.

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I wanted to -- two things. On the 24

25 riverfront guidelines, I would like to see that

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our -- that a project would be at least subject to riverfront guidelines, even though they are not in place yet.

So could you, Mr. Wallace, tell us where are we in that project? And maybe give us a

6 little status -- very quick, short status on 7

that. Are we two months out? Are we six

8 months out? Or I know that -- if you could

9 give us any kind of time frame for that.

10 MR. PAROLA: Sure. Through the Chair, we 11 have spent a lot of time last week with

12 Councilwoman Boyer, with SWA, with Haskell, and

13 with the design team. I am really focusing on

14 the activity notes, so two in particular, and

15 there are 12 or so others.

> So midstream in our process with the design, we realized how important it was to get those right, and that the other connective tissue of design needs to kind of blossom from them.

21 That is a long way of saying, I don't know the exact timing. We're trying to get the 22

23 activity notes right now and then go from

24 there.

I think an observation I would make, Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

without the benefit of telling Aundra I was

going to say this first, is that this is an

opportunity for something really creative and

4 that --

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5 BOARD MEMBER DURDEN: Which Riverfront guidelines? 6

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7 MR. PAROLA: This particular site is

something -- is an opportunity for something 8 9

really creative. And since you are adding 10 additional scoring to the criteria, it's an

11 opportunity to be an example and maybe guides

12 the rest of the group, would just be an

13 observation I would make.

THE CHAIRMAN: Mr. Wallace.

15 MR. WALLACE: If you turn to the

16 resolution, it says Page 8 of 8. It's Site

17 Activation and Design.

> I think your question, through the Chair to Ms. Durden, I would proffer -- you should

20 give me your guidance of what you want to see

21 strengthened within the Site Activation and

22 Design so that it is captured and memorialized 23 in this particular resolution.

24 BOARD MEMBER DURDEN: Are you asking for 25 language to be added to this? Is that what

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vou're asking us for? 1

> MR. WALLACE: Specifically, you addressed 2

3 the riverfront design standards that are --

4 that is going through an actual process right

5 now. And I'm saying to you, if the language

6 that is here now does not address your

7 concerns, is there language that you want to

8 see included here so that it gets memorialized

9 in this resolution?

10 THE CHAIRMAN: The last line of E-1 11 addressing the waterfront connectivity to the 12 development is important.

BOARD MEMBER DURDEN: Yeah. I --

14 THE CHAIRMAN: Go ahead. I'm sorry. 15

BOARD MEMBER DURDEN: Mr. Chair, thank

16 you.

13

17 I think that we should have some -- that it should reflect that we are in the process of 18

19 developing these waterfront -- excuse me --

20 riverfront guidelines, and that they need to be

21 coordinated with any plans, whether they be

22 these nodes or -- but some sense of

23 coordination and reflection of where that's

24 going should be part and parcel of this.

Another thing that I think needs to be Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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added to this is -- I want to comment on Tampa.

- Somebody mentioned Tampa. I can't remember 2
- 3 who. Council Member Boyer. When you go down to Tampa and you actually see what they have 4
- done, what they have done is -- and the reason 5
- 6 that there's no conflict, if you will, between
- 7 their convention center and the -- and the
- 8 activization of the river, is because they have
- created a very wide swath of land filled with 9
- 10 riverwalks and plazas and open spaces for
- public -- for the public to gather. And so 11
- 12 coming back to E, if you will, there should be
- language here that's added that the public 13
- 14 spaces and access to the river is essential and
- critical to the success of a proposer -- of 15
- that particular proposer. 16

17 That's why I think that you -- that's why

- I believe that places like Tampa or 18
- St. Petersburg or Quebec City, or Tokyo, it's 19
- 20 because they have preserved these wide areas
- along these vistas and created places where 21
- people want to come. 22
- 23 So I would like to see that made much more
- important in the proposal so that the proposer 24
- understands how important that is, at least --

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- at least to, I think, to the board from what
- I'm hearing. And so I would just like to see
- 3 that added.

The other thing I heard somebody say, and 4

- I believe it was Councilwoman Boyer, on the 5
- maintenance. I was looking through here to see 6
- 7 what -- I see that there's some discussion
- 8 about operational strategy. I think that
- that's a good point. I would like to see some 9
- 10 language added that makes it a long-term
- 11 maintenance and continual kind of upgrading,
- 12 that that's part and parcel of what we're
- seeking if we're going to have these 13
- long-term -- which I'm sure we will -- have a 14
- 15 long-term lease.
- 16 Thank you.
- 17 THE CHAIRMAN: Ms. Durden, help me with
- that. Where -- what paragraph are you 18
- 19 talking -- are you referring to in the --
- BOARD MEMBER DURDEN: There was -- I think 20
- 21 maybe under the program management. I'm not
- 22 positive.

23

- THE CHAIRMAN: Give me a number.
- BOARD MEMBER DURDEN: Maybe Mr. Wallace 24
- has a better idea of where that concept should 25

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1 be incorporated.

2 THE CHAIRMAN: Okay. And restate what

you're -- you're requesting. Is that a

4 long-term --

5 MR. WALLACE: There's two things,

- 6 Mr. Chair, to Ms. Durden.
- 7 Two points she made. She made a point
- 8 with regards to design standards. And I was
- hoping she was going to give me specific 9
- 10 language she wants to see in E, and then she's
- jumped over to operational strategy. 11
- 12 BOARD MEMBER DURDEN: Yes. Two --
- MR. WALLACE: So if you can -- so we can 13
- 14 get it right, give me --
- 15 THE CHAIRMAN: Go back to E.
- MR. WALLACE: If you want, unless someone 16
- 17 else has a question, formulate what the
- 18 language --
- 19 BOARD MEMBER DURDEN: Maybe get some
- 20 comments. If you want me to draft this,
- 21 then --

22

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- MR. WALLACE: I think that would be great.
- 23 BOARD MEMBER DURDEN: -- you know, give
- 24 me -- you know, I'm not going to do --
 - VICE CHAIR MEEKS: If I may suggest,

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- Mr. Chairman, assuming the rest of our board
- members agree with those (inaudible) -- and I
- certainly do. I know sometimes it seems like
- we're better at building things than we are 4
- maintaining them. Then I'm happy for Ms. --
- and the rest of our folks up here are happy to 6
- 7 work with Mr. Wallace on that and we don't take
- 8 up further time in the -- in our meeting to put
- those words in place for things that we 9
- 10 essentially agree to, assuming the rest of us 11 do.
- 12 THE CHAIRMAN: Any comments?
- BOARD MEMBER BARAKAT: Yes. 13
- THE CHAIRMAN: Mr. Barakat. 14
- BOARD MEMBER BARAKAT: This is all -- this 15
- is in the same paragraph where Ms. Durden wants 16
- 17 to add comments regarding the public realm,
- which, by the way, you could just add those two 18
- words, and they address everything you're 19
- 20 considering.
- 21 But I also think that we ought to address
- 22 the connection to Bay Street and the elbow
- 23 district. Mr. Durden mentioned these
- 24 convention centers tend to be monolithic and
- 25 blank walls, and we don't want to solely

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City of Jacksonville January 17, 2018 Uncertified Condensed Copy Community Redevelopment Agency Board Meeting 49 51 concentrate on the river and put the back of used. The riverfront activation, the 2 the convention center on Bay Street. interconnectivity, strong --3 The study mentioned walkability numerous 3 BOARD MEMBER DURDEN: Okay. times and having vibrancy -- having the 4 4 MR. PAROLA: -- presence, strong --5 development add to vibrancy along the street of 5 BOARD MEMBER DURDEN: What I'm getting at 6 Bay Street is important. is strictly to coordinate with that, that the 6 7 So I would add to the end of that 7 proposal should coordinate with those --8 sentence --8 MR. PAROLA: Sure. 9 9 BOARD MEMBER DURDEN: -- efforts. MR. WALLACE: Which sentence, sir? 10 BOARD MEMBER BARAKAT: The last sentence 10 MR. PAROLA: Okav. on E-1 --BOARD MEMBER DURDEN: And then the 11 11 12 MR. WALLACE: Okay. 12 sentence would go on the way that Mr. Barakat BOARD MEMBER BARAKAT: -- Page 8, where it 13 13 worded it. To do the redevelopment is 14 says "Addressing the Waterfront connectivity to 14 important, as well as the -the redevelopment is important," I would add, 15 BOARD MEMBER BARAKAT: Bay Street 15 "as well as development of complementary retail 16 16 reference. uses along Bay Street." 17 17 BOARD MEMBER DURDEN: Bay Street MR. WALLACE: "As well as development of 18 18 reference, correct. 19 19 complementary"? MR. WALLACE: Mr. Chairman, if I could, if 20 BOARD MEMBER BARAKAT: Yes. "Retail uses 20 you don't mind. 21 along Bay Street." 21 So what I'm understanding is, "Addressing 22 THE CHAIRMAN: Okay. 22 the waterfront connectivity and activation, 23 BOARD MEMBER DURDEN: Mr. Bailey. 23 comma, the public realm, in coordination with THE CHAIRMAN: Ms. Durden, if you want 24 riverfront design guidelines to the 24 25 to --25 redevelopment is important." Then --Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300 (904) 821-0300 50 52 BOARD MEMBER DURDEN: Yeah. Maybe --1 MS. DURDEN: As well as --1 maybe -- I appreciate the minute. 2 MR. WALLACE: -- as -- semicolon -- "as 2 "Addressing the Waterfront" -- I'm on that 3 3 well as development of complementary retail same sentence -- "Addressing the Waterfront uses along Bay Street." 4 4 connectivity and activation" -- or 5 Have I captured --5 activization" --BOARD MEMBER DURDEN: I think there was a 6 6 7 MR. WALLACE: And activation? 7 word "connection" in there, too. 8 BOARD MEMBER DURDEN: Yes. 8 THE CHAIRMAN: Complementary retail uses 9 MR. WALLACE: Okay. 9 along Bay Street, as well as developing 10 BOARD MEMBER DURDEN: Because that's more complementary retail spaces. 10 than just connectivity. "Activation," comma, 11 I'm curious about a couple of things. 11 12 "the public realm." And coordination with the 12 Ms. Durden, one of them is about the riverfront -- and I don't know whether to call public space. We have -- unlike Tampa and many 13 13 14 it riverfront design guidelines because they 14 other places, we have a lot of riverfront. We are probably not going to be done by the time, have a lot of footage. One of the things that 15 15 16 but certainly with the waterfront -- with the 16 the City did wrong in the past was push 17 direction -- Mr. Parola, can you tell us, you everybody away from the river, and now we're 17 know, what could we call that as far as the trying to draw people back to the river. We 18 18 19 actions that you're involved in right now? 19 have opportunity for that space in a lot of 20 MR. PAROLA: Through the Chair, the timing 20 places. 21 between the prescriptive and the intent of what 21 I think -- and to Mr. Barakat's point vou want to see --22 about the retail -- complementary to the 22

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retail, I think any convention center is going

to want their facility to be complementary to

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the retail space along Bay Street. I don't

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BOARD MEMBER DURDEN: Yes.

MR. PAROLA: -- out of this I think is

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going to be done through the words you just

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know how they could put up a wall and turn

- 2 their back on it because the riverfront --
- 3 because it's part of -- it's part of the
- convention center, and the value of bringing 4
- 5 people here and having those opportunities.
- 6 I've never seen a proposal about a convention
- 7 center that would turn its back on Bay Street
- 8 here that we've discussed or talked about.

9 There's a lot of things that have to go

10 into this, and I think we're going to have a

lot of interest from a lot of people who 11

12 probably see what we have, almost like a clean

13 palate to work from and design from.

14 I thought the intent was for this

15 committee to -- that of -- our committee to

16 analyze this was to do all of that. Isn't that the point? Isn't that what they are to do?

17 18 BOARD MEMBER DURDEN: I'm sorry. Which

19 committee are you referring to?

20 THE CHAIRMAN: Our -- our appointed

21 committee. And while we're at it, I would like

22 to -- because of his experience, his knowledge,

23 and as past chair of this board, I would like

to ask Mr. Barakat if he would consider serving 24

on that committee, on the Evaluation Committee,

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if you would. 1

2 BOARD MEMBER BARAKAT: Yes, I'd be happy

3 to.

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THE CHAIRMAN: And that would be with 4

Mr. Wallace and then whoever the administration 5

6 appoints.

What that does is puts us in a position of

8 having someone from this board, who brought up

9 a lot of these points, to be able to be a part

10 of this opportunity.

I agree, all of these things I think are

12 important. I think having an advisor, and once

we know from Procurement what it takes and how 13

14 we have them. I think the timing which -- you

15 know, we probably should defer to the advisor.

16 The change of the scoring I think is probably

17 appropriate. So all of those things I think

bring tremendous value to what we're trying to 18

19 achieve here, but I think a lot of them are

20 already addressed or will be addressed as we

21 proceed.

22 BOARD MEMBER DURDEN: I think I'm not

23 clear on what your question is. Is there a

question that -- I mean, everything you said I

25 am -- I think I agree with.

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THE CHAIRMAN: Well, we're trying to draft 1

something here and trying to pick out all of

these things, and I assure you there's going to be a lot more as we move through this. And we

5 can't --

6 BOARD MEMBER DURDEN: I think we have

added a few words. It's not like we have

8 changed the whole thing. However, those few

9 words I think are very, very important. At

10 least, I've heard that from -- I don't think

I'm the lone voice on this. I think that 11

12 there's --

13 THE CHAIRMAN: I wasn't picking --

BOARD MEMBER DURDEN: So -- so I don't

15 know that there's a problem with the words that

16 we've added.

THE CHAIRMAN: Okay.

18 BOARD MEMBER DURDEN: And --

BOARD MEMBER BARAKAT: If I may,

20 Mr. Chairman, it, sentence-wise, says that

21 these items are important. It's not our

22 absolute requirement, so it's not prescriptive

23 right now.

24 THE CHAIRMAN: Okay.

BOARD MEMBER BARAKAT: It sends a message.

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THE CHAIRMAN: I think the point of the --1

the point system changes a lot of that, and

3 putting more value in the site activation and

design, and other parts of it, and reducing the 4

financial analysis, and program management plan

increase -- or decrease. So I think those all 6

7 add to the discussion.

8 Okay. With that, any more comments from

9 board members?

BOARD MEMBERS: (No response.)

11 THE CHAIRMAN: Mr. Wallace, do you have

12 any more comments?

With that --

14 MR. WALLACE: If I may.

15 THE CHAIRMAN: Yes, please.

MR. WALLACE: So as I understand, 16

17 Ms. Durden, everybody agrees, get an advisor;

18 either, A, follow their advice.

19 In terms of time frame, are you proposing

20 120 days? Can I get somewhere between 90 and

21 120 days?

22 BOARD MEMBER BARAKAT: Is that a question

23 to me, Mr. Wallace?

24 MR. WALLACE: Yes.

25 BOARD MEMBER BARAKAT: Are you asking that Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

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you want the time frame to be within 90 or 120, 2

not outside that time frame?

3 MR. WALLACE: Yeah. I don't want it outside that time frame. 4

BOARD MEMBER BARAKAT: Is there a reason 5 6 why you don't want it? Even if the advisor 7 tells you --

8 MR. WALLACE: If the advisor tells me so, 9 then that's a different conversation. If this 10 is left up to some ambiguity here, I don't want you coming back to me and saying, Why did you 11

choose this particular time frame. I know you don't want -- I know you're not agreeing to 60, 13

so I'm already there. So now you're at 120.

15 I'm trying to get to where we're going to be.

BOARD MEMBER BARAKAT: I'm personally 16 comfortable with 120 unless the advisor says 17

otherwise. If other board members are 18

comfortable with 90, I'm not going to vote 19

20 against it. But I think given the complexity,

21 120 is -- we're asking for a lot from the

recipient, the designs, the pro formas, 22

23 et cetera. I think 120 is sufficient. Again,

unless I hear otherwise, I'm open to other 24

25 ideas.

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THE CHAIRMAN: Any other comments? 1

BOARD MEMBERS: (No response.) 2

THE CHAIRMAN: I don't have a problem with 3

120 if -- so ... 4

5 Okay. With that, I want to open it up to 6 the public.

7 Mr. Bishop. Stanley Bishop, are you here?

8 AUDIENCE MEMBER: Yes.

9 THE CHAIRMAN: You can come forward.

(Audience member approaches the podium.)

THE CHAIRMAN: Please state your name, 11

12 address, and you have three minutes.

I will hold my hand up at the three-minute 13 14 mark.

AUDIENCE MEMBER: Thank you, Chairman and 15

16 board members. This isn't regarding the project we 17

just -- that was being discussed. This is on 18 19 another parcel that the City owns.

THE CHAIRMAN: This is just for --20

21 AUDIENCE MEMBER: Correct. That's why I

wanted to make sure, for clarity. 22

THE CHAIRMAN: Okay.

24 AUDIENCE MEMBER: I'll come back for it.

THE CHAIRMAN: We'll get back to you. 25

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1 Thank you.

2 Mr. Demopoulos.

3 (Audience member approaches the podium.)

4 AUDIENCE MEMBER: Dimitri Demopoulos from 5 Churchwell Lofts, 301 East Bay Street.

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I figured somebody should make a comment, 6 since living in the building that we'll 7

8 probably be staring at whatever goes there into 9 perpetuity.

10 Just to give y'all some feedback, I can only speak for myself. I don't want to try and 11 12 determine whether people who live around me would prefer greenspace versus a convention 13 14 center or something else. But if it's 15 determined that people -- you know, you want to go out in the market and test this, that sounds 16 fine, but I do support the upping of the 17 importance of the design evaluation. I think 18

that's critical. I think everybody knows that. I think that probably another thing that's going to probably get evaluated, but the residents will be very concerned about, would be noise, traffic, and especially things like integration of the Skyway. I mean, I assume that will have discussions because whoever

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submits something, if the Skyway is going to

perhaps be going right down East Bay or

3 somewhere nearby, it would be nice if perhaps

those two things jived a little bit. 4

5 And I guess the retail, whether it has to be stipulated or if it is proposed organically 6

by developers, that's all -- that's all great. 7

I would just say, let your guide be what would

appear to be interesting to the people who live 9

downtown. If we're interested and we're 10

11 engaged, then people will want to come.

12 When you say "iconic," it should perhaps be modified a little bit in that it should be 13 14 iconic but also very approachable to us. And 15 if we're having a good time, trust me, people 16 will come.

And there's not too many of us down here still, but I'm hoping that will change and that will make the whole, you know, East Bay retail area kind of come into form at some point.

20 21 But encroachment, I think, is important to

22 Ms. Durden's point. If we feel like we're

23 being -- you know, there is limited space down

there, and I think design will be very 24

important in how we feel about the space and 25

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how open it is, and whether it's boxed.

- 2 So thank you.
- 3 THE CHAIRMAN: Thank you. Appreciate it.
- 4 No other comments from the public?
- 5 AUDIENCE MEMBERS: (No response.)

6 THE CHAIRMAN: Okay. That takes us back

7 to Resolution 2018-01-01.

8 We had a motion. Are we --

9 MR. SAWYER: Yes. To the Chair, I believe

we just need a motion to amend the resolution 10

to incorporate everything was discussed. 11

THE CHAIRMAN: Okay. If we can get a 12

motion to amend the resolution. 13

14 Mr. Barakat, do you want to take a stab at

BOARD MEMBER BARAKAT: Yeah, Just to

15

amending the resolution?

confirm, the -- what should be incorporated 17

into the amendment is the points distribution 18

change as well as the added sentence in 19

20 Section E -- excuse me -- yeah, E-1 on the last

21 page.

16

The recommendation from the board 22

23 regarding hiring an advisor is not required as

24 part of the amendment; is that correct,

Mr. Sawyer?

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1 MR. SAWYER: I understood that Mr. Wallace

would prefer it be in the resolution. 2

3 BOARD MEMBER BARAKAT: Prefer it be in the

resolution. Okav. 4

5 So to confirm, we are -- as part of the

requirement, we are requiring Mr. Wallace to 6

7 hire an advisory firm to assist in the

8 solicitation process.

9 Is that what -- Mr. Wallace, are you

10 comfortable with that?

11 MR. WALLACE: Through the Chair to

12 Mr. Barakat, yes.

BOARD MEMBER BARAKAT: All right. So I'd 13

like to amend the motion to include the 14

15 following changes: That we request Mr. Wallace

hire an advisory firm for advice on the 16

17 solicitation process. That we change the point

18 distribution to as follows: executive vision

19 and strategy, 10 points; detail team

organization, 15 points; program management 20

21 plan, 20 points; financial analysis and

22 financial plan, 30 points; site activation and

23 design, 25 points. And that we add the

language, as Mr. Wallace previously summarized,

to Section 4, E-1, on Page 8. 25

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MR. DALY: And 120 days. 1

2 BOARD MEMBER BARAKAT: I'm sorry?

3 MR. DALY: One hundred and twenty days.

4 BOARD MEMBER BARAKAT: And that we are

5 recommending that the timeline for the

6 solicitation process be 120 days.

THE CHAIRMAN: Okay. We have a motion to 7

8 amend the resolution.

Do we have a second?

10 BOARD MEMBER DURDEN: Second.

THE CHAIRMAN: Okay. Any further 11

12 discussion?

BOARD MEMBERS: (No response.) 13

THE CHAIRMAN: Okay. Everybody understand

it. Advisor, scoring, the E-1 language, and 15

120 days. Okay. 16

BOARD MEMBER GIBBS: Question.

THE CHAIRMAN: Yes. 18

19 BOARD MEMBER GIBBS: Subject to the

20 advisor's proviso?

21 THE CHAIRMAN: Well --

BOARD MEMBER BARAKAT: On the timing?

23 BOARD MEMBER GIBBS: On the timing.

24 THE CHAIRMAN: Subject to the advice of

25 the advisor?

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BOARD MEMBER BARAKAT: That's correct.

Our recommendation is 120 days subject to the

3 advisor's input.

4 BOARD MEMBER MOODY: Mr. Chairman,

5 120 days is to get the respondents' results

6 back to the Evaluation Committee.

7 THE CHAIRMAN: That's the 120 days?

8 MR. WALLACE: Mr. Chairman.

BOARD MEMBER MOODY: Yes. 9

10 THE CHAIRMAN: Mr. Wallace.

11 MR. WALLACE: That is for the document

12 being on the street. The response time is a

total of 120 days. We come back in and then we 13

review them; the committee, comprised of 14

15 myself, Mr. Barakat, and whomever the

16 administration deems appropriate.

17 BOARD MEMBER BARAKAT: If I may, 120 days

replaces the 60 days in Attachment C? 18

MR. WALLACE: That is correct, sir. 19

20 THE CHAIRMAN: Okay. With that, we have a

21 motion and -- did we get a second?

22 BOARD MEMBER DURDEN: Yes.

THE CHAIRMAN: Okay. We have a second.

24 Any further discussion?

25 BOARD MEMBERS: (No response.)

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1 THE CHAIRMAN: Any comments from the 2 public?

3 AUDIENCE MEMBERS: (No response.)

4 THE CHAIRMAN: Seeing no comments, all in 5 favor, say aye.

6 BOARD MEMBERS: Aye.

7 THE CHAIRMAN: Opposed, like sign.

BOARD MEMBERS: (No response.)

THE CHAIRMAN: Very good. The amended 9 resolution passes six to zero. 10

MR. WALLACE: The amended resolution. 11

THE CHAIRMAN: The amended resolution 12

13 passed six to zero. Okav.

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14 MR. DALY: That was the amendment. Now you need to do the amended resolution. 15

THE CHAIRMAN: Okay. Who made that, by 16

17 the way?

MR. DALY: The original was Mr. Meeks, and 18 Mr. Gibbs seconded it. 19

20 THE CHAIRMAN: Mr. Meeks.

21 Okay. We have a motion -- okay. Your motion was on the resolution, right? The 22 23 original resolution.

24

VICE CHAIR MEEKS: I think we just voted 25 to amend the -- I think we just voted on the

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amendment, and now we're voting on the motion as amended.

3 MR. SAWYER: The resolution as amended.

THE CHAIRMAN: Okay. And we have a motion 4 5 and a second.

6 All in favor of the motion as amended, say 7 aye.

8 BOARD MEMBERS: Aye.

THE CHAIRMAN: Opposed, like sign. 9

BOARD MEMBERS: (No response.)

11 THE CHAIRMAN: Very good. Thank you.

12 Now that brings us back to Resolution

2017-10-01 [sic]. Is our --13

14 MR. WALLACE: Yes, he's here.

THE CHAIRMAN: -- applicant here? 15

MR. WALLACE: Yes. 16

17 THE CHAIRMAN: Okay. Very good.

MR. WALLACE: Mr. Chairman, if I may,

Resolution 2017-10-02 is a resolution of the 19

Downtown Investment Authority amending the 20

lease previously authorized by Resolution 21

2017-05-01 with the North Florida Land Trust 22

23 for the lease of that City-owned property

commonly referred to as Brewster's Hospital,

adopting the lease terms and conditions 25

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attached as Exhibit A to this resolution, and

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recommending that the City Council of

Jacksonville adopt legislation effectuating the

purpose of this resolution and Resolution

2017-05-01, instructing its CEO to take all the 5

necessary actions to effectuate the purposes of 6

this resolution, including, but not limited to,

8 execution of an agreement with the North 9

Florida Land Trust.

10 Mr. Chairman, what I'll do -- briefly, Mr. Parola can walk us through this one real 11

quick. I know he has a 3:30 meeting 12

(inaudible), and he does that. And we also 13

have the executive director of North Florida 14

Land Trust here as well, and we'll be able to 15

take up some questions. 16

MR. PAROLA: Thank you.

Through the Chair, there are a couple of 18 19 operative changes that I'll -- that I'll point 20 out.

21 First, under D on Exhibit A to 2017-10-02,

that's the resolution itself. It went from a 22

23 maximum of \$250,000 of construction costs in

24 lieu of rent to \$350,000. And maybe

25 Mr. McCarthy can explain a little more, but in

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dealing with, I believe, Danis Constructors or contractor, the price of materials, the price

of goods and the price of services is just

going up in Duval County. We're seeing that 4 5

all over the map.

6 So the way the math works on that, 7 essentially it would allow them for a full term

of five years if they happen to maximize the amount of construction costs they incur to 9

essentially have that in lieu of rent, and then 10

11 they would continue to go to the market

12 structure and each of the other expanded terms. 13

The second one I would point out is on Item H. In the event that the building is 14

damaged, so -- but there is a -- still a 15

portion of it, then within 120 days we have the 16

17 right to go in there and begin reconstruction 18

of the building.

19 It used to be three years, but after thinking about it a little more, this is a 20

21 rather important structure and I can't see --

22 at least in discussions, we couldn't see a

23 situation in which the building was salvageable

and we didn't salvage it, considering how much 24

25 money we have previously put in restoring this

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1 historic structure.

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2 Other than that, the terms are essentially the same, and I'm here for any questions. 3

And I am sure Mr. McCarthy is here for any 4 5 questions. And my understanding is his board 6 last night approved the terms and conditions as 7 well.

THE CHAIRMAN: Thank you, Mr. Parola.

Do we have any comments from members?

10 BOARD MEMBER MOODY: I have a question.

THE CHAIRMAN: Yes, Mr. Moody.

12 BOARD MEMBER MOODY: The \$350,000 of 13

additions, renovations, and so on, we have 14 talked about that before, but I just want to

15 make sure that those types of items effectively

16 increase the value of the property, and it's

things that will go with the property and 17

enhance the value of the property. 18

Is that generally true?

MR. PAROLA: Through the Chair, yes, that

21 is the intent of this. And they would still

have to provide us with a scope of services and 22

23 they will have to be approved, and they would

go forth and do good things. It still remains 24

our structure and under our responsibility.

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2 places.

2 include parking and anything else -- lighting, 3 ADA?

MR. PAROLA: Yes, sir. 4

THE CHAIRMAN: Okay. Any other comments?

THE CHAIRMAN: And some of those items

6 Ms. Durden, yes.

7 BOARD MEMBER DURDEN: Through the Chair to

8 Mr. Parola, you mentioned H here in Exhibit A,

and I guess G and H work together. 9

10 Is there a change that's been made to G

11 and H?

12 MR. PAROLA: Through the Chair, it was, I believe, 36 months, and we lowered it to 120 13

days. 14

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15 BOARD MEMBER DURDEN: Okav.

MR. PAROLA: In other words, we -- there's 16 no situation I can imagine that we won't repair 17 the building if it's possible to be repaired. 18

19 THE CHAIRMAN: Okay. Any other comments?

BOARD MEMBER DURDEN: Thank you.

21 THE CHAIRMAN: Does the applicant wish to

say anything? 22

(Audience member approaches the podium.)

AUDIENCE MEMBER: Giving -- giving the 24

25 president of a not-for-profit the microphone is

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always dangerous, but in --

2 THE CHAIRMAN: Can you give us -- state

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4 AUDIENCE MEMBER: You guys probably know

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5 that. I won't ask for money.

THE CHAIRMAN: We need your name and 6 7 address.

8 AUDIENCE MEMBER: I'm sorry. Jim 9 McCarthy, North Florida Land Trust, 2038

10 Gilmore Street, Jacksonville 32204.

I want to express our appreciation to the

12 staff at DIA and to you all for your

13 consideration. I know we've been on your

14 agenda a couple of different times, and we've

15 pushed back and we -- the date -- and we've

16 entered into what I think is a wonderful

17 agreement for both organizations, and probably

more importantly for the residents of the city 18

of Jacksonville. 19

20 This is a -- Mr. Parola was quite correct, 21 this is an important structure for the

22 community. We've been in contact with the

23 Nurses Association. We're looking forward to

working with them. We know that this is an 24

25 historic structure. That's part of our

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mission, is to protect historic -- historic

3 As some of you may know, we currently still own a Spanish American war battery on 4

St. Johns Bluff that was just -- was built in

1895, so this is a little older, but 6

7 nonetheless we're in the process of giving that

8 war battery to the National Park Service, and

hopefully that will happen any day. Dealing 9

10 with the federal government is a challenge.

11 (Councilwoman Boyer exits the

12 proceedings.)

MR. McCARTHY: But nonetheless, we're --13 14 this fits our mission. It's a good opportunity

for us. 15

16 My nine full-time employees and two part-time employees are enjoying the 17

1,300 square feet we currently have, and 18 19 getting to know each other quite well. And as

a result of this, we're doing now a lot of 20

21 remote, so this solves a problem for us.

22 You will be -- you have heard, I suspect, 23 a lot about our activities and what we're

doing. We're growing as an organization, not 24

25 only in terms of staff, but in terms of

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stature, quite frankly, and we want to make a

2 statement. This building does that. This

agreement does that. Our board unanimously 3

approved this agreement last night. So we -- I 4

5 would encourage and ask for your vote and

6 support.

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7 THE CHAIRMAN: Thank you.

MR. McCARTHY: And if there's any

9 questions, I'm here.

10 THE CHAIRMAN: Does anyone have any

11 questions?

BOARD MEMBERS: (No response.)

13 THE CHAIRMAN: No questions. Seeing no 14

questions, thank you for being here.

Appreciate that. 15

Mr. Wallace -- sorry, Mr. Gibbs.

BOARD MEMBER GIBBS: Are you ready for a 17

motion? 18

THE CHAIRMAN: Yes. Let's -- can I get a

20 motion to approve the lease agreement on North

21 Florida Land Trust, 2017-10-02?

BOARD MEMBER GIBBS: I move Resolution

23 2017-10-02.

discussion?

24 THE CHAIRMAN: And do we have a second?

BOARD MEMBER DURDEN: Second.

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THE CHAIRMAN: Okay. Any further

3 BOARD MEMBERS: (No response.)

THE CHAIRMAN: Seeing no discussion. 4

Mr. Bishop, were you here for this

6 project?

AUDIENCE MEMBER: No.

8 THE CHAIRMAN: Okay. Do we have any

9 comments from the public?

AUDIENCE MEMBERS: (No response.)

THE CHAIRMAN: Seeing no comments from the 11

12 public, all in favor of the motion, say aye.

13 BOARD MEMBERS: Aye.

14 THE CHAIRMAN: Opposed, like sign.

BOARD MEMBERS: (No response.)

16 THE CHAIRMAN: Very good. Thank you.

17 That's going to be great. Nice parcel.

(Mr. Parola exits the proceedings.)

19 THE CHAIRMAN: With that, that completes

our Community Redevelopment Agency meeting. We 20

21 have no minutes from the prior meeting.

Mr. Wallace, do you have any comments as 22

23 Chief Executive Officer?

MR. WALLACE: Yes. It's been an 24

25 aggressive first month of 2018, and we'll keep

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doing, hopefully, good things as we move

2 forward, but those are my comments as of today.

3 THE CHAIRMAN: Okay. Mr. Klement, DDRB

briefing. I think you have a meeting tomorrow? 4

MR. KLEMENT: Yes, sir.

Real, real -- very brief. As you 6

know, or may not know, DDRB met in 7

8 December 12th to hear the remand of the

9 Ventures residential project from City Council

10 remanded from us. The board voted to approve

it and sent it on its way, and I guess we'll 11

12 see what happens next.

> We met January 10th, which was last week, had a brief workshop which we introduced to the

15 board, the Forsyth public parking garage, and

16 the Canine Social, which will be coming to our

full board tomorrow for -- and along with some 17

18 other items, and I'll run into those, but the

19 workshop was -- was very successful. It was

20 very helpful to the applicant, I think, and

21 gave them a lot of good input.

The board is meeting tomorrow at their regular meeting, and we will hear the

24 presentation -- conceptual presentation for the 25

parking garage, Forsyth parking garage. We'll

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hear the presentation for the Canine Social.

We'll also be hearing from Dogtopia. These are care facilities that you've been seeing in the

newspaper. They are interesting projects.

They appear to be a need in the downtown urban

area. We also are seeing the 100 West Bay 6

7 Street hotel conversion, which is an

8 interesting project.

9 We have the jughandle, as it's referred to 10 over in the Brooklyn area, which will kind of continue to keep some vibrancy going in that 11

12 area over there, which is the circular drive

out front off of Riverside, and it's a small 13

14 kind of retail center that's going to complete

that frontage on Riverside Avenue. 15

16 We have the Dora Block distillery and restaurant, which is being deferred. It was on 17 our agenda. That's in the Brooklyn area. It's 18

19 a renovation of an existing church facility and

20 a new restaurant in the Chelsea and Spruce 21 Street area, Brooklyn area, and that will be

22 deferred to February 15th.

23 I believe we've also got an update from the Regional Transportation Center -- excuse 24

25 me, I'm sorry. They have been deferred, but

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we're looking at a Brooklyn road diet

2 information update from the applicant -- from

the consultant on that, which was the Pond 3

4 group, so we'll be seeing that.

5 And, with that, we'll hope to see some of 6 y'all there, if you get a chance.

7 THE CHAIRMAN: With that, very good.

8 Thank you, Mr. Klement.

Any comments of Mr. Klement?

10 BOARD MEMBER DURDEN: Just a very guick

question on the riverfront -- Riverside 11

12 Boulevard [sic] road diet. Is that same

13 presentation or another presentation going to

14 be provided to the DIA?

9

15 MR. KLEMENT: I think it's an embellished presentation. It will maybe get into the weeds 16

a little bit more specific -- with some of 17

their specific designs. We'll try and get you 18

an answer, a better answer, maybe -- and we're 19

20 talking about -- we have not seen it yet. They

21 were going to bring us a presentation that we

could mail out or make available, too. So that 22

23 would be available.

24 MR. WALLACE: Mr. Chairman, through Mr. --

25 let me ask this question to Ms. Durden.

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Are you asking that they present before 1 the DIA? 2

3 BOARD MEMBER DURDEN: I would like to see

4 a presentation at some point when they --

MR. WALLACE: Okay.

6 BOARD MEMBER DURDEN: -- think it's

7 appropriate.

5

8 MR. WALLACE: Okay. We will make sure

that it's presented. Maybe we can get it done 9

10 in our February board meeting. Okay?

11 BOARD MEMBER DURDEN: When they're ready.

12 MR. WALLACE: All right.

THE CHAIRMAN: Very good. Thank you. 13

14 Okay. Skip over old business, unless

there's any other old business. 15

16 Anyone have any old business?

17 BOARD MEMBERS: (No response.)

THE CHAIRMAN: No old business. 18

19 How about new business? Any new business?

20 Yes, Mr. Meeks.

21 VICE CHAIR MEEKS: You might remember last

year, and this was through our Strategic 22

23 Implementation Committee -- and Dr. Gaffney,

I'm going to get to you here about this in just

25 a minute -- that we were starting to take up

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our -- and really it would be better almost to

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say, as opposed to just homeless issues

downtown, are what I would call behavioral

issues downtown, because it seems to me we're

going to have more and more conflict with some

of the behavioral issues we have downtown as we

have more people coming here to live, work and 7

8 play.

9 And so I started that process through that 10 committee. I'm happy, subject to the board's

wishes, to have a special committee to 11

12 undertake that again. The mayor's office was

doing that, but Ms. Stewart left not long after 13

14 that process started. We were called off. So

15 I'm willing -- subject to the board's

willingness, and Dr. Gaffney, subject to the 16

17 mayor's office willingness, I'm willing to

18 undertake that process again of looking at how

we can positively affect some of the behavioral 19

20 patterns downtown that are now and will

21 continue to be a detriment to the things we're

trying to accomplish in terms of more people 22

23 living, working and playing downtown.

So I suppose you could advise us about

25 that, and then I could see if my associates up

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1 here would like for us to undertake that again.

DR. GAFFNEY: Absolutely. 2

3 I would definitely get with the mayor and

see if he can back up on that. I'm pretty sure 4

5 that he'll be elated about that. So I'm

6 encouraged. I'll get back to the committee.

VICE CHAIR MEEKS: Okay.

8 THE CHAIRMAN: Thank you, Dr. Gaffney.

9 Okay. With that, any other new business?

10 BOARD MEMBERS: (No response.)

11 THE CHAIRMAN: Seeing no new business,

12 public comments. We have two people.

Mr. Bishop.

AUDIENCE MEMBER: Yes. 14

THE CHAIRMAN: It is time.

(Audience member approaches the podium.)

17 THE CHAIRMAN: Please state your name and

address. 18

19 AUDIENCE MEMBER: Thank you, Mr. Chairman

20 and board members.

21 My name is Stanley Bishop, Stanley Bishop

22 Properties, 1925 Park Avenue in Orange Park,

23 Florida.

24 Today I want to discuss the property that

25 the City owns at 324 Broad Street. It was put

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22 23 out as an RFP. Three bids were received last year of 3,000, 9,000, and 10,000.

3 We have an interest in the property directly adjacent to that property, actually 4 next door to it at 326 Broad Street, and we're 5 6 the owner and occupiers of that property. It 7 currently is a 7,000-square-foot building, of 8 which 3,500 is being occupied at this time. We are going to renovate the additional 9 10 3,500 square feet and bring additional office and tenants to that property. 11

We would like to acquire the property next door at 324 Broad Street. We feel like we're the best users of the property since we are right next door. There is no egress to that property. We own the lot directly behind it, so we would be the best one for a development project.

And our project intentions is to initially demo the building, because it is in disrepair based on the comments received from DIA. The roof has already caved in. It's basically a shelled wall as it sits right now, and I think it's a blight to the area. We want to -- our plan is to, like I said, to do mixed use with

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retail, residential, and possible residential and office space.

We'd like to make the City whole on the original acquisition when they acquired it back in 1994 for 34,300. And I would love to receive any feedback from the board members on our intention to basically move forward with an unsolicited offer.

THE CHAIRMAN: Mr. Wallace, can you 9 10 respond, please?

MR. WALLACE: Mr. Chairman, we'll take this off your hands and meet with Mr. Bishop, and we'll handle this according to how we handle any other disposition of property itself.

THE CHAIRMAN: Very good. MR. WALLACE: So we'll get with Mr. Bishop, but I may have a meeting --

MR. BISHOP: We do. It's scheduled out about a month, and that's why I wanted to kind of move this forward in a little bit quicker manner, due to the fact we're under our due diligence of what we do with our property and

how we develop it. So if the opportunity comes 25 forward, that we can do something with that

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property right next to ours, it would change the way we move forward with our development.

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3 MR. WALLACE: Well, I've had some meeting cancellations that we're holding. There was 4 some meetings on my schedule being held for 5 6

briefings, so I know those have been moved off 7 my calendar so you can probably move up.

MR. BISHOP: Perfect.

9 MR. WALLACE: I'll get with Karen on that 10 and see if we can't get you in sometime this month. All right? 11

MR. BISHOP: Thank you.

THE CHAIRMAN: Thank you. Thank you for 13 14 being here and being patient.

Brings us to Mr. Hoover. Are you here? 15 (Audience member approaches the podium.) 16

THE CHAIRMAN: How are you? 17 AUDIENCE MEMBER: Thank you. 18

19 Ryan Hoover with Vestcor, 3030 Hartley 20 Road.

I just wanted to come in and give the board and staff a quick update on some of our developments that are going on downtown.

Lofts at LaVilla, hopefully everyone 24 25 received an invitation for our ribbon-cutting,

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which is February 12th at 9:30. The building

did open on December 15th, and we moved in --

have moved in 78 people since then, which

includes over the holidays, which we honestly didn't think that the management company was

going to be able to do it, but they did, which 6

7 is great.

8 Our plan is to be a hundred percent occupied by the end of this month. You know, 9 we still have a wait list, we're still getting 10 the same traffic, and so we -- see if we can 11

12 get everybody actually physically moved in. We 13

don't think that's going to be a problem.

Another one, Lofts at Monroe, which was another one that you guys have put a -- had a 15

loan on, is off to a great start. It's 108 16 units just on -- just four blocks north of 17

Lofts at LaVilla. If you -- I don't know if 18

19

anyone's driven by there, but the columns have 20

been poured. The slab on grade is about to be

21 poured in the next week. And then from there

22 the podium slab, which is the second floor

23 slab, will be poured. And then -- in about four weeks, and then framing starts, and it 24

25 really starts to take shape and be off and

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87 CERTIFICATE OF REPORTER 1 running. And I will continue to update you on 1 2 our progress of that and also with the leasing 2 3 of that one, as we did on Lofts at LaVilla. 4 And then Lofts at Jefferson Station was STATE OF FLORIDA) 5 the one you recently, this year, approved a 6 loan, which basically was able to give us --COUNTY OF DUVAL) 7 was -- made us successful in obtaining the 6 8 local government preference from Jacksonville I, Diane M. Tropia, Florida Professional 7 9 Housing Finance Authority. We did turn that Reporter, certify that I was authorized to and did 8 10 application in to the State at the end of the stenographically report the foregoing proceedings and 11 year, and now we're just in the process of that the transcript is a true and complete record of my 10 12 waiting for that approval. That's the mixed stenographic notes. 11 income. So we'll have some at 60 percent and 13 12 13 14 buying some at 140 percent AMI, which will be 14 15 right next to Lofts at LaVilla. 15 DATED this 30th day of January 2018. 16 So again, we appreciate your support over 16 17 the last couple of years, and we'll continue to 17 18 update you. Diane M. Tropia 18 19 THE CHAIRMAN: Thank you, Mr. Hoover. Florida Professional Reporter 20 And thank Mr. Rood's company and Vestcor, 19 21 and everything you all did do. 20 21 If you haven't heard, that property was 22 22 23 100 percent leased and had a waiting list? 23 24 MR. HOOVER: It did, yes. And it is 24 25 continuing that way, and we hope the second 25 Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

1 will do the same, which we think it will. 2 And I do have a couple invitations in case 3 someone did not receive one, I'll leave over 4 here.

> THE CHAIRMAN: Yeah, Karen should have gotten it out to everyone. But that is at 9:30 in the morning at Lofts at LaVilla on the 12th. So if anyone can attend, please be there.

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Thank you very much.

MR. HOOVER: Thank you.

THE CHAIRMAN: Appreciate it. That's good to see.

Any other comments? Anybody from the public?

AUDIENCE MEMBERS: (No response.)

THE CHAIRMAN: Okay. Any other comments?

BOARD MEMBERS: (No response.)

THE CHAIRMAN: Everybody is happy with

19 that.

This meeting is adjourned.

Thank you.

(The above proceedings were adjourned at

23 3:34 p.m.)

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