City of Jacksonville June 21, 2022
Community Redevelopment Agency Uncertified Condensed Copy

CITY OF JACKSONVILLE

COMMUNITY REDEVELOPMENT AGENCY

BOARD MEETING

Proceedings held on Wednesday, June 21, 2022, commencing at 2:32 p.m., Jacksonville Public/Main Library, Multipurpose Room, 303 North Laura Street, Jacksonville, Florida, before Diane M. Tropia, FPR, a Notary Public in and for the State of Florida at Large.

BOARD MEMBERS PRESENT:

BRAXTON GILLAM, Chairman. JIM CITRANO, Secretary. OLIVER BARAKAT, Board Member. TODD FROATS, Board Member. DAVID WARD, Board Member. RON MOODY, Board Member.

ALSO PRESENT:

LORI BOYER, Chief Executive Officer. GUY PAROLA, DIA, Operations Manager. STEVE KELLEY, DIA, Director of Development. JOHN SAWYER, Office of General Counsel. XZAVIER CHISHOLM, Administrative Assistant.

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MR. SAWYER: John Sawyer, Office of
 General Counsel.

THE CHAIRMAN: Mr. Chisholm, do we have any public comments today?

MR. CHISHOLM: Yes, Mr. Chair. We have Carnell Oliver.

(Audience member approaches the podium.)
AUDIENCE MEMBER: Thank you.
MR. CHISOLM: That one stays on

automatically.

AUDIENCE MEMBER: Can you hear me?

Carnell Oliver. Address is on file.

I just want to just be very straightforward, as I am with the City Council. There are three critical issues that I think that the DIA board needs to take a good look at reforming. I sat there for maybe an hour and a half and I saw peace-making deals to try to give this board more independence. And being independent, I'm trying to look at the charter and reform it as a whole, to give trust back into government.

(Board Member Barakat enters the proceedings.)

MR. OLIVER: But to use this board and
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PROCEEDINGS

June 21, 2022

2:32 p.m.

THE CHAIRMAN: We'll call June 21, 2022, Downtown Investment Authority meeting to order.

I'd ask everyone to stand and join me with the Pledge of Allegiance.

(Recitation of the Pledge of Allegiance.)

THE CHAIRMAN: Thank you, Mr. Chisholm.

Before we get started today, I want to have everyone at the head table introduce

themselves, starting with you, Mr. Chisholm.
MR. CHISOLM: Xzavier Chisholm, DIA staff.

BOARD MEMBER WARD: David Ward, DIA board member.

BOARD MEMBER MOODY: Ron Moody, board

member.

THE CHAIRMAN: Braxton Gillam, board

member.

BOARD MEMBER CITRANO: Jim Citrano, board member.

BOARD MEMBER FROATS: Todd Froats, board member.

MS. BOYER: Lori Boyer, CEO.

MR. KELLEY: Steve Kelley, DIA staff. MR. PAROLA: Guy Parola, DIA staff.

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this department as an example, I want you to review maybe putting a set-aside of maybe 25 percent of housing that's been built in this community provided with 25 percent set-asides for the low- and moderate-income community, because I'm seeing all this development in the Urban Core and all the power and people who have money are going to be concentrating in one area. While on the other side, people who are poor are going to be all concentrated in one part of our community. That allows JSO to know where the crime is.

But we need to start integrating communities. It shouldn't be based on somebody's income that we build something better. It's about -- it's about showing each other that we do -- that we -- we may have our differences, but we can bring everyone together to build something better.

And for me, I think this is a critical issue that we need to take up because I'm seeing it -- I'm seeing the growth. I like the growth, I'm for it, but you need a balance.

You're trying to do your best you can to create more affordable housing, but I'm a

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person that believes in direct legislativeaction which involves maybe 25 percent set

3 aside. Now, that's a direct action approach.

action on it because right now I'm seeing

4 I'm not a kind of person that works around the issue. If I see an issue, I want the direct

7 what's going on in this community.

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When we're dealing with critical issues, everybody wants to work around it. Yes, it's an effective approach, but it does not get us where we need to be. We're trying to build a better community because, to me, what's going on in this housing market in the downtown community is redlining, and it's systematically orchestrated. If you don't have the money, you won't get an opportunity to see a quality of life you want.

17 THE CHAIRMAN: Thank you, Mr. Oliver. 18 19 MR. CHISHOLM: That's all, Mr. Chair. 20 THE CHAIRMAN: Thank you, Mr. Chisholm. 21 Ms. Boyer, we talked about moving our new business item, the presentation on the downtown 22 23 maintenance, the Public Works issues, to the front of our agenda. I think we have got 24 people here to speak.

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Do you want to introduce this issue?

MS. BOYER: I can, Mr. Chairman.
Thank you. And let the record reflect
that Mr. Barakat has joined us, so you do now

THE CHAIRMAN: Thank you.

have a quorum.

MS. BOYER: As you know, in our budget process for actually two years, we have talked about wishing that we had an increased level of maintenance for our downtown streetscapes, for our downtown parks, et cetera, being concerned about the way things looked and how we could improve that.

So from a DIA perspective, we had set aside money in our budget. We had approached the administration about potentially having a staff person work on this. The administration funded a position in the Public Works Department, who is Mr. Famy, who is here, Noel.

And he's been attending our meetings all year, and one of the things that came out of that was a need to have a really good inventory of what particular properties we were maintaining; what ponds we were maintaining; what parks we were maintaining; what

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streetlights; what -- you know, what are all
the assets that require maintenance; who is
responsible to maintain them; what cycle are
they on; what contract do we have to be able to
then say, okay, what's the next step? What do
we need to change, where do we want to apply

resources to provide that enhanced level?

So in the process, Mr. Parola and Mr. Famy have worked with ETM. And you're going to see a presentation on a software program that we took to the board, and you helped fund our acquisition of, and where we are to date on creating that inventory and providing that information.

And I think you'll be pleased with how robust it is and how far we've come, even though you don't see the on-the-ground change in the level of maintenance yet. We're working on that, but we had to get this first.

With that, I'll turn it over to Mr. Famy,if you're okay.

THE CHAIRMAN: Thank you, Ms. Boyer. Mr. Famy.

MR. FAMY: Yes. Noel Famy, Public Works, Office of the Director.

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1 Just a little, quick intro about me. I2 come from a background of 22 years in the

3 Marine Corps as an aviation maintenance

4 engineer, so I've managed maintenance. What I5 did in the Marine Corps was manage all aspects

of maintenance to get aircraft from the groundinto the air to get rounds down range on time

and on target.

Mr. Parola.

And coming aboard, when I joined the City in January, Director Pappas tasked me with leading the charge from Public Works to ensure that we achieve the mayor's vision of downtown, making sure that it's a more vibrant, walkable, healthier, safer downtown. And in this task, I'm very aligned with DIA staff and especially

To help keep our goals aligned, we've partnered with ETM, as Ms. Boyer said, in creating a system that we're calling the DREAM System: Downtown Revitalization Enterprise Asset Management System. So as you can see, there's a long acronym and sometimes it's hard

23 for Marines like me to remember. So we toyed

around with taking out some of those words.Revitalization -- or "downtown" we knew had to

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stay there; "revitalization" we kind of played

- with. But it was imbuing life and vibrancy 2
- back into something. We maybe said, maybe take 3
- that E out of there because he can't remember 4
- it, but "enterprise" was a product -- or 5
- 6 project that takes a lot of hard work and a lot
- 7 of initiative and resourcefulness to
- 8 accomplish, so maybe that will stay in there.

At the end of the day, we realized that if we took out the R and the E, that we would just have a barrier that kept back, temporarily, the flood of items that needed to be addressed, so we would have had D-A-M, or a barrier that

holds back floods. So we knew we couldn't have 14 that. We knew we couldn't have that. So we 15

bring to you the DREAM System, the DREAM 16 System. 17

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Now, as we got into the program, we did identify a couple of things, as Ms. Boyer kind of alluded to --

Next slide, please.

-- that we had to do before we could actually start making changes and making real changes to what the downtown area looked like and kind of doing maintenance actions that it

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- required to meet this mission. So we laid out
- the focus, all the perceived challenges that we
- came across, and of course the outcome of the 3
- project. We found that what really needed to 4
- be addressed ranged from not knowing what 5
- assets we had to not knowing who owned the 6
- assets and really what work we were currently 7
- 8 engaged in.

And that's not to say that Public Works wasn't managing it. It's definitely being managed. It was just that it was hard for someone like me to come in and see what was actually going on because it was in all of the departments' kind of data siloed up and in all the institutional knowledge.

So we believe that this program centralizes all of that information and allows everyone to see what's really going on and allows everyone to kind of work together to accomplish one bigger goal.

So we started with asset management. The first piece of the system for asset management is called Cartegraph. With this system, there are over a thousand municipalities that use it to manage their assets. And it really helps us

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identify historical records. It helps us do

- actual maintenance on -- on items -- on assets.
- It helps us estimate costs if we were going to
- upgrade certain items. It's really a robust
- system that allows us to do a lot of neat 5
- things as we get into it. 6
  - So for the last month or so --
- 8 Next slide.

9 In the last month or so, what can you see

10 on your screen there is what we have

inventoried, over 3,000 new assets, and 11

combined those with assets that were already in 12

the system to create a very big database that 13

14 represents the downtown area. Every single

asset laid out from park areas all the way down 15

to an ashtray you can see depicted here on this 16 17 map.

18 And the reason that we needed every asset laid out was that was the way we were going to 19 20 be able to do work. Each segment of this can 21 be drilled down into -- all the way down to the asset. 22

In this example that you see on your screen is Brooklyn. Inside of Brooklyn you can see every single asset. And if I wanted to

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pick out one asset or if I was riding by one

asset or walking by one asset, I could go into

that asset's history. I would want to go into

that asset's history in case it was broken, 4

dirty, damaged, and needed some sort of 5

maintenance on it. 6

The type of maintenance I could do on it

is -- is from preventative maintenance to

reactive maintenance, something as simple as 9

10 picking up trash. I could -- I could do that

11 through a hand-held device and notify somebody,

12 that "Hey, there's a big pile of trash right

here that needs to be picked up." 13

14 As far as drilling down into a specific asset, this is an example. We have a light 15

that a user sees the tree has smashed the 16

17 globes. That user can then create a task.

That task is then sent to the appropriate 18

department for maintenance. And at the end of 19

the life cycle of that maintenance, whoever did 20

21 the maintenance can sign it off and allow

22 whoever submitted it proof that the maintenance 23 was completed.

24 So kind of an example life cycle of a 25 maintenance gripe right there.

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And we did want to kind of show it in real life so you could see how easily it could be done. So we kind of have a real-life demo set up for you.

So say a DVI ambassador is walking along. He sees --

AUDIENCE MEMBER: (Inaudible.)

MR. FAHY: Or it could be anybody, any user of the system sees this pile of trash just laying about (trash thrown on the floor for demonstration purposes) in the area.

Mr. Jones took a picture of it, created a task. I receive that task on my phone immediately. What I can do is pick up the trash or complete the task, take a picture of it, log my hours. And what that will do is show a completed task, along with a picture, along with how much it cost my man-hours to do that specific task in the system. All real time, all based off of this cell phone and his cell phone, so many users.

And we can do that with any type of discrepancy, whether it be a broken streetlight to litter on the ground to crashed-into bollards at the VA house over at Beaver and

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Broad. All of that can be done simply with your cell phone taking care of it.

And that's where we spent 80 percent of our time up to this point, but there are other things that the system can do. One of the things we found was it was really hard to figure out where all the capital improvement projects were taking place, especially from an outsider like me who has never had any kind of public sector time or even known about the developments of downtown Jax.

So we needed something to where anybody could see everything that was going on at the -- at a glance. So we added this layer of capital improvement projects into the system.

Again, in Brooklyn you can see every public capital improvement project, every park project, and every private development. In this, you can click on any development -- in this example, Forest Street -- and find the data related. So you can use Esri; you can use Cartegraph. And in this case, the solution that we found that's going to work well is Basecamp.

Inside of Basecamp you can see everything Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

related to the project. So as you see here, there's all the legislation related to the project, all the contracts and agreements, all the plans -- everything that's ever existed and will exist can go right inside of this project. 5

And it's all geospatially located so you don't have to search around for it in your email in-box or some hard drive somewhere or some server somewhere. It's all -- you point to the project, click on it, and you can get right to all the information that you need. Making decisions with this tool will also come in handy as we do future developments.

What you see on your screen on the next slide here is a digital twin of the downtown area. What you also see kind of up in the Sports & Entertainment District is a little green block that represents what could be the Four Seasons area there.

If we had exact dimensions of that project, we could lay the exact dimensions onto this, and the type of information that you could glean from this is what shade is casting on surrounding infrastructure, how surrounding infrastructure interacts with it, how many

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trees are around the area, what temperature it's going to be. Just a host of information you can gather just by having this digital twin in place. And the more we utilize this system, 4 the more data we get into the system, the more useful the system will be. 6

As we continue to develop this system, not only would I -- would I -- I, once again, would like to send gratitude to Ms. Boyer for allowing Public Works to partner with ETM on this project, but I would ask for continued support and to not let this system go unused and become obsolete because the system can become obsolete if we fail to put data in it, if we fail to train new users, if we just fail to implement it. The data can become obsolete and not of the same value that it is right now when it's fresh.

With that, that's the end of our presentation, and I welcome any questions. THE CHAIRMAN: Thank you, Mr. Famy. Any questions, board members?

22 23 Mr. Froats.

BOARD MEMBER FROATS: Thanks for the 24 presentation. That was pretty cool. 25

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A couple of questions. So the City is not using this now; is that correct?

3 MR. FAMY: Through the Chair to

Mr. Froats, there are some departments that are

5 using it, but not all the departments.

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BOARD MEMBER FROATS: That was my next question: What are they using right now? And it doesn't really pertain to us, but to the extent it's downtown, it does. I think it's a great software tool, and I was just curious what they use now. It doesn't sound like it's as robust as this.

I know there's a blight program where you take a picture of something on the street and you can send that in and that gets dealt with, similar to this. I don't know what backs that up, but this sounds like a great software tool.

The question then becomes, who should own it? Should the City own it? Should DIA own it? To me, it sounds like something the City should have. And, again, I don't know what they use right now, but if it's not as robust as this, this could be a great tool.

24 But question for you: Is the public able to take that picture like you just did here in

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the auditorium? Can they take that picture and

send it in? And then if they can, do they automatically get a notification saying this is 3

outside of the DIA? 4

MR. FAMY: Great question.

Through the Chair to Mr. Froats, in its current build-out, the public is not allowed to -- or not able to get in there. They're still using MyJax, which is similar, just not as user friendly as this. But they could. It is a feature that is available.

12 BOARD MEMBER FROATS: Thanks for the 13 presentation.

14 THE CHAIRMAN: Thank you, Mr. Famy.

MS. BOYER: Mr. Chairman, if I may add to 15 Mr. Famy's presentation, the part he didn't

16 tell you. On the next step, which I know as 17

staff we're very excited about, is -- he has 18

19 also spoken to us about the professional

20

service dollars necessary to go ahead and draft

21 the RFP, the scope that we would need for an

22 enhanced streetscape maintenance contract.

23 So if we were to rebid just downtown on

mowing and maintenance of streetscapes, he's 25 got a firm drafting what the criteria would be

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in that scope. And the idea is that we would

have a base level of service and then a menu of

alternates. So we could add additional

mulching or we could add additional --

installing irrigation or whatever it might be

to that, and that is also in process. So he's 6 7 just started that.

8 So I think that will be really helpful 9 because we want to, hopefully by October 1, 10 next fiscal year, be able to bid that and have a new contract and be able to add those 11 12 enhanced levels.

THE CHAIRMAN: Thank you, Ms. Boyer.

14 I mean, it's one of those things -- we had this long list of things we need to do, and 15

it's nice to see some of it ongoing while we're 16

17 trying to manage all these opportunities, other

opportunities that are presented to the board. 18 19 So I think it's great, and I do appreciate the

20 hard work.

We talk constantly about trying to be a little bit more transparent, find better 22 opportunities for the public to understand what

24 we're doing and seeing what's going on and the

opportunity here. I mean, even the face of it,

even the computer illiterate at the head table

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could see that I could probably use this and

make it work, so I think it's really great. I

think it's a wonderful opportunity. 4

Thank you very much.

With that, we'll move into the Community 6

7 Redevelopment Agency meeting.

8 First, in your packets today we have 9

meeting minutes from the May 18, 2022, meeting.

10 Has everyone had chance to review them?

11 Do I hear a motion?

12 BOARD MEMBER MOODY: So moved.

BOARD MEMBER CITRANO: Second.

THE CHAIRMAN: All in favor? 14

BOARD MEMBERS: Ave.

THE CHAIRMAN: Any opposed? 16

17 BOARD MEMBERS: (No response.)

18 THE CHAIRMAN: Okay. So those minutes are 19 approved.

We have two items on the consent agenda 20

21 today. They come from Budget. It's the budget 22

amendments for the Northbank and Southbank TID.

23 They come from a standing committee. It

doesn't need a second and it's on the consent 24

25 agenda.

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I'll take a voice vote for approval. All 1 2 those in favor, say aye.

3 BOARD MEMBERS: Aye.

4 THE CHAIRMAN: Any opposed?

5 BOARD MEMBERS: (No response.)

THE CHAIRMAN: Thank you very much.

7 Next item on the agenda is Resolution

8 2022-06-04, Vista Shipyards office parcel

9 disposition.

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10 Ms. Boyer, are you going to handle this or Mr. Kelley? 11

MS. BOYER: Hold on. I just touched my 12 computer and --13

Thank you, Mr. Chairman.

I'll go ahead and handle it. This is not on consent, but it did go to REPD, so you may want to ask Mr. Barakat, in addition, regarding the REPD vote on it. However, it did have amendments at REPD Committee, which is why it's not on consent.

So what -- this resolution, 2022-06-04, is a resolution authorizing the publication of a disposition notice for the 1.05-acre parcel at the Shipyards that was part of the Iquana disposition and is what we refer to as the

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office parcel. 1

> So if you scroll down, Xzavier, in the resolution or you look forward to, I think,

Exhibit A, you'll see it's the parcel outlined 4

5 in red called "Office Building Parcel."

That parcel right now is subject to a ground lease in favor of Iguana, and they have requested the opportunity to purchase the parcel outright for its appraised value. So they are not asking for a donation of the land.

11 They are asking for the ability to purchase it 12

at its appraised value.

This resolution is not asking you to approve the term sheet and not asking you to approve incentives or the terms of disposition but rather to approve -- authorize the publication of the 30-day Notice of Disposition so we can solicit other offers for the

19 property.

So if you'll turn to Exhibit C. And 20 21 Exhibit C is where the amendments were made.

22 And those are -- that's really the salient

information regarding what will be in the

Notice of Disposition that is published. So it 25

describes the particular property.

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It indicates we will consider a fee simple 1 disposition subject to leases, encumbrances,

easements of record. It will have a covenant

4 of record -- restrictive covenant on it to

ensure elimination of blight and proper

maintenance over time, and its taxable status

so that it would not be sold to a tax-exempt

8 entity, and a right of reversion of

construction if the vertical improvements are 9 10 not commenced on a mutually agreeable schedule.

So those would be the restrictions to the 11 transfer of the ownership. It's the 1.05-acre 12

parcel. 13 14 There was an amendment at REPD on the use of the building. We previously had indicated a 15 Class A office building, and the word "office" 16

17 was deleted to simply say we'll solicit offers for a Class A building with approximately 18

19 150,000 gross square feet or greater and at

20 least 9,000 square feet of which shall be 21 ground-floor retail. So we're still looking

22 for that ground-floor retail from anyone.

23 Minimum private capital investment of 24

48-and-a-half million. Proposals need to identify the purchase price someone is willing

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to pay in cash at closing and any financing

contingencies. They must identify if the

developer/tenant is exempt from ad valorem taxes, the commencement of construction date

and completion, and they must comply with the

zoning overlay and downtown design standards. 6

So those are the terms that would be included in the notice we publish in the Daily Record.

10 THE CHAIRMAN: So I'm not sure if this 11 should be directed at you, Ms. Boyer, or 12 Mr. Barakat, so whoever is the appropriate

person to respond. 13

My recollection is when we get a request from the public to acquire a parcel we own,

that we have this process for a public 16

17 disposition, and it usually mirrors the offer.

I mean, is it a mirror of what's been asked of 18

us and we're just putting it out under 19

20 different terms?

21 I forget the outline of our own regulation 22 on that, if you can help me.

MS. BOYER: Yes. To the Chair, we have

24 both a negotiated disposition, an

25 unsolicited-proposal process, and then we can

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do a on-our-own-volition bid process where we 2 open it up and we set terms, as we did for the 3 Hardwick proposal or Riverfront Plaza.

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So this is essentially a negotiated disposition in the sense that they came to us and made an offer regarding a purchase of it in fee simple. And they do have the current ground lease on the property; however, we were not in a position to bring to you the full negotiated term.

So we're handling this very much -- it mirrors the MOSH disposition we did, where we came back to you after the disposition period closed and then presented to you the terms.

THE CHAIRMAN: Thank you, Ms. Boyer. Mr. Barakat, do you have anything further to add on this resolution?

17 BOARD MEMBER BARAKAT: Not really, 18 Mr. Chairman. It was a unanimous approval from 19 20 the committee with some of the modifications 21 Ms. Boyer described.

We did discuss that we would like to see 22 23 or understand the change-in-ROI impact to the City, the difference being where we continue to 24 own the property in the last development

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agreement with Iguana versus now where we would 1 sell the property. We'll get tax revenue, but

we'll obviously not participate in the asset 3

appreciation over time. 4

5 And we didn't really get into how our staff calculated the ROI in that regard last time, but we do want to understand the difference when Ms. Boyer brings the term sheet back to us, assuming, in our next meeting.

10 THE CHAIRMAN: Thank you, Mr. Barakat. 11 I'm not sure who among us was there. I

12 missed your meeting.

I'll ask people who were at the meeting 13 14 first, do you have any questions?

Mr. Ward, I'm not sure if you were there or not.

BOARD MEMBER WARD: I was there. I do not 17 18 have any questions.

19 THE CHAIRMAN: Mr. Moody.

20 BOARD MEMBER MOODY: I was curious, who 21 did the appraisal?

MS. BOYER: Patrick Phipps. It was an 22 23 appraisal completed in March.

BOARD MEMBER MOODY: It looked like it was 24 25 at the right value.

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Remind me, Ms. Boyer. When we put this back out for 30 days, can someone come in and offer just a hundred dollars more, and then all of a sudden we're having to negotiate with two

parties? Or what's the -- what's the format?

MS. BOYER: We have the opportunity to evaluate all offers received. And if we received three other offers and they were at different prices, you would be looking not only at the price offered for the land, but what is the value of the building they're proposing, what is its use, how does it fit with our plan, what kind of tax revenue we're going to receive.

We're going to look at it from the big picture perspective to decide which one we want to negotiate with and pursue.

BOARD MEMBER MOODY: Okay. Thank you.

19 THE CHAIRMAN: Mr. Citrano.

20 BOARD MEMBER CITRANO: I was at the 21 meeting, and I think Mr. Barakat kind of gave a good summary, so I don't have any comments. 22

23 THE CHAIRMAN: Mr. Froats.

24 BOARD MEMBER FROATS: No questions.

THE CHAIRMAN: Anything else, Ms. Boyer?

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28

MS. BOYER: (Shakes head.) 1

THE CHAIRMAN: I'll ask for a vote then.

3 Mr. Ward, how do you vote?

BOARD MEMBER WARD: In favor. 4

THE CHAIRMAN: Mr. Barakat.

6 BOARD MEMBER BARAKAT: In favor.

7 THE CHAIRMAN: Mr. Moody.

8 BOARD MEMBER MOODY: In favor.

THE CHAIRMAN: Mr. Citrano. 9

10 BOARD MEMBER CITRANO: I'm in favor.

11 THE CHAIRMAN: And Mr. Froats.

12 BOARD MEMBER FROATS: In favor.

THE CHAIRMAN: I'm also in favor. 13

14 So that's unanimous, six in favor, none

against. Thank you very much. 15 16

Ms. Boyer, I don't see anything else on our CRA agenda for today. Do you have any 18 adds?

MS. BOYER: I do not. That's correct. 19

THE CHAIRMAN: So we'll close the CRA 20 21 meeting.

22 (The foregoing proceedings were adjourned 23 at 2:56 p.m.)

24 25

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29 1 CERTIFICATE OF REPORTER 2 STATE OF FLORIDA) COUNTY OF DUVAL ) 5 6 7 I, Diane M. Tropia, Florida Professional Reporter, certify that I was authorized to and did 8 stenographically report the foregoing proceedings and 9 that the transcript is a true and complete record of my 10 stenographic notes. 11 12 13 14 DATED this 4th day of July 2022. 15 16 17 Diane M. Tropia 18 Florida Professional Reporter 19 20 21 22 23 24 25 Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300

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CITY OF JACKSONVILLE

DOWNTOWN INVESTMENT AUTHORITY

BOARD MEETING

Proceedings held on Wednesday, June 21, 2022, commencing at 2:56 p.m., Jacksonville Public/Main Library, Multipurpose Room, 303 North Laura Street, Jacksonville, Florida, before Diane M. Tropia, FPR, a Notary Public in and for the State of Florida at Large.

BOARD MEMBERS PRESENT:

BRAXTON GILLAM, Chairman. JIM CITRANO, Secretary. OLIVER BARAKAT, Board Member. TODD FROATS, Board Member. DAVID WARD, Board Member. RON MOODY, Board Member.

ALSO PRESENT:

LORI BOYER, Chief Executive Officer. GUY PAROLA, DIA, Operations Manager. STEVE KELLEY, DIA, Director of Development. JOHN SAWYER, Office of General Counsel. XZAVIER CHISHOLM, Administrative Assistant.

Diang M. Tropia, Inc., Post Office Box 2575, Jacksonville, FL 32203 (904) 821-0300

THE CHAIRMAN: Seeing no hands, all those
 in favor, say aye.

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BOARD MEMBERS: Aye.

THE CHAIRMAN: Thank you. Passes

unanimously.

Next on the agenda today is Resolution 2022-06-05. It's the 600 Park Street allocation. And this is, I suspect, related to the next resolution.

Should we take them up together, Ms. Boyer, or take them up separately?

MS. BOYER: I defer to Mr. Parola. He has got these resolutions.

MR. PAROLA: Thank you.

To the Chair, why don't I explain them both and you vote on them separately. Is that okay?

THE CHAIRMAN: That's perfect, Mr. Parola. Thank you very much.

MR. PAROLA: Thank you.

Resolution 2022-06-05 is an allocation of development rights for 150 hotel rooms and 2,000 square feet of retail/restaurant. It's actually going to be 2,000 square feet of a restaurant. The project is located in the

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PROCEEDINGS

June 21, 2022

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2:56 p.m.

THE CHAIRMAN: We will open the Downtown Investment Authority meeting.

First item on the agenda is review and approval of the May 18, 2022, Downtown Investment Authority board meeting minutes.

Has everyone had a chance to review them? Is there a motion?

BOARD MEMBER BARAKAT: Move to approve. BOARD MEMBER MOODY: Second.

THE CHAIRMAN: Motion by Mr. Barakat;

second by Mr. Moody.

All those in favor, say aye. BOARD MEMBERS: Aye.

THE CHAIRMAN: Any opposed?

BOARD MEMBERS: (No response.)

THE CHAIRMAN: Thank you.

We have one item on the consent agenda. It's Resolution 2022-06-03. This relates to a bicentennial event contribution. It does not require any kind of a second because it's on

the consent agenda -- or discussion.

Anyone want to discuss it for any reason? BOARD MEMBERS: (No response.)

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Brooklyn area, off of Forest Street, kind of near the overpass.

It's about as straightforward as that.

The next resolution, which is 2022-06-06, is the purchase -- so the purchase (inaudible) will give us funds for stormwater credits in an amount that has been determined by the Water Management District.

This is a very prescribed method in Chapter 55 of the Ordinance Code. So they can request to purchase it. The rate at which they purchase it, again, is a prescribed -- each -- Section 4 and maybe Section 2 in each resolution correspond to each other, so they have performance requirements. I don't need to go into them, but I'll answer any questions.

THE CHAIRMAN: Thank you, Mr. Parola.

Ms. Boyer, this has not gone through a committee, correct?

MS. BOYER: That is correct. These did not go to committee.

THE CHAIRMAN: So before we have any discussion, I'd ask for a motion.

BOARD MEMBER CITRANO: I'll move. BOARD MEMBER BARAKAT: Second.

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5 1 THE CHAIRMAN: Motion by Mr. Citrano, 1 Mr. Ward, how do you vote? 2 2 Let me be clear, I guess we'll take them second by Mr. Barakat. 3 Mr. Ward, thank you. 3 up separately just to procedurally be on all 4 Discussion? 4 fours. 5 5 Resolution 2022-06-05, which is the Mr. Froats. 6 BOARD MEMBER FROATS: How many --6 600 Park Street allocation. 7 7 THE CHAIRMAN: We're taking these up Mr. Ward, how do you vote? 8 together. If you have any questions or 8 BOARD MEMBER WARD: In favor. 9 THE CHAIRMAN: Mr. Barakat. 9 discussion on either one of these resolutions, 10 now is the appropriate time. 10 BOARD MEMBER BARAKAT: In favor. 11 THE CHAIRMAN: Mr. Moody. Thank you. 11 12 BOARD MEMBER FROATS: Mr. Parola, so of 12 BOARD MEMBER MOODY: In favor. 13 this -- you said we have 3,222 unallocated 13 THE CHAIRMAN: Mr. Citrano. 14 hotel room entitlements left; is that correct? 14 BOARD MEMBER CITRANO: In favor. 15 MR. PAROLA: Through the Chair, yes, sir. 15 THE CHAIRMAN: Mr. Froats. 16 BOARD MEMBER FROATS: What happens when we 16 BOARD MEMBER FROATS: In favor. 17 THE CHAIRMAN: I'm also in favor. 17 get down to -- I mean, we still have quite a few, obviously, but at what point do we look 18 So that's six to zero in favor of 18 at, do we add to this? I mean, it's a little 19 2022-06-05. 19 20 further down the road, but can you just shed 20 Next, is 2022-06-06, which is 600 Park 21 some light on that for me? 21 Street stormwater credit purchase. 22 MR. PAROLA: Through the Chair, 22 Mr. Froats, how do you vote? 23 absolutely. 23 BOARD MEMBER FROATS: In favor. 24 If we start seeing we have a deficit of 24 THE CHAIRMAN: Mr. Citrano. 25 this, we've built into the Comprehensive Plan a 25 BOARD MEMBER CITRANO: I'm in favor. Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300 (904) 821-0300 6 8 conversion table. So if we're riding on 1 THE CHAIRMAN: Mr. Moody. 2 3 million square feet of office ten years from BOARD MEMBER MOODY: In favor. 3 3 now, but a hundred hotel rooms, we're going to THE CHAIRMAN: Mr. Barakat. go to that 2 million, 3 million square feet of 4 4 BOARD MEMBER BARAKAT: In favor. 5 5 office and start converting those into hotel THE CHAIRMAN: Mr. Ward. 6 6 BOARD MEMBER WARD: In favor. rooms. 7 BOARD MEMBER FROATS: Thank you. 7 THE CHAIRMAN: I'm also in favor. 8 THE CHAIRMAN: Mr. Citrano, do you have 8 So that is six-zero in favor of Resolution 2022-06-06. 9 any question or comments? 9 10 10 Next item today is 2022-06-07, which is BOARD MEMBER CITRANO: None. 11 THE CHAIRMAN: Mr. Moody. 11 the marina slip allocation. 12 BOARD MEMBER MOODY: One little comment. 12 Mr. Kelley or Mr. Parola? I think if you look at the third whereas, 13 MR. PAROLA: Thank you, Mr. Chairman. 13 14 14 it says "whereas, there exits," I think that's This is an allocation of three transient supposed to be "exists." It may have already 15 15 marina slips or boat slips from DIA to the 16 been changed. 16 City. The DIA manages this allocation on 17 17 behalf of the City. This is sort of a new one MR. PAROLA: We'll review before for us. For the last six months, we've been 18 signature. Thank you, sir. 18 19 THE CHAIRMAN: Mr. Barakat. 19 working with the Florida Fish and Wildlife 20 BOARD MEMBER BARAKAT: No comments. 20 Commission to put a better reporting mechanism 21 THE CHAIRMAN: Mr. Ward. 21 in place. 22 BOARD MEMBER WARD: Nothing from me. 22 So every time we get a marina slip that 23 Thank you. 23 comes on-line or goes off-line, we recapture. 24 THE CHAIRMAN: Nothing from me as well. 24 So we've agreed with that State agency, that 25 I'll call for a vote. 25 even if we are using or constructing those Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203

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slips as a City entity, that we would

2 memorialize that in a resolution and then

3 forward that resolution to them so that they

can appropriately tie it in with the number of 4

5 slips permitted in the Manatee Protection Plan.

THE CHAIRMAN: Thank you, Mr. Parola.

7 I'm just reading the resolution now.

8 These are three new slips associated with the

Southbank Riverwalk expansion in front of 9

10 Baptist?

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MR. PAROLA: Yes, sir.

12 THE CHAIRMAN: Any questions from the

13 board?

BOARD MEMBERS: (No response.)

THE CHAIRMAN: Seeing no hands, I've got a 15

motion to approve Resolution 2022-06-07. 16

BOARD MEMBER MOODY: So moved. 17

BOARD MEMBER WARD: Second. 18

THE CHAIRMAN: Motion by Mr. Moody, second

20 by Mr. Ward.

21 All those in favor, say aye.

22 BOARD MEMBERS: Aye.

23 THE CHAIRMAN: Any opposed?

24 BOARD MEMBERS: (No response.)

25 THE CHAIRMAN: Thank you very much.

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> > 10

Motion carries, 2022-06-07, six to zero. 1

So next order of business, we have a

3 walk-on, special recognition today.

Ms. Boyer, I'll let you go first. 4

MS. BOYER: Thank you, Mr. Chairman.

6 To our -- I won't say "disappointment."

7 We certainly appreciate his years of service on

the board, but several months ago we received a

8

copy of Mr. Moody's resignation letter. And 9

10 effective as of July 1st, he will no longer be

11 a board member.

12 This being his last meeting, we wanted to at least put before the board a resolution 13

recognizing and expressing our appreciation for 14

his long service on the board and his many 15

commitments. Not only during COVID and kind of 16

17 the crazy meeting structure that we had to deal

with during that period, but also he's been one 18

of the biggest cheerleaders for downtown for 19

the last ten years and a huge asset. I hope he 20

21 continues to be.

22 And even though he is not going to be 23 obligated to attend board meetings and will

have more time to travel and enjoy his life at

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this point, we certainly appreciate everything

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he's done for DIA and hope that we can continue 2 to draw upon his expertise.

3 THE CHAIRMAN: Thank you, Ms. Boyer.

Can I have a motion on Resolution

5 2022-06-08?

BOARD MEMBER BARAKAT: So moved.

7 BOARD MEMBER FROATS: Second.

8 THE CHAIRMAN: Motion by Mr. Barakat,

9 second by Mr. Froats.

10 Mr. Froats, would you like to go first?

BOARD MEMBER FROATS: We're going to miss

Mr. Positivity; that's for sure. So I enjoyed 12

serving on the board with you, Ron, and we're 13

14 going to miss your positive energy. And I

would say, of all the board members, you 15

definitely have the most positive energy and 16

17 have done a lot for downtown, so enjoyed

working with you. 18

THE CHAIRMAN: Mr. Citrano.

20 BOARD MEMBER CITRANO: I've kind of grown

21 up in the real estate business here in

Jacksonville. You know, Mr. Moody has done 22

23 quite a bit for not just DIA but the greater

24 real estate community. And so I have

definitely enjoyed getting to work with you the

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last couple of years on this board and wish you

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2 all the best.

3 THE CHAIRMAN: Mr. Barakat.

BOARD MEMBER BARAKAT: Well, I think when 4

Mr. Moody stepped down as Chair, we already

thanked him and roasted him, so I don't want to 6

7 be duplicative, but I do want to point to this

resolution which says \$170 million of private

capital investment that occurred during his 9

10 chairmanship. And that is really impressive

11 and speaks to the kind of positive approach he

12 has to all things in business, including his

chairmanship here in DIA. 13

14 So thank you, Ron, for your service. And as Ms. Bover said, please stick around. 15

THE CHAIRMAN: Mr. Ward.

17 BOARD MEMBER WARD: I also want to echo 18 everybody's comments.

19 And thank you, Mr. Moody, for serving.

And you certainly have been at it a long time 20

21 and you've done a lot of great things during

22 your tenure, and I echo the comments on you

23 being a positive cheerleader for downtown. It's a lot of hard work that goes into it, and

25 especially advocating for staff and for them

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having the resources to continue to be 2 successful and grow.

And I will also say in reference to the number that Oliver just brought up, when I read

this very quickly, I saw the word 5

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"performance-based" and "170," and I thought it said "thousand dollars." And I thought we were awarding you a performance-based pay, which I said, "I need to get that gig when I exit DIA."

But thank you very much for all your hard work, and well-deserved.

THE CHAIRMAN: Before we got started today, Mr. Famy came up and asked could he move his presentation up earlier and it's an important presentation and I didn't want to

diminish, and I was happy to do that. I will admit to you today that I was a

little worried about the agenda. I was worried we would have, you know, a really long one.

20 We've had that happen to us in the past. We 21 have members of the board, and we're running

into two- and three-hour meetings, and then 22

23 trying to say thank you. And it seemed like

kind of a weak thank you sometimes when we've

tagged it onto the end. I didn't want that to

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happen today. 1

> I've known Ron Moody a long time professionally. I would call him a very close

friend now. But I'll say, when I joined this 4

board, one of the things I was worried about 5

was, you know, in this public position you kind 6

of -- you find it hard to maintain professional 7

8 and friendly relationships outside because you

don't want people to see if you go -- they must 9

10 be talking about board business. And, of 11

course, we would never do that.

So we continue to have a professional relationship and our friendly relationship, and I'm glad for that. I'm sad to see you go.

It's always nice that someone says something

positive. People say -- always say negative things, so it's great to have, you know, that

foil over here to always say something nice.

But you will be missed. And I hope you 19 won't -- although you may not be here every 20 day, you will still be with us, certainly in

21 22 spirit, Ron. Thank you very much.

BOARD MEMBER MOODY: In spirit, I will be

here. And, folks, it's been just an amazing 25 privilege for me to serve these last seven

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years. It's been a lot of fun. It's been

challenging. It's been very rewarding.

Oliver recently mentioned how rewarding it 3

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is that we accomplish what we do for the good 4 of Jacksonville. And it's real -- it's easy to

be positive about that, and I think that's what

7 we have to do; we have to carry that flag. And

8 it's been a good time.

9 But the two things that really struck

10 me -- number one was the talent of the board.

I've served on a lot of boards, but this has 11 12 been a very talented board. And what blows me

away is that each of us come from our own 13

perspective and bring something very important

to the board. And I think because of that, we 15

have really been able to be effective. And I 16

17 think we've got a lot of good things done.

The other thing is that the leadership of 18

19 Lori Boyer has been amazing. And I promise

20 you, if you need to serve on a board, you need

21 to get on her board because she has some good,

positive energy. And it's been a real 22

23 pleasure. It's been inspiring.

24 Thank you very much, Lori.

THE CHAIRMAN: Thank you, Ron.

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I'll ask you to abstain from the vote, and 1

> 3 All those in favor, say aye.

BOARD MEMBERS: Aye. 4

(Board Member Moody abstains from voting.)

6 THE CHAIRMAN: Motion carries, although, I

the rest of us will now vote on 2022-06-08.

7 guess, without a quorum.

8 Thank you very much, Ron. Thank you very 9 much.

10 We have a little bit of new business. I'm 11 not sure if Mr. Crescimbeni was going to speak 12 on it.

Or, Ms. Boyer, you were going to talk 13 about the reminder to board members about our 14 annual reporting and ethics training. Do you 15

want to handle that or ... 16 17 MS. BOYER: Either Mr. Chisholm or if Mr. Crescimbeni is on Zoom. I don't know if he 18

is, but I think Mr. Chisholm has the 19

information. I just asked him about it. 20 21

MR. CHISHOLM: I can take this, Mr. Chair.

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22 Through the Chair to the committee -- or

23 to the board, just a quick couple of reminders. First, the Form 9, quarterly gift disclosure of 24

25 any reportable gifts received during the first

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quarter of 2021, should be completed and filed 2 with the Florida Commission on Ethics by 3 June 30th.

The Form 1, annual statement of financial 4 interest, should be completed and filed with 5 6 the Duval County supervisor of elections by 7 July 1st.

8 And then, lastly, ethics training. It's a three-hour ethics training session. It's 9 10 in-person only. It's scheduled for June 27th in Council chambers from 9 a.m. until 11 12:00 p.m. As you know, board members are 12 required to earn four hours of ethics training 13 14 each year.

And if you have any questions, John will be more than happy to answer those for you.

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THE CHAIRMAN: Thank you, Mr. Chisholm.

Mr. Sawyer, I have purchased continuing legal education units and done training through the Bar. Can I submit that to qualify to meet my obligations?

MR. SAWYER: I'll get with the Ethics 22 Office and have to get with you individually. 23 I don't know offhand. 24

THE CHAIRMAN: I'll send you the details.

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And just let me know if that meets my 1 2

obligations or not. Any other questions or these requirements?

BOARD MEMBER WARD: That would be 4 wonderful if we could exchange those CLE 5 credits for ethics because I know that is a big 6 component of what we have to do. 7

8 THE CHAIRMAN: What I will do is I will give Ms. Boyer a copy of what I have purchased, 9 10 Mr. Ward, and if -- you can ask her if it 11 aualifies.

MS. BOYER: To the Chair, I may be able to share with you two some information about what I got credit for as a City Council member and what I didn't get credit for.

THE CHAIRMAN: I checked on this a couple of years ago, and I think I'm doing something I've already gotten approved in the past. It's an annual update they do for public employees. And it's a, you know, Florida Bar-proposed CLE. But I always just want to make sure. And if it's okay, I'll run through -- you can share it

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23 with Mr. Ward that which is appropriate.

THE CHAIRMAN: Anybody else? 24 BOARD MEMBERS: (No response.) 25

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THE CHAIRMAN: All right. That was really 1 efficient. 2

3 Thank you.

> MS. BOYER: CEO briefing. THE CHAIRMAN: Ms. Boyer.

5 6 MS. BOYER: Thank you, Mr. Chairman.

7 And the CEO briefing is going to be guick.

8 We are in committees this week, literally this

morning and tomorrow morning and afternoon, on 9

10 the BID and CRA update. If any of you want to

attend Finance or Rules tomorrow, we would 11 welcome your attendance and your presence 12

13 there.

14 We did pass out of NCSPHS this morning.

And I think someone mentioned -- it was 15

Mr. Oliver -- about an hour-and-a-half-long 16

debate on various provisions, both in the 17

incentives and in the legislation, but it did 18 19

pass out.

20 The committee recommended a reduction in 21 the threshold amount for property dispositions

from a million dollars back to 750,000, that 22

23 750- and below sold at an appraised value or

above would be permissible. And there was some 24

debate over the extension of REV grants to the

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life of the CRA and beyond. And that was not

actually amended, but will be discussed again

tomorrow in Finance. So that remains

unresolved. 4

5 But all of the other Council auditor recommendations were deemed acceptable to staff 6

and pretty much in line with things that we had

discussed and already addressed as we went

through the board process on this extensively. 9

10 So we're hopeful.

11 We have a number of other concerns from 12 different Council members that we are

addressing, but we have a unanimous vote out of 13

one committee and a committee report, that if 14

it flows through the other committees, we 15

certainly find acceptable. So that's good 16 17 news, but it is a heavy lift that we are

engaged in this week. And any involvement that 18

you want to have in that process is certainly 19 20

welcome.

21 Tomorrow afternoon at LUZ, 5 o'clock, we 22 believe that the companion bill, which is the

23 amendment to the zoning overlay, will be taken

up. That bill went through the Planning 24

25 Commission for a determination of consistency

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with the Comp Plan, but also went through both 2 DDRB and the DIA board regarding the actual 3 substantive content.

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If you'll recall, it did things like adding a waterfront restaurant exception to the setback along the river; it added parks as a permitted use; it changed the name of the Church District to North Core and expanded some of the permissible uses in that zone. That's kind of the major, substantive things. There are a number of others. But that should be in LUZ tomorrow.

We did have a comment at public comment last Tuesday night at the Council meeting asking that it be deferred until August so that the Urban Core CPAC could discuss it because they had not taken it up earlier at their meeting. That's not to say the legislation hadn't been filed; it had, and the notices were sent out. It was just the Urban Core CPAC had not addressed it, and so they were asking for the deferral.

I don't know -- I have not been advised by the committee chair or any Council member that they are planning to defer it, but we won't

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know that until tomorrow.

In addition to that, last Tuesday night, there was a -- I think Mr. Barakat watched --

an hour or longer debate at City Council on the

5 self-storage legislation.

> So you will recall this went through the board two or three times. I mean, there were several meetings trying to get it out of our board. So like you, City Council had an extensive debate over the legislation. And in the end, it did not pass, but it was also not defeated. It ended up being rereferred back to the LUZ Committee.

It has to be renoticed, which means it would not come back to LUZ until at least July, mid-July, after they return from Council break. That would be the earliest it could go to LUZ Committee. And we'll have a new committee slate because the new committee members take effect July 1.

So I don't know. I've heard that there is some talk about the applicant filing for a PUD rather than continuing to pursue the legislation, but I've not been advised that this legislation has been formally withdrawn.

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And so if it is not being withdrawn, then 2 that's the schedule we would be on that.

3 And extensive debate about whether or not

4 the expansion of the exception provision throughout downtown to allow additional

5 self-storage facilities was warranted, and in

particular whether it was desirable in this 7

particular location on the Southbank. I think

there were in excess of a hundred letters and 10

public speakers in opposition to it on the 11 Southbank location.

So that seemed to sway or impact some of the Council members who had not been engaged previously when they were barraged with letters and outreach from constituents asking that they not approve the legislation. So that's where that stands.

And other than that, I'm going to cut my

19 report short because -- since we are so in the 20 midst of the BID and CRA update, that's really 21 our focus this week. We'll get back to being able to work on projects and regular 22 23 legislation and approvals once we get through those committee meetings and the board meeting

24 25

this week.

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THE CHAIRMAN: Thank you, Ms. Boyer. 1 Anything to update the board on with 2

3 respect to Ford on Bay or the Landing parcel?

MS. BOYER: So the answer is probably no. 4 5 So with respect to Ford on Bay, it is in

line with Mr. Sawyer for drafting agreements. 6

But the challenge is we have MOSH in front of 7 it, and we have MOSH -- we're spending a fair

amount of time working on the form that the 9 10 cost disbursement agreements will take and how

11 many cost disbursement agreements there are.

And Mr. Sawyer and I had a conversation about that late last week. I think there is -he's been talking to the lawyers for MOSH. I think there's going to be a meeting sometime later this week. But in any event, once that is completed, we start drafting on the Carter proposal or Hardwick. So that's where that is.

It has been approved by this board. They are moving forward with design. All we're doing now is getting to the next step to be able to file the legislation.

As far as the American Lion's proposal for Riverfront Plaza, yes, Mr. Kelley and I --

Mr. Kelley had a phone conference call with 25

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27 CERTIFICATE OF REPORTER 1 1 American Lions, I would say, almost a month 2 ago, very close to our last board meeting. And 2 3 what our discussion with them has been is we've 4 scheduled something for next week to talk to STATE OF FLORIDA) 5 them again. I said we couldn't before the 6 23rd. COUNTY OF DUVAL ) 5 7 By the way, we have our -- all of the DIA 6 8 budgets go to the Mayor's Budget Review I, Diane M. Tropia, Florida Professional 7 9 Committee this Friday. So that's been the Reporter, certify that I was authorized to and did 10 other kind of big thing that's been consuming stenographically report the foregoing proceedings and 11 our time, is our annual budget process. that the transcript is a true and complete record of my 10 12 Once we get past those -- we learned when stenographic notes. 11 13 we were trying to schedule that meeting that 12 13 14 Mr. Fetner is receiving a very prestigious 14 15 all-New-York-City award on the 23rd. And so 15 DATED this 4th day of July 2022. 16 the 23rd didn't work for him, so we have that 16 17 scheduled for next week. So we'll get more 17 18 information from them, and that's all on the 18 Diane M. Tropia 19 financial terms and to what we can work out in Florida Professional Reporter 20 terms of an incentive package. 19 21 THE CHAIRMAN: Thank you. 20 21 Any questions by the board members? 22 22 23 BOARD MEMBERS: (No response.) 23 24 THE CHAIRMAN: All right. 3:32. We're 24 25 done. 25 Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., Post Office Box 2375, Jacksonville, FL 32203 (904) 821-0300 (904) 821-0300 26 1 (The foregoing proceedings were adjourned

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\$	<b>750,000</b> [1] - 19:22	annual [4] - 16:15,	<b>big</b> [2] - 18:6, 25:10	carries [2] - 10:1, 16:6
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<b>150</b> [1] - 3:22	<b>a.m</b> [1] - 17:11		10:15, 10:23, 11:13,	CERTIFICATE [1] -
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