CITY OF JACKSONVILLE

COMMUNITY REDEVELOPMENT AGENCY

BOARD MEETING

Proceedings held on Wednesday, August 23, 2017, commencing at 2:06 p.m., Ed Ball Building, 214 North Hogan Street, Room 851, 8th Floor, Jacksonville, Florida, before Diane M. Tropia, a Notary Public in and for the State of Florida at Large.

BOARD MEMBERS PRESENT:

JACK MEEKS, Vice Chair OLIVER BARAKAT, Board Member DANE GREY, Board Member. BRENNA DURDEN, Board Member. . Board Member. CRAIG GIBBS, Board Member.
RON MOODY, Board Member.
MARC PADGETT, Board Member.
BRAXTON GILLAM, Board Member.

ALSO PRESENT:

AUNDRA WALLACE, DIA, Chief Executive Officer.
TOM DALY, DIA, Redevelopment Analyst.
GUY PAROLA, DIA, Redevelopment Manager.
JIM KLEMENT, DIA, Development Coordinator.
JOHN SAWYER, Office of General Counsel.
JOHNNY GAFFNEY, Office of the Mayor.
JACKIE MOTT, DIA, Accountant.

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VICE CHAIRMAN MEEKS: I think you might have a little different order in how you might want us to proceed on our agenda today, so I'm going to give you the opportunity to do that in the interest of us being more efficient.

MR. WALLACE: Certainly, Mr. Chairman.

I think what we'll do on the Community Redevelopment Agency is we'll just continue in order as it is listed on the actual agenda itself, if you don't mind.

VICE CHAIRMAN MEEKS: I do not.

So do you want to proceed, then, with -- I don't think there's anything we can do with the minutes. Do you want to proceed with the first resolution?

MR. WALLACE: Yes, sir, Mr. Chairman.

Mr. Chairman, there's -- Mr. Chairman, there's a scrivener's error in your package. It reads, Resolution 2017-08-04. The correction is, it's Resolution 2017-08-01.

Mr. Chairman, this is a resolution of the Downtown Investment Authority adopting the Revised Fiscal Year 2016-2017 Restated Budget, pursuant to Section 163.387, Florida Statutes.

Mr. Chairman, before you -- Mr. Daly

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PROCEEDINGS

August 23, 2017

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2:06 p.m.

VICE CHAIRMAN MEEKS: Good afternoon. We will call the meeting to order. Our colleague, Mr. Bailey, is going to be running a few minutes late. So in his absence, I'm going to chair the meeting.

And, I think, in the absence of having a flag, Mr. Gillam has one on his phone. So if we could do the Pledge of Allegiance.

> (Recitation of the Pledge of Allegiance.) VICE CHAIRMAN MEEKS: I think we will also

be having more members who come in, but we have -- we have a quorum. So we're going to proceed.

I think maybe the first thing, Mr. Gillam, if you could introduce yourself, since this is your first meeting with us as a fully, I guess, certified member of this authority.

BOARD MEMBER GILLAM: My name is Braxton Gillam. I'm a lawyer in downtown Jacksonville, a business practice, and happy to be here.

VICE CHAIRMAN MEEKS: Glad you're here.

Mr. Wallace.

MR. WALLACE: Yes, sir.

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should have passed out to you a memo dated June 21st, 2017.

Does everyone have that memo? I'm going to go down this memo because it's going to correlate everything in terms of the actual changes.

What was submitted to you in the board package is where we were last week. And as you can recognize, getting closer to the end of the year, we are calculating numbers almost on a weekly basis, but I think that we have captured almost everything before September 30th coming up.

So, as I could, this is a true wrap-up of the three tax increment districts. And as I indicated, every year, before September 30th, fiscal year, we must do some revisions to the actual budget. So this memo is going to outline the changes.

So, if we can, we're going to start with the South Side TID, which is Subfund 182. And to reflect the annual TID audit, there's a reduction in the Professional Services line item of \$2,500. So you will see that -- let me figure out which line item that one -- I'm

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1 sorry.

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2 So if you look under Professional

Services, where it previously said "400,000," 3

it now says "397,500." That is that particular 4 5 change.

Going back, we also have a decrease in the revenue grant payment to San Marco Place of \$33,205, reflected in the posting of actual

revenue grant payment, Fiscal Year 2016-2017.

10 So Tom, I'm assuming that is the -- it goes from 185- -- 185,000 down to 151,795. 11

12 That change is reflected.

13 And these changes result in an increase in 14 the remaining funds to be programmed by the DIA

board of -- of \$478,330. And so that will be 15 16 reflected at the very bottom, where it says

"Remaining Funds," under Fiscal Year '17, 17

Revised Proposed line. 18

19 Is everyone with me?

VICE CHAIRMAN MEEKS: Any questions so 20

21 far?

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22 BOARD MEMBERS: (No response.)

23 VICE CHAIRMAN MEEKS: Just one point for

24 clarification.

25 MR. WALLACE: Certainly, sir.

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VICE CHAIRMAN MEEKS: The fiscal year '17 adopted, that's what we, as an authority, had 3 previously approved. And so now we're looking

at modifications to that? Just in the way of 4

5 stimulating my memory and also to inform

6 Mr. Gillam.

7 MR. WALLACE: How this normally works is 8 you do a proposed, and then we go through the 9 actual budget process at the City, and then we have what is called "adopted." So Fiscal Year 10

'17 adopted is what actually gets adopted at 11

12 City Council, and that would have taken place 13 September of last year.

14 Now, we go through the current year, where 15 we are, and if there are line items for which

16 we budgeted -- and let's just say we --

17 conservatively, we budget something to say

18 that we would pay it. Hypothetically, we're

19 going to budget something at 150,000, but then

20 the actual payment turns out to be 125,000, we

have to take that 25,000 that we didn't have to 21

pay out and reprogram those dollars. So that's 22

what we're actually doing right now. And 23

sometimes revenue comes in higher, and we have

to account for that equally as well.

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1 (Board Member Durden enters the 2 proceedings.)

3 VICE CHAIRMAN MEEKS: So are we going to 4 address the remaining funds that need to be

5 programmed today or are we going to --

MR. WALLACE: Yes, sir. We're going to --6 we're going to do that now. I'm going to make

8 a recommendation to you that this \$478,330 --

9 that you go to -- under Transfers to Other

10 Funds, there's a line item that says Waterfront

11 Activation Project, I am going to recommend

12 that you place these funds into this particular

13 line item.

17

14 VICE CHAIRMAN MEEKS: And just for 15 clarification, that's, oh, about -- not quite

16 two-thirds of the way down on the schedule.

MR. WALLACE: Correct.

18 If you look under Ernst & Young Parking 19 Incentive, right below that will be Waterfront

20 Activation Project. This would allow us the

flexibility -- anything along the actual 21

22 riverfront on the South Bank that we want to

23 activate, do projects and things of that

nature, we would be able to have funding to do 24

25 so. And we have three years to spend this

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\$478,330 by putting it in this particular line 1 2 item.

3 VICE CHAIRMAN MEEKS: Okay. Another point

here -- and, Mr. Sawyer, you might weigh in on 4 5 this if you want to -- should we approve each

one of these TIFs separately, or would you 6

prefer, Mr. Wallace, to have one motion 7

8 addressing all of them?

9 MR. SAWYER: It's really however the board

may wish. You can do it in one motion if you 10

11 so choose, but it's not necessary that you

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VICE CHAIRMAN MEEKS: Okay.

14 MR. WALLACE: All right. Can I continue,

15 Mr. Chairman?

VICE CHAIRMAN MEEKS: Yes.

17 MR. WALLACE: Mr. Chairman, we're going to

18 go to what is called Subfund 183.

19 VICE CHAIRMAN MEEKS: Okay. Before we do

20 that, let's see if there are any questions from

the board about this, 182, in terms of what 21

22 Mr. Wallace has told us so far.

BOARD MEMBERS: (No response.)

24 VICE CHAIRMAN MEEKS: Hearing none,

25 Mr. Wallace, proceed.

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1 MR. WALLACE: Thank you, sir. 2 Now, the reason why we're going in this

3 direction of Subfund 183, as you know from the

past, 183, the revenue exceeds expenses a lot 4 5

of times. And, therefore, we have remaining 6

funds. And then we transfer, from the West to

7 the East, to pick up shortfalls in revenue on

8 the eastern side. So that's why we're going to 9 go in this particular order.

So on the West what we have is an increase in the transfer to the Downtown East from the Downtown East of \$2,538. And we'll also have an increase in the transfer to the General Fund line of \$2,500 to reflect the annual audit.

And we'll have a decrease in the Revenue Grant payments to 220 Riverside of \$38 reflecting the posting of the actual REV Grant payment this current fiscal year. And these changes result in a deficit of 95,256, which is transferred from the unspent funds in the

20 21 Downtown East. 22 So having said all of that, looking in the

actual document itself, you will notice the 95,256 that's in the Revenue line item. And

you add that to the actual ad valorem, and then

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vou have \$4.863 million of revenue. 1

As you come down, you will see that in the 3 Hallmark REV Grant, where it was budgeted at

4 364-, the actual payment is 341,341. So,

5 therefore, you have a savings of 22,659. And

then you see, to General Fund, we account for 6

7 that 2,500. This is to pay for the actual

8 audit itself.

9 So you will note that, at the top, your revenues are 4.863, and your expenses show up 10 11 as 4.863 million.

12 Also of note is to pay attention to the 13 number of 2.156 million, which is to Downtown 14 East TID. That is the amount of money that you 15 will be transferring from the West to the East, 16 and that will show up once we get to Subfund 17 181.

18 VICE CHAIRMAN MEEKS: Okay. Any guestions 19 on that one?

20 BOARD MEMBERS: (No response.)

21 VICE CHAIRMAN MEEKS: Just a couple of 22 questions.

23 MR. WALLACE: Certainly, sir.

24 VICE CHAIRMAN MEEKS: Do you want to

25 address this difference, too, in the MPS

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courthouse? It looks like we were thinking

2 1,912,000 in terms of our costs. It's

3 2,059,000.

4 MR. WALLACE: We're budgeting next year 5 higher than what was actually proposed. I'm

sorry. Yeah, we're actually budgeting a little 6

7 bit more for this current year, right?

8 MR. DALY: Yes.

9 MR. WALLACE: The payments for the current 10 fiscal year because the payments could very well be a little bit higher. 11

12 VICE CHAIRMAN MEEKS: Explain to me 13 again -- I understand, we're transferring 14 2,156,000 to sub-account 181, but then we also 15 have a plus number of the 95,000 up at the top

16 of the schedule. So that seems to imply that 17 our net transfer is closer to 2,050,000 or so.

18 MR. DALY: That's actually correct. If I 19 may, to the Chair and the Board, this

20 represents kind of an accounting mechanical

21 problem. Day one of the fiscal year budget,

22 they make the transfer. Accounting makes the

23 transfer day one of the fiscal year budget. So

October 1st. 24

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They transferred the 2,158,000 out of the Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

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West to East. And once that's posted, they

can't change that number. So we actually have

to do a separate transfer in the true-up budget

4 back to the West.

VICE CHAIRMAN MEEKS: I think I got that.

As long as there's no creative accounting, 6

7 Mr. Dalv.

MR. DALY: No.

9 VICE CHAIRMAN MEEKS: All right.

10 Mr. Wallace.

11 MR. WALLACE: Yes. Any other questions

12 from your colleagues?

13 BOARD MEMBER BARAKAT: I have just one.

14 Why are we seeing a decrease in the REV Grant

15 payments? Is that tied to the assessments?

16 MR. DALY: Right. We try to estimate.

17 And we try to estimate conservatively so that

18 we overbudget, because the most embarrassing

19 thing would have to be to go to Council to get

20 an additional appropriation if we miss the

21 budget by \$3,000 (inaudible). So if we had

22 underbudgeted by \$3,000, we would have to go to

Council and ask for a \$3,000 appropriation.

23 24

Actually, we would have to go to the board 25 first, ask for a \$3,000 appropriation, then go

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to Council. And that would be probably a six-2

to eight-week cycle, at best, before you get the REV Grant recipient their additional money.

3 4 So we try to overbudget and come in under.

5 BOARD MEMBER BARAKAT: Understood. Thank 6 you.

7 VICE CHAIRMAN MEEKS: Mr. Wallace.

8 MR. WALLACE: So when we get to,

Mr. Chairman, the Downtown East, we have an

10 increase in the Debt Repayment Revenue line of

a 178,850 to reflect the actual principal and 11

12 interest payments from the 11E loan. And we

13 have an increase in the transfer to General

14 Fund line item of 2,500 to reflect the annual

15 audit itself.

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16 We also have an increase in the transfer 17 to the Northwest TID of \$2,538, making the

18 total transfer to the Northwest TID 95,256. So

19 these changes result in an increase in the

20 remaining funds to be programmed by the DIA

21 Board of \$276,032. So if you look there, in

22 the East, and you look down at the remaining

23 funds at the very bottom, that 276,032 is the

24 money that we have to reprogram.

25 And my recommendation to you is that we Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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look in the Transfers to Other Funds. And

there's a line that says, Reserve for COJ Loan. 2

My recommendation to you is that you put 3

that money in that line item. That would allow 4

5 us to pay off -- pay towards the loan that we

6 actually have to take from the City to shore up

7 any revenue shortfalls on the actual totality

8 of the Northbank CRA itself.

9 VICE CHAIRMAN MEEKS: Okay.

10 All right. Any questions on what we've

11 iust heard?

12 BOARD MEMBER BARAKAT: A guick guestion.

13 What is that loan balance today? Is that

14 indicated?

15 MR. DALY: Through the Chair to

16 Mr. Barakat, which loan are you speaking of in

17 particular?

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BOARD MEMBER BARAKAT: The one -- the COJ 18

19 loan that Mr. Wallace just referenced.

20 MR. DALY: The coming year, '17/'18, this

21 year, the loan is \$292,000.

22 BOARD MEMBER BARAKAT: Got it.

VICE CHAIRMAN MEEKS: I think you mean,

24 Mr. Daly, that's the payment. I think

25 Mr. Barakat's asking for the outstanding

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1 balance.

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2 MR. DALY: The loan has to be paid off

every year in the following year budget. So

you'll see, last year, we took out a loan of a

5 hundred -- 1,131,000, and we paid that back in

the -- this next fiscal year budget.

7 MR. WALLACE: Let me state -- let me state

8 it this way: Whatever you borrow the prior

9 year, at the beginning of the next fiscal year,

10 you pay off that entire balance. Then, in

11 order to make sure that we have enough revenue

12 to cover any expenditures on the Northbank, we

13 have to borrow that shortfall.

VICE CHAIRMAN MEEKS: I remember that now.

That's why the outstanding balance and the 15

16 current amount due is the same number.

MR. WALLACE: Right.

18 VICE CHAIRMAN MEEKS: Okay. Any more

19 questions on this 181?

BOARD MEMBERS: (No response.)

21 VICE CHAIRMAN MEEKS: All right. I think

22 what I -- I think what I'd like to do is, if I

23 could, have a motion to approve this and a

24 second, and we'll have discussion. And I'll

25 need to get any public comment before we vote.

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1 So if I could have a motion to approve

these three presentations, along with what

Mr. Wallace has recommended in terms of how

4 moneys would be allocated, I would appreciate

5 that.

6 BOARD MEMBER BARAKAT: I'll make a motion

to approve the Fiscal Year '17 Revised Proposed 7

8 Budget for the three TIFs.

9 BOARD MEMBER GIBBS: Second.

10 VICE CHAIRMAN MEEKS: Okay. So we'll have

11 discussion if we want to. I guess we'll

12 start -- Ms. Durden, let's start with you, if

13 you have any questions, comments or discussion

14 items.

15

BOARD MEMBER DURDEN: Thank you,

16 Mr. Chairman.

17 First, I want to apologize to the board

18 for being late.

19 VICE CHAIRMAN MEEKS: No apology. In

20 fact, let me mention, we have a complete

21 contingent of board members today with our new

22 member, except for -- except for our chairman,

23 who, I suppose, is wanting to come but is 24 slightly late. So when he comes here, we'll

25 have a full complement of nine.

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solicitation.

Counsel.

1 Also, Dr. Gaffney has joined us. So thank 2 you for being here today.

3 So with that ...

4 BOARD MEMBER DURDEN: And I support the 5 motion.

6 Thank you.

7 VICE CHAIRMAN MEEKS: Mr. Gillam.

BOARD MEMBER GILLAM: I have nothing

9 further.

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10 VICE CHAIRMAN MEEKS: Mr. Moody.

11 BOARD MEMBER MOODY: I support the motion.

12 BOARD MEMBER BARAKAT: No questions.

13 BOARD MEMBER GIBBS: I support the motion.

BOARD MEMBER PADGETT: No questions. I

15 support it.

16 BOARD MEMBER GREY: No questions.

17 VICE CHAIRMAN MEEKS: Literally,

18 Mr. Wallace, you made a -- a very wonderful

19 presentation for very complicated information.

20 Do I have any public comments about this?

21 AUDIENCE MEMBERS: (No response.)

VICE CHAIRMAN MEEKS: Seeing or hearing

23 none, all in favor of the motion, say aye.

24 BOARD MEMBERS: Aye.

25 VICE CHAIRMAN MEEKS: Any opposed?

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the terms and conditions of those grant 1

to some as Kids Kampus.

agreements. And if there are any penalties or

Florida was determined as the most responsive

You authorized me to sit down and begin

respondent to that particular notice and

negotiations with them. We had our first

kickoff meeting in the month of May. And in

attendance in that meeting was the principals

from Iguana Investments, along with the chief

What came out of that particular meeting

were some tasks that we needed to do in order

to allow us to get ourselves in a position to

determine what would be some of the public

infrastructure costs. Some of the to-do list

things that were set aside on the side of the

particularly of Metropolitan Park, also known

needed to look at the number of different

City were to, number one, begin to do a survey,

We needed to do title research. We also

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grants that had been received for Metropolitan

Park, understand the nature of those grants,

administrative officer for the City, Mr. Mousa,

myself, and the City's chief financial officer, Mr. Weinstein, and the Office of General

things of that nature, we needed to have a plan

to address those particular grants themselves. 4

5 We also had to take a look at the Hart Bridge

Expressway. So of those particular things, 6

7 those were items that were left on the plate of

8 the actual City.

9 One of the things that was left on the

11 look at, from an environmental standpoint,

12 Metropolitan Park, Kids Kampus. That's what

plate for Iguana Investments was to begin to

13 this site access agreement would do, was to let

14 them get in and begin taking a look, putting

15 wells in and understanding the groundwater.

16 You may ask the question, why are we doing

17 this, did we do an actual Phase I. Phase I has

not been done. However, we do know the 18

19 Department of Public Works -- on two different

20 occasions, DEP has provided correspondence to

21 the City in the last decade or more that says

22 that there could potentially be something

23 environmentally challenging, potentially, at

24 Kids Kampus, Metropolitan Park.

> So based upon that, we're seeking Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

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1 BOARD MEMBERS: (No response.)

MR. WALLACE: Thank you.

3 Mr. Chairman, if we may, I'd like to move

on to Resolution 2017-08-02, known as the 4

5 Metropolitan Park Access Agreement.

6 Mr. Chairman, this is a resolution of the 7

Downtown Investment Authority authorizing its

8 chief executive officer to execute a site

9 access agreement with Iguana Investments

10 Florida, LLC, for that certain real property

generally described as Metropolitan Park and 11

12 identified by Duval County Property Appraiser

13 Parcel Number 130572-0100, and instructing its

14 CEO to obtain approval from the City's risk

15 manager director -- from the City's risk

16 management director, the director of Public

17 Works and the Office of General Counsel prior

18 to execution of the agreement, instructing the

19 CEO to take all necessary action to effectuate

20 the purposes of this resolution.

21 Mr. Chairman, the following: In April of this year, we finalized a disposition process, 22

whereby we received three respondents for --23

24 seeking to be the developer of 70 acres of

25 waterfront property. And Iguana Investments of Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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permission to grant them this access agreement 2 so that they can start doing this environmental 3 testing and work on Metropolitan Park. We've 4 done enough testing on the 45 acres that 5 comprises the Shipyards. We already know 6 what's there. We have not gotten into Kids 7 Kampus, Metropolitan Park. So that's what 8 we're seeking permission for this access 9 agreement. 10

VICE CHAIRMAN MEEKS: Why don't we -- if we could have a motion and second for this, so we could put this for discussion purposes. Do I have a motion to approve this? BOARD MEMBER MOODY: So moved. VICE CHAIRMAN MEEKS: A second? BOARD MEMBER GIBBS: Second. VICE CHAIRMAN MEEKS: All right. Well,

18 Mr. Grey, any comments or questions? 19 BOARD MEMBER GREY: No. 20 VICE CHAIRMAN MEEKS: Mr. Padgett?

21 BOARD MEMBER PADGETT: I have no 22 auestions. 23 VICE CHAIRMAN MEEKS: Mr. Gibbs?

24 BOARD MEMBER GIBBS: Are they going to be 25 able to do the work that they have outlined

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1 Iguana.

2 The \$50,000 cap is, if we decide to terminate without cause, then we have to pay up

to \$50,000 that they have spent already. The 4

5 budget that Eric Fuller, who is with our Public

Works Department, for this environmental 6

7 investigation is way north of \$50,000.

8 VICE CHAIRMAN MEEKS: Mr. Gibbs, does that 9 answer your question?

10 BOARD MEMBER GIBBS: That does.

11 Thank you.

12 VICE CHAIRMAN MEEKS: Mr. Barakat.

13 BOARD MEMBER BARAKAT: Thank you,

14 Mr. Chairman.

15 Just a couple of questions. This only 16 relates to Metropolitan Park and Kids Kampus,

correct? 17

18 MR. WALLACE: Correct.

19 BOARD MEMBER BARAKAT: Does the City own

this property or is it owned by the federal 20

21 aovernment? 22

MR. WALLACE: The City owns the property.

23 BOARD MEMBER BARAKAT: Isn't there an

agreement with the Department of Interior 24

25 regarding the use of this property?

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here for the 50,000 that we budgeted?

MR. WALLACE: Well, I'll let Mr. Emerson

3 Lotzia respond to that. I don't think we've set a budget of 50,000, but if we terminate

4

5 this agreement, that 50,000 is all that we

6 would be responsible for paying.

If I'm incorrect, Emerson, state so.

(Mr. Lotzia approaches the podium.)

9 VICE CHAIRMAN MEEKS: If you would, sir,

introduce yourself and your address for the 10

record. And I don't know that that works, so 11 12

you may need to make sure you speak loudly enough for our court reporter to hear you. 13

14 MR. LOTZIA: Emerson Lotzia, Office of 15

General Counsel, 117 West Duval Street,

16 Jacksonville, Florida.

17 The environmental access agreement allows them to come in and do their due diligence to 18

19 determine if they are stuck there, that they

20 have to remediate when they start construction.

There's been really no budget set forth. They 21

have to pay their own cost for the 22

investigation. There is an agreement that we

will negotiate, whether we reimburse them when

25 we -- when and if we get to an agreement with Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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MR. WALLACE: That is part of, as I 1 2 indicated, the grants, et cetera.

3 BOARD MEMBER BARAKAT: Okay.

MR. WALLACE: We've received a number of 4

grants, whether it's from the federal

6 government or from the State, et cetera, that

we're going through and taking look at those

8 particular grants, what are any of the

covenants and restrictions with those 9

10 particular grants. So we're doing our research

11 on all of that now. That is being handled

12 through the Office of General Counsel equally

as well. 13

14 BOARD MEMBER BARAKAT: And when the 15 results of these tests come in, will they be

16 disclosed to us?

17 MR. WALLACE: They will be disclosed to 18 us, yes.

19

BOARD MEMBER BARAKAT: When they move 20 forward, will we be in possession of those

results? 21

22 MR. WALLACE: Yes, sir.

BOARD MEMBER BARAKAT: I'd like to make

24 that a requirement for giving them advice.

25 That's information that would be beneficial.

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1 MR. WALLACE: Sure. 2 BOARD MEMBER BARAKAT: The other thing I 3 4

noticed was that in the letter -- summary, that

if an extension is required, it would require

5 approval from the board, but the actual

6 resolution indicates the extension could be

7 approved by the CEO of the DIA. It appears to

8 be the DIA CEO's discretion.

16

24

9 So I think that the board would want to 10 weigh in on that extension, but I just wanted 11 to call attention to that to the board members, 12 that there was a discrepancy between the 13 summary and the actual resolution itself. We

14 can discuss that. 15 No further comments, Mr. Chairman.

17 BOARD MEMBER MOODY: No further questions.

VICE CHAIRMAN MEEKS: Mr. Moody.

18 MR. GILLAM: The only question I had was

19 the same as Mr. Barakat noted. I thought, if 20 we're going to have some kind of obligation to

21 reimburse for termination for any reason that

22 we ought to get the work product.

23 VICE CHAIRMAN MEEKS: Mr. Sawyer.

MR. SAWYER: If I could, through the

25 Chair. Just for consideration of Mr. Barakat's

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1 where -- and the type of sampling and analysis

2 that's required. 3 So I recognize -- I heard what Mr. Wallace

4 said, that DEP has sent some letters apparently

5 to the City. Is that correct? Maybe

6 Mr. Lotzia can explain these letters because

unless -- and maybe to the degree that those

8 letters outline what the issues are, so that

9 the -- Iguana would actually -- and the

10 consultant would actually know what they're

11 trying to address.

12 MR. LOTZIA: Yeah, 1986, 1990, there were 13 reports that were done by the EPA with some

14 sampling that was done, and -- both on the Kids

15 Kampus piece and on the Metropolitan Park

16 piece. So there's stuff out there that has

17 been disclosed and is in the DEP website

18 materials with the approval by FDEP that if

19 it's covered, you're okay for now, but what

20 Iguana needs to do is to come back in, number

21 one, and refresh that information because

22 what -- any type of construction that's out

23 there, the cover will be disturbed.

24 So what Iguana will do will just not start

25 with Phase II, it will start with a whole study

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point, depending on whether they find anything,

the length of time they will need to do the

3 environmental inspection very conceivably could

4 push past six months. For sake of ease, it

5 would be probably easier to have the CEO be

6 authorized to extend it for up to an additional

7 six months, or something like that, because it

8 is very foreseeable now.

9 If they start finding things, your grid 10 pattern condenses, and it starts taking more 11 time. So you may just want to consider whether 12 we have to come back to the board for that or 13 whether you want to authorize Aundra to have 14 that authority now.

15 VICE CHAIRMAN MEEKS: Okay. Ms. Durden. 16 BOARD MEMBER DURDEN: Thank you very much, 17 Mr. Chairman.

18 So I'm -- I have some concerns about the 19 fact that there's been no Phase I, a formal 20 Phase I done. A formal Phase I would identify

21 any recognized environmental conditions on the 22 property. And based upon that, then Iguana

23 would -- or a landowner, a potential landowner 24 or buyer, would then, based upon the Phase I,

25 then determine what is needed to go forward and

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from day one, which will include the Phase I

materials and also the Phase II materials. And

3 it will base it starting with this data, very

4 old, 1986 and 1990.

5 BOARD MEMBER DURDEN: Okay. Thank you 6 very much.

7 So a couple of things. I would like to 8 see the actual resolution modified slightly, in 9 addition to the change that I heard Mr. Sawyer

10 mention, which I think would be in Section 3,

11 but -- the resolution states that it's

12 authorizing the CEO to execute a site access

13 agreement, but it never actually says that.

14 So I would recommend to the board that we 15 add a phrase in Section 2 that says, basically,

16 that the DIA hereby authorizes the CEO to

17 execute a site access agreement to

18 conditionally grant. And so it's just an

19 insert there.

20 Then, in addition, if I might suggest 21 where Mr. Sawyer's revision would be to the 22 resolution, would be in the second line of

23 Section 3, at which time it will expire unless

24 extended in writing for an additional six

25 months by the CEO.

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six months, and then has to come back to us.

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	Jacksonville		August 23, 2017
Comm	unity Redevelopment Agency Board Meeting 29		Uncertified Condensed Copy 31
1	VICE CHAIRMAN MEEKS: If we could, it	1	Was there a third item?
2	seems simpler to me, Mr. Sawyer, if I'm not	2	BOARD MEMBER DURDEN: Oh, I'm sorry. Is
3	offending Robert's Rules of Order, that we just	3	it the site access, the authority to execute
4	make those changes to the resolution subject to	4	the site access agreement?
5	getting a motion to that effect and just vote	5	MR. SAWYER: Yes. Yes.
6	on that and the revised resolution all at one	6	BOARD MEMBER DURDEN: Okay.
7	time.	7	MR. SAWYER: That would be the third.
8	MR. SAWYER: Yeah. So you would, I think,	8	And I just want to I think for clarity
9	get us in the right posture. You would have a	9	of the motion, you either need to come back to
10	motion to amend the resolution to incorporate	10	the board to extend it, or the recommendation
11	the six-month authority of the CEO to	11	is to authorize Aundra now to extend it for up
12	incorporate Ms. Durden's comments, any other	12	to six months without further board approval.
13	comments you may have, vote on that. Assuming	13	VICE CHAIRMAN MEEKS: I think if this is
14	that's approved, you would then move the motion	14	the agreement, I would it's okay for me
15	as amended to approve the resolution.	15	letting that six six months extra just come
16	VICE CHAIRMAN MEEKS: In light of that,	16	back to us after that additional six months, if
17	then, let's have a motion then. I think	17	necessary, if that's agreeable.
18	Ms. Durden has pretty well stated it, to amend	18	BOARD MEMBER DURDEN: Mr. Chairman, would
19	the resolution as we discussed. If you would	19	you like me to just kind of summarize what they
20	be kind enough.	20	are? Because it seems like we got off
21	BOARD MEMBER BARAKAT: If I may, before	21	VICE CHAIRMAN MEEKS: I think that would
22	Ms. Durden does that, if you could remember the	22	be lovely. Then Mr. Sawyer Mr. Sawyer can
23	results of the testing and due diligence	23	earn his keep and draft that appropriately for
24	materials and provide it to the DIA.	24	US.
25	BOARD MEMBER DURDEN: Thank you.	25	BOARD MEMBER DURDEN: Okay. So number one
	Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203		Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203
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4	That's a Lithink that it's probably	4	was to authorize the CEO to execute a site
1 2	That's a I think that it's probably appropriate. In the private sector world, that	1 2	access agreement, to insert that into
3	might not be the case, but probably, given that	3	Section 2.
4	we're in the public sector, I think that's	4	To also insert, where Mr. Sawyer believes
5	realistic and reasonable.	5	it's appropriate, for the CEO to receive copies
6	I hadn't figured out did you have a	6	of all of the reports that are prepared by and
7	spot where you wanted to add that, Mr. Barakat?	7	on behalf of Iguana.
8	Through the Chair to Mr. Barakat.	8	And number three, in Section 3, if
9	VICE CHAIRMAN MEEKS: Well, I can we	9	appropriate, under up to Mr. Sawyer, to add
10	won't go through the chair business. Why don't	10	that the CEO is authorized to extend in writing
11	we just have that concept, and Mr. Sawyer can	11	for an additional six months beyond the
12	redraft it accordingly. I think the concept	12	original 180 days.
13	we've got it seems like we have three	13	VICE CHAIRMAN MEEKS: Yes. Beautifully
14	concepts here. We want the reports. We want	14	done.
15	Mr. Wallace to feel out for a six-month	15	Do I have a second for that?
16	extension, but past that, he needs to come back	16	BOARD MEMBER PADGETT: I second.
17	to us. And there was a third item?	17	VICE CHAIRMAN MEEKS: Any further
18	BOARD MEMBER DURDEN: That we would	18	discussion?
19	that we would receive copies of the reports,	19	BOARD MEMBER DURDEN: On the amendment?
20	the CEO would receive copies of the reports.	20	VICE CHAIRMAN MEEKS: On the amendment.
21	VICE CHAIRMAN MEEKS: Okay. Is that	21	BOARD MEMBERS: (No response.)
22	I've got three items. That sounded like a	22	VICE CHAIRMAN MEEKS: Any public comment
23	repeat of one of them. You said receive copies	23	on the amendment?
24	of the reports, Mr. Wallace has six an extra	24	AUDIENCE MEMBERS: (No response.)

25

VICE CHAIRMAN MEEKS: All those in favor

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33 35 1 of the amendment, say aye. 1 Downtown Investment Authority to execute such 2 2 BOARD MEMBERS: Aye. agreement. 3 3 VICE CHAIRMAN MEEKS: Okay. I think --Mr. Chairman, this is a project for those okay. I think I now need a motion to approve 4 4 that are looking for a geographical location. 5 5 the resolution as amended. Can I have such a If you were going -- if you are on the 6 motion? Southbank, and you are going south on Hendricks 6 BOARD MEMBER PADGETT: Move to approve the 7 and you come to the restaurant Tidbits, you 8 make an immediate right, on to the street of motion as amended. VICE CHAIRMAN MEEKS: Thank you, sir. 9 9 Louisa, and behind that restaurant is Home 10 BOARD MEMBER DURDEN: Second. 10 Street. This is a project that would be 143 units 11 11 VICE CHAIRMAN MEEKS: Second. Okay. 12 Further discussion on the resolution as 12 of multifamily residential. This particular 13 amended? 13 project is a \$25 million project, 14 BOARD MEMBERS: (No response.) 14 approximately. They're seeking a REV Grant. A total amount of roughly about \$2.5 million is 15 VICE CHAIRMAN MEEKS: Mr. Grey, any 15 16 comments or questions on that? 16 what the REV Grant would be equated to at 17 17 BOARD MEMBER GREY: No. 75 percent for 15 years. 18 18 VICE CHAIRMAN MEEKS: Mr. Padgett? This particular project is doable based 19 19 BOARD MEMBER PADGETT: No comments. upon receiving of the REV Grant. From there, a 20 VICE CHAIRMAN MEEKS: Mr. Gibbs? 20 private equity firm that would provide equity 21 BOARD MEMBER GIBBS: No. 21 to this project, they need a 6-and-a-half 22 VICE CHAIRMAN MEEKS: Mr. Barakat? 22 percent yield on cost. Without the 75 percent 23 BOARD MEMBER BARAKAT: I'm ready to vote. 23 15-year REV Grant, they would not be there. VICE CHAIRMAN MEEKS: Ready to vote. 24 24 What would that difference be if they had no 25 Mr. Moody? 25 actual REV Grant, none whatsoever? It would be Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300 (904) 821-0300 34 36 1 BOARD MEMBER MOODY: None. a 5.8 percent yield on cost. They would not be 1 2 VICE CHAIRMAN MEEKS: Mr. Gillam. able to get their financing for this particular 3 BOARD MEMBER GILLAM: Ready to vote. 3 project at all. 4 VICE CHAIRMAN MEEKS: Ms. Durden? 4 What are some of the driving forces behind 5 BOARD MEMBER DURDEN: No. this? You would say its only 143 units. I VICE CHAIRMAN MEEKS: Any public comment 6 would say it's on a very constricted site. And 6 7 on our resolution as amended? 7 from a construction cost standpoint, 8 AUDIENCE MEMBERS: (No response.) Mr. Padgett can tell you that if he's doing a 8 9 VICE CHAIRMAN MEEKS: Hearing none, all in 9 project in the suburbs and has a plethora of 10 land, he can go from project building to favor, say aye. 10 11 11 building a building, getting in from a BOARD MEMBERS: Aye. 12 VICE CHAIRMAN MEEKS: Any opposed? 12 contractor with subs, et cetera. And it's much more efficient. A smaller site. 13 BOARD MEMBERS: (No response.) 13 14 VICE CHAIRMAN MEEKS: None opposed. 14 They, the developer, are competing with 15 Mr. Wallace, please continue. 15 everyone else that are basically doing 3-, 4-16 MR. WALLACE: Thank you, Mr. Chairman. 16 or 500 units, and we're doing 143 units on a 17 That brings us to Resolution 2017-08-03. 17 constricted site in the actual -- in the urban core itself. 18 This is a resolution of the Downtown Investment 18 19 Authority authorizing the chief executive 19 What's more important is, they're looking 20 officer to negotiate an economic development 20 at providing multifamily housing, and they have 21 agreement, authorizing a market rate 21 a target audience. We break down -- in terms multifamily housing recapture enhancement value 22 of any city should look at from a housing grant -- enhanced value grant between the 23 standpoint, there's always going to be the very Downtown Investment Authority and CDP Home 24 hard-to-find housing. And that's -- sometimes 25 Street, LLC, and authorizing the CEO of the 25 in the market we call that very low income Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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public housing. Then you have housing for 2 people that are minimum wage, pretty much up to

3 the 39,000 range. That tends to put you in the

market of affordable housing projects. And we 4

5 have approved two of those particular projects,

6 and one is being constructed at LaVilla right

7 now. And the other one will break ground at

8 some point in time, in late September or

9 October.

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10 In a market where we talk about workforce housing, we're talking at 40,000, upwards to 11 12 75,000 in terms of income. And in any city, 13 that is where you're having a difficult time 14 finding that type of housing for that 15 particular price point because that tends to not have any financial product in the

16 17 marketplace to help induce that type of 18 product. 19

That's their target market for this. Who is that? That is definitely nurses that work at Baptist. That is definitely your teachers.

22 That is definitely your firemen. That is

23 definitely your policemen. And with a new

24 300 -- with a new 200 -- 250,000-square-foot

facility going up, while it's not within our

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1 So I think that the developer is providing a product that is good for the marketplace.

They're equity partners there. They are able

4 to get this particular REV Grant. And the

5 commitment is there from the development team.

But for this particular REV Grant, to be able

to get this particular project started

8 somewhere hopefully by first quarter of 2018

9 and move aggressively on this development

10 itself. So we support, from a management side,

this particular REV Grant. 11

VICE CHAIRMAN MEEKS: Thank you, 12

13 Mr. Wallace.

14 For purposes of discussion, if I could 15 have a motion to approve this and a second.

16 BOARD MEMBER GIBBS: I move to approve --

17 BOARD MEMBER PADGETT: Second.

18 BOARD MEMBER GIBBS: Mr. Chair, I move to

19 approve Resolution 2017-08-03.

20 VICE CHAIRMAN MEEKS: And a second?

21 BOARD MEMBER PADGETT: Second.

VICE CHAIRMAN MEEKS: For comments and

23 discussion or questions, Mr. Barakat.

BOARD MEMBER BARAKAT: Thank you, 24

25 Mr. Chairman.

22

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CRA area, but M.D. Anderson cancer center is

probably more than -- no more than two blocks

3 outside of our boundary that's going to have a

4 number of different people working there. You

5 approved earlier this year for One Call Medical

6 to bring in almost 650 jobs on the Southbank

7 equally as well.

> So this particular project begins to look at a certain price point that, when we start talking about the millennials, et cetera, those undergraduates in graduate school individuals are going to be in that range of 40- to 75,000. That's where they are. And from a price point, they would be able to live in these particular units themselves.

From a staff standpoint, we have worked to try to look at the afford- -- the Florida housing model in terms of what's workforce housing. While I have these -- while I have -this will go up to 150 percent of the average median income, or lower that down to 140, keep it very consistent, but 10 percent of the units would be available to people at 140 percent or

less throughout the duration of this particular

REV Grant, which would be 15 years.

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Just a couple. The cost per door, I'm 1

coming up with around -- assuming 150 units --

you mentioned Mr. Wallace, I think the

4 resolution indicates 143 units. I believe

5 that's the actual --

6 MR. WALLACE: That is correct, it is a

7 hundred -- through the Chair to Mr. Barakat, it

8 is 143 units. That is correct.

9 BOARD MEMBER BARAKAT: Okay. So about --10 I didn't do that math correctly because I used

11 150 units, but that's around 160,000 per room.

12 Do we know what the average rents are per room

per month? 13

14 MR. WALLACE: So per unit cost on this 15 particular project is 173,427. That's what the

16 cost per unit is on this project itself. 17

Now, Mr. Diebenow, if you would like to --VICE CHAIRMAN MEEKS: Well, let's just 18

19 wait and see if we can't answer our questions.

20 We don't want to belabor Mr. Diebenow.

MR. WALLACE: All right. Now, what was

22 Mr. Barakat's question again? I do apologize. 23 BOARD MEMBER BARAKAT: What are the

24 average rents per unit per month?

25 MR. WALLACE: Give me one second. Steve Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300

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1 may have to answer that particular question.

2 VICE CHAIRMAN MEEKS: Well, in that case,

3 Mr. Diebenow, you have your moment in the sun.

Even though you're well known to this group, if 4

5 you would introduce yourself.

(Mr. Diebenow approaches the podium.)

7 MR. DIEBENOW: Sure. Steve Diebenow, 1

8 Independent Drive, Suite 1200.

I think they may have found it.

10 MR. WALLACE: A buck seventy.

11 VICE CHAIRMAN MEEKS: Just hold on in case

12 there are other involved questions.

13 MR. DIEBENOW: You bet.

14 VICE CHAIRMAN MEEKS: Mr. Barakat, please

15 continue.

6

9

16 BOARD MEMBER BARAKAT: Let me do some

17 math. You can go to some other board members.

18 VICE CHAIRMAN MEEKS: All right.

19 Mr. Moody.

20 BOARD MEMBER MOODY: No real questions. A

21 comment. This will be great for the area.

22 It's a great location. I think it will serve

23 the area. I think it will continue to spur on

24 other development in the area. I think it will

complement what's already happening. So in

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that regard, I think it's good. 1

VICE CHAIRMAN MEEKS: Thank you, sir.

3 Mr. Gillam.

2

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4 MR. GILLAM: Obviously, the newest guy

5 here. It looks like, just from trying to be

prepared today for my first meeting, this issue 6

7 has already been taken up from a development

8 rights standpoint. This board has already

9 talked about and approved development rights

10 for this particular development?

MR. WALLACE: Through the Chair to 11

12 Mr. Gillam, development rights would come up.

13 Once you adjourn this meeting and pick up the

14 DIA meeting --

BOARD MEMBER GILLAM: Okay.

16 MR. WALLACE: -- you have the development

17 rights under a different resolution.

MR. GILLAM: Okay. Thank you.

19 VICE CHAIRMAN MEEKS: Ms. Durden.

20 BOARD MEMBER DURDEN: Thank you,

21 Mr. Chairman.

22 It's more of a comment. I would be

interested in hearing about the average rental 23

24 and the information that Mr. Barakat will bring

25 out, but I -- my response to this was that it

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seemed that 10 percent seemed to be a low

number, or a low percentage I should say. I

had hoped that it would be a little bit higher.

4 In my preparation for today's meeting, I

5 did have a good conversation with Mr. Wallace

6 about the 150 percent because when I first

looked at that, I felt that that was also too

high. But, as Mr. Wallace discussed today, the 8

9 idea is to go directly to a certain category

10 between 40- and 70,000. And so I understood

11 why it's now at 150.

I am in favor of --12

13 VICE CHAIRMAN MEEKS: You mean 140, I

14 think?

17

10

15 BOARD MEMBER DURDEN: No. 150. A hundred

16 and fifty percent.

MR. WALLACE: Yes, sir.

18 Through the Chair to Ms. Durden, I want to

19 make sure that we keep in line with the Florida

20 Housing Finance Corporation. If somebody's

21 asking what's the definition of workforce

22 housing, they go up to 140,000.

23 VICE CHAIRMAN MEEKS: You mean 140

24 percent?

25 MR. WALLACE: A hundred and forty percent, Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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yes. I'm not going to --1 2

BOARD MEMBER DUREN: So --

3 MR. WALLACE: -- quibble over -- you know,

it's an amendment (inaudible). 4

5 BOARD MEMBER DURDEN: So do we need to

6 change the resolution?

7 MR. WALLACE: Just on that amendment, from

150 to 140, but it's still going to have you in R

9 that range of meeting the 40- to 70-.

BOARD MEMBER DURDEN: 40- to 70,000?

11 MR. WALLACE: 40- to 70-, yes.

12 BOARD MEMBER DURDEN: Okay. Anyway, so

13 still, the point was to try to provide housing

14 for the range between 40- and 70-, which, I

15 think, is very, very important. I just wish

16 that the percentage was higher. I'm curious to

17 know what the rental rate or average rental

18 rate would be for somebody between -- meeting

19 that requirement of the 140 percent and how

20 that number compares to the average rental rate

21 that will be for this project.

22 VICE CHAIRMAN MEEKS: All right. Let's

23 stop with that question. Is that a question

24 you can address, Mr. Wallace?

25 MR. WALLACE: Yes, sir.

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1 So let's look at affordable rent 2 calculations. So someone making an annual

3 salary of 40,000, you know, the affordable

monthly rent for them, when you're looking at 4

5 35 percent of their income, is roughly about

6 \$1,000 a month, estimated utilities being about

7 \$200. So you're looking at someone spending

8 roughly \$1,200 a month from a living

9 standpoint, just one household from renting.

10 A \$50,000 salary, you're going to be able 11 to afford 1,250 towards rent. That's

12 keeping -- you know, utilities, maybe 200 --

13 200 to \$250. You're still spending roughly

14 \$1,500 a month. As you get to 60,000, that's

15 \$1,500 that you're paying towards your rent.

16 Maybe utilities, again, in the 2- to \$300

17 range. Eighteen hundred is what you're

18 spending on rent from that standpoint. And at

19 70,000, you're going to be paying roughly --

you can afford \$1,750 a month from that 20 21 standpoint.

22

So when we look at the price points of --

23 \$1.70 a square foot is what this project is

24 averaging. So based on their formula and

calculations, the average rent on their

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particular project is going to be somewhere in

the range of about \$1,430 a month. So this

3 fits directly into the sweet spot of making

4 sure that there's obtainable housing for people

5 in that particular range.

6 BOARD MEMBER DURDEN: Am I still on?

VICE CHAIRMAN MEEKS: You have the floor.

8 BOARD MEMBER DURDEN: Thank you.

9 So explain to me why, then, they were only

willing to do 10 percent. Because if the 10

average rental is 1,430, and that's right 11

12 within the range of between 1,000 and 1,800,

why would -- why did the City get push-back on 13

14 the 10 percent?

7

15

MR. WALLACE: I asked for 20 percent, and

16 their equity partner got comfortable at 10

17 percent. And if they had gone any -- the

18 developer, in pushing the question with the

19 equity partner, got push-back in terms of, this

20 is not affordable housing (inaudible) deal.

21 They want to make sure that they're able to get

22 their 6-and-a-half percent yield on cost, and

23 that's where they were comfortable.

24 And if we want the deal to get done, the

25 developer needs that particular yield. I'm

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able to negotiate and get what we can. Sure, I

2 wanted 20 percent, but if his equity partner is

not going to provide him the equity to do the

4 deal, it's a policy decision for you to make,

5 but do you want to sacrifice the 143 units to

6 try to lock in an additional 10 percent or do

we take the 10 percent that we have right now

8 and forego the 20 percent and we get an actual

9 project done. That's a policy decision for you

10 to make, but as a professional, looking at the

11 numbers, I asked for what I wanted, I

12 negotiated and got what we could. And we're

13 able to get 143 units, subject to your

14 approval, getting started and bringing these

15 units to the marketplace.

16 VICE CHAIRMAN MEEKS: Any more comments or

17 questions, Ms. Durden?

18 BOARD MEMBER DURDEN: Just a follow-up.

19 So could I bring your attention to the Net

20 Present Value Chart?

21 MR. WALLACE: Yes, ma'am.

BOARD MEMBER DURDEN: So in here what

23 we're saying is that the City will still reap

24 1.3-; is that right? 1.3 million in --

25 MR. WALLACE: If I --

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48 BOARD MEMBER DURDEN: -- taxable revenue 1

or through the -- through taxes during the

3 15 years? Is that what this chart is

4 telling us?

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5 MR. WALLACE: So --

6 VICE CHAIRMAN MEEKS: I would answer that

7 as yes. Mr. Wallace, oftentimes, explains

8 things. I'll answer that as yes, subject to

9 this discount rate of 3.65 percent. If you're

10 happy with a yes, then we can --

11 BOARD MEMBER DURDEN: I am.

12 VICE CHAIRMAN MEEKS: -- move forward.

13 Okay.

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14 BOARD MEMBER DURDEN: Thank you.

VICE CHAIRMAN MEEKS: Mr. Barakat, I

16 haven't forgotten you. When you come back --

17 we'll do the other folks.

Mr. Gibbs.

19 BOARD MEMBER GIBBS: You have come this

20 way.

21 VICE CHAIRMAN MEEKS: Have I? I haven't

22 done you guys on this, have I?

BOARD MEMBER PADGETT: Yes. I think she

24 was last.

25 VICE CHAIRMAN MEEKS: No, I think I

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1 started -- I started with Mr. Barakat.

2 BOARD MEMBER GIBBS: No. She was last.

VICE CHAIRMAN MEEKS: As long as you guys

4 are happy. I was going to poke at Mr. Padgett,

5 make sure, now, this group doesn't have

6 guaranteed riverfront rights, do they, sir?

7 BOARD MEMBER PADGETT: No.

VICE CHAIRMAN MEEKS: They do not.

9 BOARD MEMBER PADGETT: No.

10 VICE CHAIRMAN MEEKS: I just want to make

sure.

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BOARD MEMBER PADGETT: It's important to note, too, a lot of people that come in front

14 of us have a 7 percent return. And I believe

this developer has 6-and-a-half. So they're 15

16 already giving up a little more than what we've

17 approved for others in the past, so I think

18 they're skinnying it up as much as they can.

VICE CHAIRMAN MEEKS: Thank you, sir.

Mr. Barakat, after you have done fifth dimension math, what do you have for us?

BOARD MEMBER BARAKAT: Just one follow-up

23 question. So the average rent is 1,430 per

month. That's helpful. Do we know what the 24

average unit size is?

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1 MR. DIEBENOW: It's about 850 square feet.

BOARD MEMBER BARAKAT: So that is -- I

3 have a question of Mr. Padgett. Is that

4 smaller than many of the garden-style

5 apartments you guys build, do you know?

6 BOARD MEMBER PADGETT: Well, this is --

7 this wouldn't be garden. This --

8 BOARD MEMBER BARAKAT: I understand that.

9 I'm just asking.

BOARD MEMBER PADGETT: Yes, an average

garden is about a thousand. What we see in 11

12 urban is usually 800 to 850 range, on average.

13 So it's about the norm. As an example, the one

14 that had the riverfront issue was right at 850

15 also, I believe.

BOARD MEMBER BARAKAT: So I -- I support

17 the project. I know the property very well.

18 It's actually located adjacent to an existing

19 loft development, one of the first, I think,

20 loft developments in the city. So having

21 residential here makes a lot of sense.

The only reason I ask some of these 22

questions is, you know, that neighborhood is 23

24 adjacent to San Marco, which is obviously not

25 considered blighted. So I understand the cost

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of going vertical and I understand the site

constraints, but if there was a part of

downtown that would be healthy enough to not

warrant these kind of incentives, that would

probably be the one area, I think. That's the

6 only reason I wanted to make sure we were

7 comfortable with the numbers.

8 And just one kind of sidebar comment, just

9 to staff. I think that it would be helpful --

10 you know, when we give the retail enhancement

11 grants, the packages are very thick, right? We

12 ask these small businesses to provide a ton of

13 information to your committee. And those are

14 10-, 20-, 40-, \$50,000 grants. They're grants,

15 I get it, but this is in the millions of

16 dollars. So I think some additional packaging

17 and information required from this developer --

18 all developers, in general, would be

beneficial. And we may want to think about 19

20 having a template for -- to apply to these REV

21 Grants, what minimum information should be

22 provided in that case. It's a general comment,

23 not a --

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24 VICE CHAIRMAN MEEKS: That's a good

25 comment.

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MR. WALLACE: If I could. 1

VICE CHAIRMAN MEEKS: Mr. Wallace.

3 MR. WALLACE: Yes, Mr. Chairman. What

you're looking for, I have it in my hand. I 4

just didn't provide it to you. I do an

internal rate of return for every dollar that 6

we're investing, what's the RI that we're

getting and making sure that we're at 1.0. And

9 if we're there, then we're supportive.

10 We can be supportive of the project 11 because it's not only in line with our BID,

12 it's also in line with the City's public

13 investment policy. Everything that I'm reading

14 to you is what I have, but it would have cut

15 down on the questions had I provided it to you.

16 And that is my fault.

17 BOARD MEMBER BARAKAT: I mean, as a rule

18 of thumb, we ought to look into that kind of

19 template moving forward with regard to requests

20 because we know we're going to get more.

I have no further comments.

22 VICE CHAIRMAN MEEKS: Okay. Mr. Sawyer.

MR. SAWYER: To the Chair, if I could, I

just request one technical revision in the

25 title of the resolution, that the agreement be Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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between the DIA and CDP Home Street, LLC, or 2 its assigns.

VICE CHAIRMAN MEEKS: That doesn't seem to rise to the level of an amendment. Did we have a percentage change, too, that we needed to address?

MR. WALLACE: Yes.

8 VICE CHAIRMAN MEEKS: Could that just also 9 be done as a correction without having to do a 10 separate amendment on that? I'm satisfied with that if you are, Mr. Sawyer. 11

12 MR. SAWYER: That's fine.

13 VICE CHAIRMAN MEEKS: All right. So any 14 further questions or comments, then, on the --15 I know I have to get public comment. Any from 16 our board members?

17 BOARD MEMBERS: (No response.)

VICE CHAIRMAN MEEKS: Hearing none, any --18 19 okay. Mr. Oliver, it's been a while since

we've seen you, sir. Please come up and 20

21 introduce yourself.

(Audience member approaches the bench.)

23 MR. DIEBENOW: Mr. Chairman, if I could,

24 just while he's coming up -- again, Steve

Diebenow. I've turned in a speaker's card.

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department that utilizes contractors to do

contract work, but this is a partnership

between government taxpayer dollars and a

private project. 4

5 So I'm hoping to see maybe, roughly, a number of maybe 35 percent participation when 6 7 it comes down to these type of dollars because you've got to remember something, these are 8 9 taxpayer dollars. And people who contribute 10 taxes and people who are vendors for the City, who do construction work, they want to venture 11

12 out into the private sector. And they want an

13 opportunity to prove themselves to 14

private-sector contractors. 15

So I will encourage that be put in the process of this negotiation. To say, now, this is not part of my comment, my public comment section, but this is primarily speaking upon this.

20 VICE CHAIRMAN MEEKS: Well, I think you've 21 got three minutes. So Mr. Wallace -- continue 22 then, sir.

MR. OLIVER: Well, but for me, this is real important. Minority participation in economic development projects is a number one Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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I just want to let you know that Jorge Sardinas, who is the owner, or the contractual

3 buyer of the land and developer of the property

4 is here if you have other questions. And he

5 turned in a speaker's card as well, but he

6 doesn't plan to speak unless you have specific

7 questions for him.

8 Thank you.

9 VICE CHAIRMAN MEEKS: I think we've 10 accomplished our questions.

11 Mr. Oliver, if you would state your name 12 and address.

13 AUDIENCE MEMBER: Yes. My name is Carnell 14 Oliver. Address is on file.

When we talk about tax dollars, I want to -- I want to bring to your attention the JSEP program. Anytime I hear all this economic development that's taking place downtown, one of the things I want to see more is more minority businesses having a seat at the table with a lot of these development projects.

21 When I say this, the construction industry 22 is a good-old-boy system. If you're not part 23 24 of that club, you're gonna have to kiss some 25 butt to get in there, but we have a City

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priority for me. I'm tired of seeing minority

businesses depending on government contracts.

We need to give them more exposure to the big

4 boys, to the summit groups, to the high school 5

constructions of the world. 6

If there's any type of project taking place, especially in all the shipyards, we

need -- before -- before the bulldozers come

9 in, the cranes start coming in, the welders

10 start coming in, we need to have a sit-down

11 with the City and getting a stronger -- a

12 stronger presence of minority businesses.

13 And when everything is done and economic 14 development, especially dealing with the 15 shipyard, there's going to be a residential 16 piece, I want to see minority businesses in 17 some of those storefronts because I want this to be a win/win because we are a diverse city, 18 19 and only a handful of people got a seat at the

21 It's time to break bread, gentlemen --22 ladies and gentlemen, and that's what I really 23 want to see. I want -- I want -- I want us to be like Jesus when we sat at the table, and we 24

25 all broke bread together. Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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table.

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1 VICE CHAIRMAN MEEKS: Thank you,

2 Mr. Oliver.

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Hearing no further comments, all approveof the motion, please say aye.

5 BOARD MEMBERS: Aye.

6 VICE CHAIRMAN MEEKS: No opposed.

7 Mr. Wallace.

8 MR. WALLACE: Thank you, Mr. Chairman.

This brings us to Resolution 2017-08-05.

10 Mr. Chairman, this is a resolution of Downtown

11 Investment Authority approving the completion

of Phase I of the Urban Art Facade StreetscapeProgram contract dated February 18, 2016, and

14 instructing the chief executive officer of the

15 DIA to proceed with the disbursement of Phase

16 II funds to the Cultural Council of Greater

17 Jacksonville in the amount of \$139,625 as per

18 the actual contract.

Mr. Chairman, during the 2014 planning process -- sorry. It started in 2013 and

21 concludes in 2014. During our planning process

22 for our Business and Investment Development

plan, we had 43 public meetings, and we had anumber of different internal meetings between

management and staff with regards to putting

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umaant

together our BID document.

And one of the components that we talked about in the BID document and part of the actual legislation that approved the BID

5 document were some short-term projects that we

6 could actually get done. One, the actual

7 project was the Urban Art Facade Program, which

8 you allocated just shy of \$410,000 for that

9 particular program.

You wanted us to bring the program to you, as a board, and we broke it up into three phases. And you wanted to see the art installed. You wanted to make sure that we accounted for dollars. You wanted to see the actual art throughout the city. And you wanted

us to break it throughout the actual urban coreitself and where it would actually be.

So I would submit to you and say, Phase I is completed. And if you walk throughout

20 downtown, you see the art itself in place. And

21 I have to commend the Cultural Council for

22 their process, attracting the actual artists.

23 And I must thank the artists that performed the

24 actual work. It has definitely had a changing

of the landscape aesthetic appeal for downtown.

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1 Mr. Allegretti can talk to you about the

2 success of Phase I and where we're going with

3 Phase II, but we can't get started on Phase II

4 without your particular approval and blessing.

5 This is first -- one of the first projects that

6 you as a board approved. He's coming back to

7 give you, in three minutes or less, his

8 discussion on Phase I and where he's going with

9 Phase II.

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10 Mr. Allegretti.

(Mr. Allegretti approaches the podium.)

MR. ALLEGRETTI: Thank you, Aundra.

13 I guess my reputation proceeds me on the

14 three minute or less. Mostly, I'll leave a lot

15 of time for questions or comments. I want to

16 thank Art in Public Places. We have Christie

17 Holechek, who is our director; Mason Martin,

18 who was the project manager on DIA Phase I. We

19 have a board member, a committee member, Aaron

20 Garvey; and our faithful program manager,

21 Ashley Sedghi-Khoi here today. All of these

22 folks, plus lots more, did lots of work on this

23 project.

24

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We were really excited when this

opportunity came to the Cultural Council. It's

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1 literally the reason that I'm not on the DIA

2 authority anymore. So it's kind of a real fun

3 homecoming for me to come and talk about these

4 projects.

I think the biggest impact is probably onHogan Street, with the Skyway columns, which we

7 literally get comments on each week, sometimes

8 several per week. We've had artists that have

9 talked about how these projects have really

10 sort of changed them, changed their perceptions

11 about Jacksonville. We've had an amazing

12 amount of public interaction with the project

13 from the bookends of the very beginning, when

14 we had charettes and the symposium to talk

15 about the call to artists and then at the end

16 when we dedicated it all.

We're just -- we're really pleased with
the results and grateful for the opportunity to
do the work. So I'll leave that there, and I

20 have plenty of smarter folks that can answer21 any questions that I can't.

VICE CHAIRMAN MEEKS: If I could have amotion and second to approve this for

24 discussion.

25 BOARD MEMBER GREY: So moved.
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Uncertified Condensed Copy 61 63 1 BOARD MEMBER BARAKAT: Second. 1 done. Phase II would be 130,000. 2 2 VICE CHAIRMAN MEEKS: Okay. Well, this BOARD MEMBER MOODY: Okay. 3 time I'll make sure I understand what I've 3 MR. WALLACE: And he comes back, tells us 4 done. We'll start with Mr. Gibbs over here. 4 what he did that phase, they get authorization 5 BOARD MEMBER GIBBS: I think you've done a 5 for the next phase. 6 wonderful job. What are your plans for Phase 6 BOARD MEMBER MOODY: All right. 7 11? 7 MR. WALLACE: So that's what he's doing 8 MR. ALLEGRETTI: Great. So Phase II --8 now. 9 and I'll try to encapsulate it. Mason can 9 BOARD MEMBER MOODY: Makes sense. 10 shoot me any note on this. Phase II is in the 10 MR. ALLEGRETTI: One thing that is called elbow. So we're really -- you know, when we 11 for in the agreement between us is the -- the 11 12 worked with you guys on location -- we're 12 sort of allowance or intent to augment funding 13 really specific on clustering art to have an 13 from you guys. And we've had some really good 14 impact on areas. And obviously, this corridor, 14 conversations and some likely partners in terms 15 the central corridor was Phase I. The elbow is 15 of sponsorship that might be able to augment Phase II. 16 16 the work that we do in the next phase. 17 17 There's a -- there's a real highlight For sure, one of the authorities that we on -- there's a walkway across from the new 18 worked with a lot this last time was JTA. And 18 19 steakhouse, across from Cowford, that used to 19 there's another authority that may be involved be a street. And its a beautiful view in a cut 20 20 in Phase II that we're really excited about as 21 straight to the river, which is -- you wouldn't 21 well. 22 22 know it unless you went and stood there. VICE CHAIRMAN MEEKS: Mr. Gillam. 23 That's a real focal point, but there's some 23 MR. GILLAM: I'm in favor. 24 more signal boxes, bike racks, some things that 24 THE VICE CHAIRMAN: Ms. Durden. carry on Phase I, but in that elbow area. 25 BOARD MEMBER DURDEN: I have no guestions. Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300 (904) 821-0300 62 64 1 BOARD MEMBER GIBBS: Thank you. Keep up the good work. 1 MR. ALLEGRETTI: Thank you. 2 MR. ALLEGRETTI: Thank you. 2 3 3 BOARD MEMBER GIBBS: Keep up the good BOARD MEMBER BARAKAT: Mr. Chairman, one 4 4 follow-up question I just thought of. work. 5 5 MR. ALLEGRETTI: Thank you. Appreciate Did you guys have any cost overruns in 6 it. 6 that first phase? And, if so, how -- what's 7 7 VICE CHAIRMAN MEEKS: Mr. Padgett. the mechanism to address those? 8 BOARD MEMBER PADGETT: I love what you 8 MR. ALLEGRETTI: We kept everything under 9 guys are doing. I have no questions. 9 budget. We did have some budget shuffle that 10 VICE CHAIRMAN MEEKS: Mr. Grey. 10 we came to you guys to get the -- this was 11 BOARD MEMBER GREY: No, no questions at 11 probably a year ago, to give Aundra the 12 all. 12 authority to do those shufflings, so we did 13 VICE CHAIRMAN MEEKS: Mr. Barakat. 13 move some things around. I can't recall 14 BOARD MEMBER BARAKAT: Keep up the good 14 exactly what it was, but it was likely the cost 15 work. 15 of the traffic signal cabinets being a little 16 MR. ALLEGRETTI: Thank you very much. 16 more than we anticipated, and we probably took 17 VICE CHAIRMAN MEEKS: Mr. Moody. 17 some money to move there. Does that sound correct? BOARD MEMBER MOODY: Looks good to me, but 18 18 19 if you've spent 410,000, and you only have a 19 AUDIENCE MEMBER: Among the projects? 20 139,006 to spend, it doesn't look like you have 20 MR. ALLEGRETTI: Among -- yeah, just among 21 a whole lot to work with. 21 the projects. So ... 22 MR. WALLACE: Through the Chair to 22 BOARD MEMBER BARAKAT: In totality, you Mr. Moody, while the program is a total of a 23 are --23 24 24 hundred -- just under -- it's actually 406-. MR. ALLEGRETTI: Yeah, we're -- yes. 25 We've allocated 180,000 to them to get Phase I 25 BOARD MEMBER BARAKAT: Okay. Thank you. Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203

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City of Jacksonville August 23, 2017 Community Redevelopment Agency Board Meeting **Uncertified Condensed Copy**

67 1 CERTIFICATE OF REPORTER 1 VICE CHAIRMAN MEEKS: Any public comments 2 or questions? 2 3 AUDIENCE MEMBERS: (No response.) 4 VICE CHAIRMAN MEEKS: Hearing none, all in STATE OF FLORIDA) 5 favor of this resolution, say aye. 6 COUNTY OF DUVAL) BOARD MEMBERS: Aye. 5 7 VICE CHAIRMAN MEEKS: Mr. Allegretti, 6 8 thank you. And any time you want to come and 7 I, Diane M. Tropia, Florida Professional 9 observe our meetings, we're always happy to 8 Reporter, certify that I was authorized to and did 10 have you. 9 stenographically report the foregoing proceedings and 11 MR. ALLEGRETTI: Oh, I love it. Yeah, I 10 that the transcript is a true and complete record of my 12 watch from home. 11 stenographic notes. 13 VICE CHAIRMAN MEEKS: Good to know. 12 13 14 MR. ALLEGRETTI: One last thing, just 14 15 because I forgot to mention it, you know, in 15 DATED this 5th day of September 2017. 16 conjunction, DIA is happening -- we have a 16 17 tremendous amount of projects that happened at 17 the same time. Water Street garage, which is 18 18 Diane M. Tropia 19 also under your purview now, it didn't start Florida Professional Reporter 20 that way, but now, you know, that's a gateway 19 21 project into downtown. 20 21 22 So that little park that I was talking 22 23 about, we are being intentional about seeing 23 24 that those gateways and as you enter downtown 24 25 from the Main Street Bridge and from the Acosta 25 Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 Diane M. Tropia, Inc., P.O. Box 2375, Jacksonville, FL 32203 (904) 821-0300 (904) 821-0300 66 1

Bridge have that sort of artful greeting and really reflects our creative community. So appreciate you guys.

VICE CHAIRMAN MEEKS: Okay. Mr. Wallace, I assume it wouldn't be -- I wouldn't have any special interest in this, but if you had any plans for the Cathedral District eventually, I guess that would be -- anything you could bring up at the present?

MR. WALLACE: There's a master plan being worked on by the Cathedral District itself.

VICE CHAIRMAN MEEKS: Oh, yes.

MR. WALLACE: So I'm certain they've got some plans.

VICE CHAIRMAN MEEKS: Well, let's -- it looks like, then, we are finished with our CRA meeting; is that correct?

MR. WALLACE: That's correct, sir.

VICE CHAIRMAN MEEKS: So that meeting is closed, and we will open our Downtown Investment Authority meeting.

(The above proceedings were adjourned at 3:15 p.m.)

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